

# City of Fresno Employees Retirement System

A Pension Trust Fund of the City of Fresno (California)

# COMPREHENSIVE ANNUAL FINANCIAL REPORT

FOR FISCAL YEARS ENDED JUNE 30, 2017 AND 2016

Issued by:

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Retirement Administrator

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# City of Fresno Employees Retirement System

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#### **MISSION STATEMENT**

To protect and provide System benefits through the highest quality delivery of service for our members and the employer, prudently fulfilling our fiduciary duties of investment and conservation of Trust assets.

#### **BOARD AND STAFF COMMITMENT**

We promise to carry out our Mission through a competent, professional, impartial and open decision-making process. In providing benefits and services, all persons will be treated fairly, with courtesy and respect. Assets will be invested and administered to balance the need to control risk with superior performance. We expect excellence in all activities. We will also be accountable and act in accordance with the law.

#### **GOALS**

- To create an environment in which Board Members can maximize their performance as trustees.
- To improve business processes and our delivery of services provided to members and retirees.
- To improve communications with members, retirees and the employer.
- To attract, develop and retain competent and professional staff.
- To achieve and maintain superior investment performance on a risk controlled basis measured by the Public Fund Universe.

The Employees
Retirement System
was established on
June 1, 1939 and is
maintained and
governed by Article 5
of the Fresno
Municipal Code.

The Employees
Retirement System
(the System) provides
retirement benefits
for all qualified nonsworn employees of
the City of Fresno.

#### INTRODUCTION

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# Letter of Transmittal



Robert T. Theller

RETIREMENT ADMINISTRATOR

December 6, 2017

#### Dear Board Members:

As Retirement Administrator of the City of Fresno Employees Retirement System (the System), it is with great pleasure that I submit the Comprehensive Annual Financial Report (CAFR) for the fiscal years ended June 30, 2017 and 2016.

At the end of calendar year 2016, the United States economy was in fairly good shape, with moderate growth and a labor market that continued to show strength. With the economy and particularly the labor market continuing to exhibit strength, the Federal Open Market Committee (FOMC) of the Federal Reserve Board raised the target for the federal funds rate a quarter of a point in December, one year after the last increase. The Federal Reserve Board's first rate increase after the recession was on December 15, 2015, when it raised it to 0.5 percent. Then consecutive raises of a quarter of a point took place in December 2016, March 2017 and again in June 2017. The current federal funds rate is 1.25 percent and the Federal Reserve is poised to raise the rate once more in 2017, to 1.5 percent and has signaled it will raise rates to 2 percent in 2018 and 3 percent in 2019.

Following the US election, the major US stock indices reached new heights on expectations of at least some of the proposed actions would come to fruition. These actions included corporate and personal income tax reform; a federal infrastructure spending program; a thorough review of existing trade agreements; increased immigration enforcement and stronger border controls; repeal and replacement of the Affordable Healthcare Act; and finally regulatory reform across agencies starting with substantial changes to the 2010 Dodd-Frank Wall Street Reform and the Consumer Protection Act. Big unknowns surround the Federal deficits and how the administration and Congress will handle tax cuts and infrastructure spending.

As 2017 began, the global economic environment was characterized by new political realities. In the United States, there was a new president with new ideas and goals. In Europe, growth and inflation had begun to accelerate, despite unemployment remaining stubbornly high. And, in Asia, growth was stabilizing, but risks were piling up in the form of higher debt and rising trade tensions

Despite the persistent and overwhelming challenges of the global economy, the System is at a fully funded status on both a market value and actuarial basis at 114.3 percent and 113.0 percent, respectively. From a long-term perspective the System is positioned to provide a solid rate of return that is equal to or better than the respective asset classes market indices even as we enter yet another year that may be filled with uncertainties in the global economic and financial markets. The Retirement Board (the Board) carefully managed the investment portfolio through last year's continued global economic turbulence and we remain confident that new investment opportunities will arise and the Board, with the required amount of due diligence and vigilance, will position the System's investments for future long-term growth.

Like almost all institutional investors and public pension plans, the System's returns for the last two years have been mixed at 14.74 percent and 0.90 percent for the fiscal years ended June 30, 2017 and 2016, respectively. Noticeably, the returns are well above the System's assumed rate of return of 7.25 percent effective June 30, 2017, and well below the assumed rate of return, 7.25 percent, for June 30, 2016.

In fiscal year 2017, the System's gross of fee returns provided by its custodian, Northern Trust, when compared to other institutional investors and weighted policy benchmarks, were very favorable. The System's gross of fees one-year return was 14.74 percent, 1.00 percent above its policy benchmark return of 13.74 percent; also outperforming its actuarial interest rate assumption of 7.25 percent by 7.49 percent. The five-year annualized gross of fees return of 9.82 percent was above its policy benchmark return of 9.06 percent by 0.76 percent. The System's ten-year annualized gross of fees return at 5.52 percent slightly exceeded its policy benchmarks for that period by 0.17 percent while underperforming its actuarial interest rate assumption by 1.73 percent for the same period.

The System remains highly funded and well positioned to serve our members and retirees. The System's 20 and 25-year long-term gross of fees returns of 7.37 percent and 8.70 percent, respectively, as of June 30, 2017, illustrate the System's ability to achieve our long-term objectives over extended periods of time. Meanwhile, the System's actuarial and market value funding status continues to be the highest of any public non-safety pension defined benefit plan in California.

# The Comprehensive Annual Financial Report (CAFR)

The post-financial crisis world remains far less secure. The disappointing and uneven pace of the global recovery continues with struggles for communities around the world. Those enduring poor fortune question whether their governments are working for them. Restoring sustainable economic growth after the global financial crisis prolongs the hard work but we have confidence in our abilities to meet the challenges.

The Comprehensive Annual Financial Report (CAFR) of the City of Fresno Employees Retirement System for fiscal years ended June 30, 2017 and 2016, is submitted herewith. Information contained in this report is designed to provide a complete and accurate review of the years' operations. Responsibility for both the accuracy of the data, and the completeness and fairness of the presentation, rests with the management of the System. For a general overview of the City of Fresno Employees Retirement System's finances, please refer to the Management's Discussion and Analysis in the Financial Section of this report. The CAFR consists of six sections:

The Introduction Section contains our Mission Statement, a Letter of Transmittal, a description of the System's management and organizational structure, a listing of the professional services providers, and the Government Finance Officers Association's Certificate of Achievement for Excellence in Financial Reporting.

The Financial Section contains the opinion of the independent auditor, Brown Armstrong Accountancy Corporation, Management's Discussion and Analysis and the basic financial statements of the System.

The Investment Section includes an Investment Report from the Retirement Administrator, a letter from the System's Investment Consultant, NEPC, LLC, recapping the fiscal year investment results and activities, along with performance and asset allocation information.

The Actuarial Section includes the certification letter produced by the independent actuary, The Segal Company, along with supporting schedules and information.

The Statistical Section contains significant detailed data pertaining to the System.

The Compliance Section contains the Independent Auditor's Report on Internal Control Over Financial Reporting and on Compliance And Other Matters Based on an Audit of Financial Statements Performed in Accordance With *Government Auditing Standards*.

I trust that you and the members of the System will find this CAFR helpful in understanding the System, and our commitment to financial integrity and member services.

### THE EMPLOYEES RETIREMENT SYSTEM AND ITS SERVICES

The Employees Retirement System was established on June 1, 1939, under Charter Section 910 and is governed by Article 5 of Chapter 3 of the City of Fresno Municipal Code. The System provides retirement allowances to the non-safety members employed by the City of Fresno. In accordance with the provisions of the City of Fresno Municipal Code, the System provides lifetime retirement, disability, and death benefits to its members.

The Employees Retirement Board is responsible for establishing policies governing the administration of the System, making benefit determinations, and managing the investment of the System's assets. The Board operates under the authority vested in Article 5 of Chapter 3 of the City of Fresno Municipal Code and the California Pension Protection Act of 1992. Article XVI, Section 17(b) of the Constitution of the State of California provides that "the members of the Retirement Board of a public retirement system shall discharge their duties ... solely in the interest of, and for the exclusive purpose of providing benefits to, participants and their beneficiaries, minimizing employer contributions thereto, and defraying reasonable expenses of administering the System. A Retirement Board's duty to its participants and their beneficiaries shall take precedence over any other duty." Section 17(a) further provides that the Board has ... "the sole and exclusive responsibility to administer the System in a manner that will assure prompt delivery of benefits and related services to the participants and their beneficiaries." The Retirement Board is also responsible for the prudent investment of member and employer contributions, and defraying reasonable expenses of administration.

The Retirement Board has five (5) members, two (2) management employees who are appointed by the Mayor and confirmed by the City Council, one (1) employee who is elected by the manual workers of the System, and one (1) employee who is elected by the clerical or supervisory workers of the System, both of which serve a four-year term. The fifth and final member of the Board is a qualified elector of the City, not connected with its government, appointed by the previously designated four members.

The Board oversees the Retirement Administrator and staff in the performance of their duties in accordance with the Municipal Code and the Board's Rules, Regulations and Policies.

# **Major Initiatives**

The Board, jointly with the City of Fresno Fire & Police Retirement System Board (the Boards), performed a Value Add Real Estate investment manager search with the assistance of their Investment Consultant, and after completing the on-site due diligence visitations, the Boards retained Oaktree Capital Management and PCCP, LLC as value add real estate managers. Further, the Boards adopted a modification to their existing asset allocation target to reflect the 1.2 percent or \$30.0 million to invest in value add opportunistic real estate consistent with the NEPC pacing plan reviewed and accepted previously by the Boards.

In March 2017, the Boards concluded further evaluation, education and analysis of diverse asset classes leading to the adoption of a new Asset Allocation Target Mix, with new asset classes [Infrastructure, MLPs and Private Equity] to be implemented over a four-year pacing plan. Specific allocations to new asset classes will be adopted officially into the weighted benchmark return when investments are funded.

The new LRS Pension Gold Retirement Solutions' Version 3 went live effective July 1, 2015; and a limited rollout of the Member Direct module was implemented in January 2016. Full features of the Member Direct module are expected to be finalized during Fiscal Year 2018.

With the assistance of its actuary and staff, the Board completed the annual actuarial valuations for June 30, 2017 and 2016, and Governmental Accounting Standards Board (GASB) Statement No. 67 which redefines pension liability and expense for financial reporting purposes only.

#### **Professional Services**

Professional Services Consultants and Investment Portfolio Managers are retained by the Board to provide professional services essential to the effective and efficient operation of the System. See listings on pages xii and xiii.

An opinion from the Independent Auditor and the Actuary are included in this report along with a summary investment report from the Board's Investment Consultant. The Consultants and Investment Managers retained by the Board are listed in the following section of this report.

#### Certificate of Achievement

The Government Finance Officers Association of the United States and Canada (GFOA) awarded a Certificate of Achievement for Excellence in Financial Reporting to the City of Fresno Employees Retirement System for its comprehensive annual financial report for the fiscal year ended June 30, 2016. The Certificate of Achievement is a prestigious national award recognizing excellence in the preparation of public employee retirement system comprehensive annual financial reports.

In order to be awarded a Certificate of Achievement for Excellence in Financial Reporting, a government entity must publish an easily readable and efficiently organized comprehensive annual financial report. This report must satisfy both generally accepted accounting principles and applicable legal requirements.

A Certificate of Achievement for Excellence in Financial Reporting is valid for a period of one year only. The System has received a Certificate of Achievement for the last nineteen years. We believe that our current comprehensive annual financial report continues to meet the Certificate of Achievement Program's requirements and we are submitting it to the GFOA to determine its eligibility for another certificate.

# Actuarial Funding Status and Net Pension Liability

The System's funding objective is to meet long-term benefit promises by retaining a well-funded plan status and obtaining superior investment returns while minimizing employer contributions. The Board's objective for employer contributions is to establish a rate as a level percent of member payroll. The greater the level of overall plan funding, the larger the ratio of assets accumulated compared to the actuarial accrued liability and the greater the level of investment potential. The advantage of a well-funded plan is that the benefits earned by participants are funded during their working careers and not by future generations of taxpayers.

The June 30, 2017 actuarial valuation is presented in this CAFR. As of June 30, 2017, the funded ratio of the Employees Retirement System was 113.0 percent. The ratio of the valuation value of assets to actuarial accrued liabilities was 111.3 percent as of the June 30, 2016, valuation. The funding ratios as of June 30, 2017 and 2016, if measured using the market value of assets instead of the actuarial valuation value of assets are 114.3 percent and 106.3 percent, respectively. The funded ratios were determined by using the actuarial value of the assets in accordance with actuarial standards.

The actuarial accrued liability of the System at June 30, 2017, for funding purposes, amounted to \$1,013,684,000; the actuarial valuation value of assets amounted to \$1,145,061,145 and the market value of assets (including non-valuation reserves) amounted to \$1,274,121,736. At June 30, 2016, the actuarial valuation value of assets amounted to \$1,087,125,081; the market value of assets (including non-valuation reserves) amounted to \$1,143,299,019.

Under the Governmental Accounting Standards Board (GASB) Statement No. 67 Financial Reporting methodology, the net pension liability of the System as of June 30, 2017 indicates a surplus of \$124,044,291; while on an actuarial funding basis the valuation value of assets basis reflects a surplus of \$131,377,145 and a funding ratio of 113.0 percent. At June 30, 2016, the net pension liability of the System indicated a surplus of \$41,086,099 and a funding ratio of 111.3 percent. For financial reporting

purposes, the Plan Fiduciary Net Position as a percentage of the Total Pension Liability is 110.79% and 103.73% as of June 30, 2017 and 2016, respectively.

The Board engages an independent actuarial consulting firm to conduct annual actuarial valuations of the System. The purpose of the actuarial valuation is to reassess the magnitude of the benefit commitments. This is compared to the assets expected to be available to support those commitments. Recommendations are presented to the Board for consideration. The Segal Company is the System's independent actuarial consultant.

The Actuarial Section of this report contains a more detailed discussion of funding.

## Accounting System & Reports

The management of the System is responsible for establishing and maintaining an internal control structure designed to ensure that System assets are protected from loss, theft, or misuse. Responsibility for the accuracy, completeness, and fair presentation of the information, and all disclosures, rests with the management of the System.

The accounting firm of Brown Armstrong Accountancy Corporation provides financial audit services. The financial audit ensures that the System's financial statements are presented in conformity with accounting principles generally accepted in the United States of America (GAAP) and are free of material misstatement. The internal controls are designed to provide reasonable but not absolute assurance that these objectives are met. The System recognizes that even sound internal controls have their inherent limitations. Internal controls are reviewed to ensure that the System's operating policies and procedures are being adhered to and that the controls are adequate to ensure accurate and reliable financial reporting and to safeguard the System's assets. The objective is to provide a reasonable, rather than absolute assurance, that the financial statements are free of any material misstatements given the prudent need to ensure that the cost of a control should not exceed the benefits to be derived.

This report has been prepared in accordance with Generally Accepted Accounting Principles for State and Local Governments (GAAP) as established by the Governmental Accounting Standards Board (GASB).

The System's transactions are reported on the accrual basis of accounting. Revenues are taken into account when earned, regardless of the date of collection. Expenses are recorded when the corresponding liabilities are incurred, regardless of when the payment is made.

#### Investments

Article XVI, Section 17(c) of the Constitution of the State of California, provides that "the members of the Retirement Board of a public pension or retirement system shall discharge their duties... with the care, skill, prudence, and diligence under the circumstances then prevailing that a prudent person acting in a like capacity and familiar with these matters would use in the conduct of an enterprise of a like character and with like aim." By permitting further diversification of investments within a fund, the prudent expert standard may enable a fund to reduce overall risk and increase returns. A summary of the asset allocation can be found in the investment section of this report and in Note 2 – Summary of Significant Accounting Policies (see section Investment).

The prudent expert rule permits the Board to establish an investment policy based upon professional advice and counsel and allows for delegation of investment authority to professional investment advisors. The Investment Objectives and Policy Statement of the Board outline the responsibility for the investment of the fund and the degree of risk that is deemed appropriate for the fund. Investment advisors are to execute the policy in accordance with the Board policy and guidelines.

For the fiscal years ended June 30, 2017 and 2016, the System's investments provided a 14.74 percent and 0.90 percent gross of fees rate of return, respectively.

# Acknowledgments

The compilation of this report reflects the combined effort of the System's staff under the leadership of the Board. It is intended to provide complete and reliable information as a basis for making management decisions, as a means of determining compliance with legal provisions, and as a means of determining responsible stewardship of the funds of the System.

On behalf of the Board, I would like to express my appreciation for the dedication and efforts of my staff members, Kathleen Riley Brown, Yvonne Timberlake, Chad Jacobs, Alberto Magallanes, Karen Espiritu, Pattie Laygo, Andrea Ketch, Phillip Carbajal, Patricia Basquez, Joan Taketa, Ohn Viengsay, Stanton Perkins and the Board's consultants, for their assistance in the preparation of this report and for their ongoing commitment to serve the Board and the members of the System. I also would like to thank the Board members for their support in accomplishing the many tasks and goals over the past year.

Respectfully Submitted,

Robert T. Theller

Retirement Administrator

December 6, 2017

# **Retirement Board Members**

As of June 30, 2017



Chair
Phillip Hardcastle
Re-Elected June 2016
Term Expires July 2020
Represents Clerical and Supervisory Members



Vice Chair
TJ Miller
Appointed September 2013
Term Continuous
Appointed by the Mayor and Confirmed by the Fresno City Council



David Cain Elected September 2014 Term Expires July 2018 Represents Manual Worker Members



Jane Sumpter Appointed December 2016 Term Continuous Appointed by the Mayor and Confirmed by the Fresno City Council



Marvell French Appointed July 2000 Term Continuous Outside Member Appointed by Retirement Board

# **Retirement Administrative Staff**



### FRONT ROW (LEFT TO RIGHT):

KAREN ESPIRITU, JOAN TAKETA, ONH VIENGSAY, KATHLEEN RILEY BROWN, YVONNE TIMBERLAKE, PATTIE LAYGO, PATTI BASQUEZ, MAYRA RODRIQUEZ DUARTE

## BACK ROW (LEFT TO RIGHT):

CHAD JACOBS, ANDREA KETCH, PHILLIP CARBAJAL, ROBERT THELLER, STANTON PERKINS, ALBERTO MAGALLANES

# Administration of the System

#### Administration

The Administrative Section is responsible for the administration of the City of Fresno Employees Retirement System, including the risk management of the investment activities in accordance with the policies, regulations, and general guidelines of the Retirement Board. It is also responsible for interfacing with the investment managers, the investment consultant, the actuary, legal counsel, custodial bank, and any other consultants authorized by the Board. (See pages xii and xiii for professional services and consultants and investment portfolio managers and page 72 for a schedule of brokerage commissions.)

#### **Member Services**

This section is responsible for providing all benefit services to the members of the System. This includes benefit calculations, investigation of claims for disability retirement, preparation of data to support applications for retirement, preparation of the retiree payroll, membership counseling, and membership training.

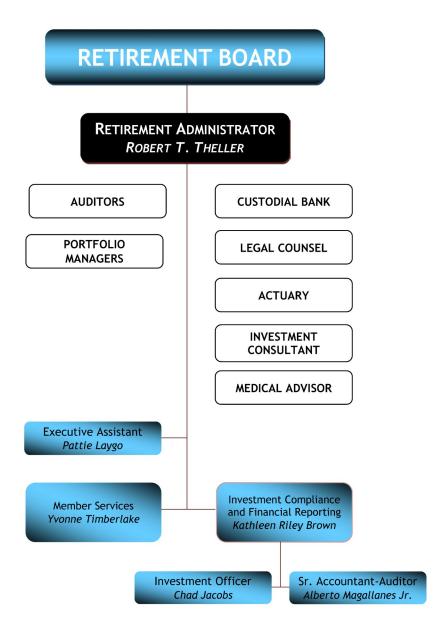
# **Investment Compliance and Financial Reporting**

This section is responsible for monitoring compliance with the Board's Investment Objectives and Policy Statement and for all of the financial records and reports including financial statements, control and balancing of payroll and members' contributions and reconciliation of investments.

#### **Executive Assistant**

This position is responsible for providing administrative and clerical support services for the Board and the retirement staff.

# Organizational Structure



# **Professional Services and Consultants**

#### Custodial Bank

## NORTHERN TRUST Chicago, Illinois

#### General Legal Advisor

## SALTZMAN and JOHNSON LAW CORPORATION San Francisco, California

#### Tax Counsel

ICE MILLER LLP Indianapolis, Indiana

### **Investment Legal Advisor**

FOLEY & LARDNER LLP Boston, Massachusetts

#### **Investment Consultant**

NEPC, LLC Boston, Massachusetts

#### Actuary

THE SEGAL COMPANY San Francisco, California

#### Medical Advisor

BENCHMARK, AN EXAMWORKS COMPANY, INC. Sacramento, California

## Independent Auditor

BROWN ARMSTRONG ACCOUNTANCY CORPORATION Bakersfield, California

# **Investment Portfolio Managers**

#### DOMESTIC EQUITY

#### Large Cap

BlackRock, San Francisco, CA Northern Trust Asset Management, Denver, CO

#### Small Cap

Eagle Asset Mgmt., Inc., St. Petersburg, FL Kennedy Capital Mgmt. Inc., St. Louis, MO

# INTERNATIONAL & EMERGING MARKETS

#### International

BlackRock, San Francisco, CA
Baillie Gifford & Co., Edinburgh, Scotland
Principal Global Investors, DesMoines, IA

## **Emerging Market**

Acadian Asset Mgmt. LLC, Boston, MA Axiom Int'l Investors, LLC, Boston, MA

#### FIXED INCOME

#### Core Fixed Income

Dodge & Cox, San Francisco, CA
Prudential Investment Mgmt., Inc., Newark, NJ
PIMCO, Newport Beach, CA

#### FIXED INCOME

## High Yield

Loomis Sayles, Boston, MA

#### **REAL ESTATE**

Private Real Estate Investments
Core

JP Morgan Asset Mgmt., New York, NY

#### Value Add

Oaktree Capital Management, Los Angeles, CA PCCP, LLC, Los Angeles, CA PIMCO BRAVO III, Newport Beach, CA

## Real Estate Investment Trust (REIT)

Principal Real Estate Investors, Des Moines, IA Heitman, LLC, Chicago, IL.

#### Private Debt

Crescent Capital, Los Angeles, CA

Monroe Capital, Chicago, IL

PIMCO COF II, Newport Beach, CA



Government Finance Officers Association

Certificate of Achievement for Excellence in Financial Reporting

Presented to

# City of Fresno Employees Retirement System California

For its Comprehensive Annual Financial Report for the Fiscal Year Ended

June 30, 2016

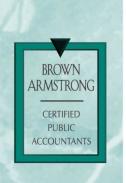
Executive Director/CEO

To protect and provide
system benefits through
the highest quality
delivery of service for our
members and the
employer, prudently
fulfilling our fiduciary
duties of investment and
conservation of Trust
assets.

## FINANCIAL

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# Independent Auditor's Report



#### BROWN ARMSTRONG

Certified Public Accountants

#### **INDEPENDENT AUDITOR'S REPORT**

To the Board of Retirement City of Fresno Employees Retirement System Fresno, California

#### BAKERSFIELD OFFICE (MAIN OFFICE)

4200 TRUXTUN AVENUE
SUITE 300
BAKERSFIELD, CA 93309
TEL 661.324.4971
FAX 661.324.4997
EMAIL info@bacpas.com

#### FRESNO OFFICE

7673 N, INGRAM AVENUE SUITE 101 FRESNO, CA 93711 TEL 559.476.3592 FAX 559.476.3593

#### LAGUNA HILLS OFFICE

23272 MILL CREEK DRIVE SUITE 255 LAGUNA HILLS, CA 92563 TEL 949.652,5422

#### STOCKTON OFFICE

5250 CLAREMONT AVENUE SUITE 150 STOCKTON, CA 95207 TEL 209.451.4833

REGISTERED with the Public Company Accounting Oversight Board and MEMBER of the American Institute of Certified Public Accountants

#### Report on the Financial Statements

We have audited the accompanying Statement of Fiduciary Net Position of the City of Fresno Employees Retirement System (the System), as of and for the years ended June 30, 2017 and 2016, the related Statement of Changes in Fiduciary Net Position for the years then ended, and the related notes to the financial statements, which collectively comprise the System's basic financial statements as listed in the table of contents.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express opinions on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the System's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the System's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the basic financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

## Independent Auditor's Report Continued

#### **Opinions**

In our opinion, the basic financial statements referred to above present fairly, in all material respects, the respective Fiduciary Net Position of the System as of June 30, 2017 and 2016, and its Statement of Changes in Fiduciary Net Position thereof for the years then ended in accordance with accounting principles generally accepted in the United States of America.

#### **Other Matters**

Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the Management's Discussion and Analysis and Required Supplementary Information, as listed in the table of contents, be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

#### Other Information

Our audit was conducted for the purpose of forming opinions on the System's basic financial statements. The Introduction Section; Other Supplementary Information; and Investment, Actuarial, and Statistical Sections as listed in the table of contents are presented for purposes of additional analysis and are not a required part of the basic financial statements.

The Other Supplementary Information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the basic financial statements or to the basic financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the Other Supplementary Information is fairly stated in all material respects in relation to the basic financial statements as a whole.

The Introduction, Investment, Actuarial, and Statistical Sections have not been subjected to the auditing procedures applied in the audit of the basic financial statements and, accordingly, we do not express an opinion or provide any assurance on them.

#### Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated December 6, 2017, on our consideration of the System's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the System's internal control over financial reporting and compliance.

Bakersfield, California December 6, 2017 ACCOUNTANCY CORPORATION
Brown Armstrong
Secountancy Corporation

**BROWN ARMSTRONG** 

# **Management Discussion and Analysis**

We are pleased to provide this overview and analysis of the financial activities of the City of Fresno Employees Retirement System (the System) for the fiscal years ended June 30, 2017 and 2016. We encourage readers to consider the information presented here in conjunction with additional information that we have furnished in the Letter of Transmittal beginning on page i of this report.

#### Financial Highlights

The System's net position restricted for pension benefits are for payment of pension benefits to participants and their beneficiaries and all of the net position is restricted to meet the System's ongoing obligations.

At the close of the fiscal year 2017, the assets of the System exceed its current liabilities by \$1,274,121,736; as of fiscal year 2016, the assets of the System exceed its current liabilities by \$1,143,299,019; as of fiscal year 2015, the assets of the System exceeded its liabilities by \$1,169,926,556.

The System's net position restricted for pension benefits increased by \$130,822,717 or 11.44 percent for fiscal year 2017; decreased by \$26,627,537 or 2.28 percent for fiscal year 2016; and increased by \$2,769,463 or 0.24 percent for fiscal year 2015, primarily as a result of the performance of the investment markets.

The System's funding objective is to meet long-term benefit obligations through contributions and investment income. As of June 30, 2017, the date of the last actuarial valuation, the funded ratio for the System was 113.0 percent reflecting that the System has a valuation value of assets which is in excess of the actuarial accrued liability. In general, this indicates that for every dollar of benefits due, we have approximately \$1.13 of assets available for payment as of that date.

As of June 30, 2016, the date of the previous annual actuarial valuation, the funded ratio for the System was 111.3 percent; and as of June 30, 2015, the funded ratio for the System was 109.2 percent.

#### Additions to Fiduciary Net Position

Additions for the fiscal year 2017 increased \$160,514,681 or 589.10 percent over the prior year from \$27,247,473 to \$187,762,154, which includes employee contributions of \$10,180,589, employer contributions of \$15,205,360, a net investment income gain of \$161,942,699 and net securities lending income of \$433,506.

Fiscal year 2016 additions decreased \$27,138,699 or 49.90 percent over the prior year from \$54,386,172 to \$27,247,473, which includes member contributions of \$9,098,286, employer contributions of \$13,060,088, a net investment income gain of \$4,709,651 and net securities lending income of \$379,448.

For fiscal year 2015 additions decreased \$137,772,058 or 71.70 percent over the prior year from \$192,158,230 to \$54,386,172, which includes member contributions of \$8,750,214, employer contributions of \$12,326,570, a net investment income gain of \$32,919,496 and net securities lending income of \$389,892.

### Deductions from Fiduciary Net Position

Deductions from fiduciary net position for the fiscal year 2017 increased \$3,064,427 or 5.69 percent over the prior fiscal year from \$53,875,010 to \$56,939,437.

Fiscal year 2016 deductions increased \$2,258,301 or 4.38 percent over the prior fiscal year 2015 from \$51,616,709 to \$53,875,010.

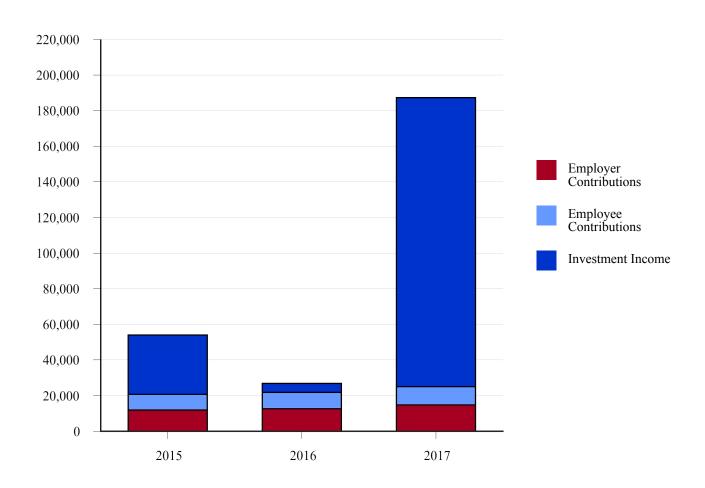
Fiscal year 2015 deductions increased \$1,950,015 or 3.93 percent over the prior fiscal year 2014 from \$49,666,694 to \$51,616,709.

The current year increase in deductions is due primarily to the increases in retirees and the respective retirement benefits paid in 2017 even though there were no Post Retirement Supplemental Benefits (PRSB) paid during calendar year 2017.

# Schedule and Graph of Additions By Source

For Fiscal Years Ended June 30, 2017, 2016 and 2015 (In Thousands)

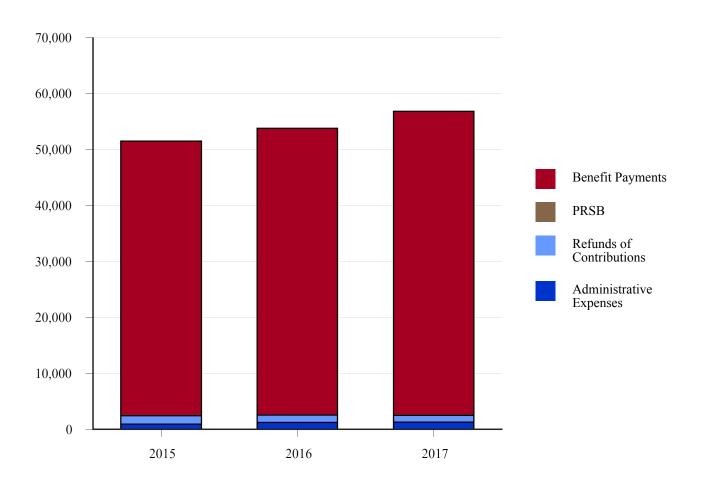
	2015	2016	2017
Employer Contributions	\$ 12,327	\$ 13,060	\$ 15,205
Employee Contributions	8,750	9,098	10,181
Investment Income	33,309	5,089	162,376
TOTAL	\$ 54,386	\$ 27,247	\$ 187,762



# Schedule and Graph of Deductions By Type

For Fiscal Years Ended June 30, 2017, 2016 and 2015 (In Thousands)

	2015	2016	2017
Benefit Payments	\$ 49,072	\$ 51,199	\$ 54,351
PRSB			
Refunds of Contributions	1,474	1,330	1,199
Administrative Expenses	1,071	1,346	1,389
TOTAL	\$ 51,617	\$ 53,875	\$ 56,939



#### Overview of the Financial Statements

The following discussion and analysis are intended to serve as an introduction to the System's financial statements, which are comprised of these components:

Statement of Fiduciary Net Position – The Statement of Fiduciary Net Position presents the major categories of assets and liabilities and their related value as of the System's fiscal years ended June 30, 2017 and 2016. "Net Position Restricted for Pension Benefits" represents funds available to pay benefits and it is a point in time or a snapshot of account balances as of the fiscal year-end. It indicates the assets available for future payments to retirees and any current liabilities. Increases and decreases in Net Position Restricted for Pension Benefits, when analyzed over time, may serve as an indicator of whether the System's financial position is improving or deteriorating. Other factors, such as market conditions, should also be considered in measuring the System's overall health.

#### Statement of Changes in Fiduciary Net Position –

This Statement of Changes in Fiduciary Net Position provides information about the financial activities during the reporting period that increased and decreased the Net Position Restricted for Pension Benefits.

The two statements above include all assets and liabilities, using the full accrual basis of accounting, which is similar to the accounting method used by most private sector companies. All of the current year's additions and deductions are taken into account regardless of when the cash is received or paid. All investment gains and losses are shown at trade date, not settlement date. In addition, both realized and unrealized gains and losses are shown on investments.

Both statements are in compliance with Governmental Accounting Standards Board (GASB) Pronouncements.

These pronouncements require certain disclosures and require State and Local governments to report using the full accrual basis of accounting. The System complies with all material requirements of these pronouncements.

Notes to the Basic Financial Statements - The Notes to the Basic Financial Statements are an integral part of the basic financial statements and provide additional information that is essential to acquire a full understanding of the information and data provided in the two statements discussed above. The notes include further discussion and details regarding the System's key policies, programs, investments and activities that occurred during the year.

Required Supplementary Information – The Required Supplementary Information presents historical trend information concerning the changes in net pension liability, employer contributions and investment returns, and includes notes that explain factors that significantly affect trends in the amounts reported, such as changes of benefit terms, changes in the size or composition of the population covered by the benefit terms, or the use of different assumptions over time. The information is based on actuarial valuations prepared for the pension plan. The actuarial valuation report includes additional actuarial information that contributes to the understanding of the changes in the net pension liability of the defined benefit pension plan over the past ten years as presented in the schedule. The actuarial information is based upon assumptions made regarding future events at the time the valuations are performed and are derived for both financial reporting and funding purposes.

Other Supplementary Information – The Other Supplementary Information presented immediately following the required supplementary information includes schedules pertaining to the System's administrative expenses, investment management fees and other

investment related expenses, and payments to consultants and other professional services providers.

The System's funding ratio at June 30, 2017, was 113.0 percent, which means the System's fund has approximately \$1.13 available for each \$1.00 of liability. The Statement of Fiduciary Net Position and the Statement of Changes in Fiduciary Net Position report information about the System's financial activities during the reporting periods that increased and decreased the Net Position Restricted for Pension Benefits.

### Financial Analysis Net Position

As previously noted, net position restricted for benefits may serve over time as a useful indication of the System's financial position. The System's net position restricted for pension benefit payments exceeded its liabilities at the close of the fiscal year 2017 by \$1,274,121,736. All of the net position is restricted to meet the System's ongoing obligations to plan participants and their beneficiaries.

In fiscal year 2017, the System's restricted fiduciary net position, representing assets available to pay current and future member pension benefits, increased by 11.44 percent due to strong performance of the investment markets; and in 2016 the System's restricted fiduciary net position decreased by 2.28 percent largely due to volatility and fluctuations lowering performance of the global investment markets; and also, due to strong investment performance in 2015, the System's restricted fiduciary net position increased by 0.24 percent (See Table 1).

In order to determine whether the \$1.274 billion in net position will be sufficient to meet future obligations, the System's independent actuary performed an actuarial valuation as of June 30, 2017. The result of this valuation determines what future contributions by Plan members and the City of Fresno are needed to pay all expected future benefits. The valuation takes into account the Retirement

Board's (the Board) funding policy which includes a provision to smooth the impact of market volatility by spreading each year's gains or losses over five years.

There has been extreme volatility in the various economies of the world and throughout the global financial markets over the past twenty to twenty-five years, therefore, it is of utmost importance to examine the System's investment returns with a long-term view rather than a short-term focus which tends to distort the perception of how well the investments have actually performed. As an example, you cannot isolate the high returns during the Tech Bubble in the 1990's without including the Tech Bubble corrections in the early 2000's.

Historical long-term performance rates of returns demonstrate that the System has been able to meet or exceed its actuarial assumed rate of return of 7.25 percent over long periods. As of June 30, 2017, the System's 25-year annualized return is 8.70 percent and its 20-year annualized return is 7.37 percent.

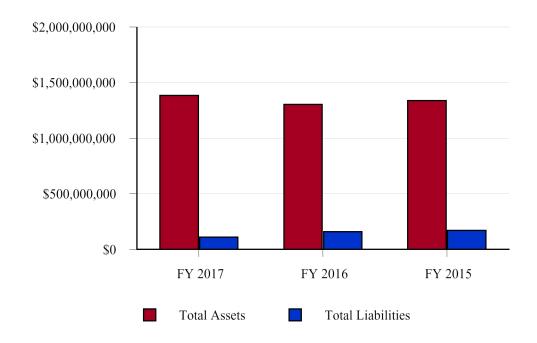
Despite volatility in the stock market, management and the System's actuary concur that the System remains in a very strong financial position to meet its obligations to the plan participants and beneficiaries. The System's current financial position is a result of a very sound and carefully managed investment and risk management program.

Table 1 – Employees Retirement System Fiduciary Net Position Restricted For Pension Benefits

As of June 30, 2017, 2016 And 2015

			FY 2017 Increase/ (Decrease)	FY 2017 Increase/ (Decrease)
	FY 2017	FY 2016	Amount	Percent
Current and Other Assets	\$ 115,753,798	\$ 136,629,493	\$ (20,875,695)	(15.28%)
Investments at Fair Value	1,275,434,469	1,171,535,518	103,898,951	8.87%
Total Assets	\$1,391,188,267	\$1,308,165,011	\$ 83,023,256	6.35%
<b>Total Liabilities</b>	117,066,531	164,865,992	(47,799,461)	(28.99%)
<b>Net Position Restricted for Pension Benefits</b>	\$1,274,121,736	\$1,143,299,019	\$ 130,822,717	11.44%

			FY 2016 Increase/ (Decrease)	FY 2016 Increase/ (Decrease)
	FY 2016	FY 2015	Amount	Percent
Current and Other Assets	\$ 136,629,493	\$ 177,086,908	\$ (40,457,415)	(22.85%)
Investments at Fair Value	1,171,535,518	1,167,658,400	3,877,118	0.33%
Total Assets	\$1,308,165,011	\$1,344,745,308	\$ (36,580,297)	(2.72%)
Total Liabilities	164,865,992	174,818,752	(9,952,760)	(5.69%)
<b>Net Position Restricted for Pension Benefits</b>	\$1,143,299,019	\$1,169,926,556	\$ (26,627,537)	(2.28%)



#### Capital Assets

The System's investment in capital assets decreased from \$1,235,045 to \$1,101,255 (net of accumulated depreciation) between fiscal years 2016 and 2017 after increasing from \$886,026 to \$1,235,045 (net of accumulated depreciation) between fiscal years 2015 and 2016. This investment in capital assets includes office equipment, furniture, software, and technology infrastructure. The total change in the Systems' investment in capital and intangible assets as of June 30, 2017 and 2016 was (\$133,790) and \$349,019, respectively. These changes in both fiscal years were primarily due to the costs incurred for the development of software to program and install an upgrade to our original pension administration system that was originally installed in 1997, which was implemented effective July 1, 2015.

#### Reserves

Reserves are not required, nor recognized, under accounting principles generally accepted in the United States of America (GAAP). The reserves are not shown separately on the Statement of Fiduciary Net Position, but they equate to and are accounts within the net position restricted for pension benefits and are vital to the System's operations. They are established from contributions and the accumulation of investment income, after satisfying investment and administrative expenses. Investments of the System are stated at fair value instead of at cost and fair value, which includes the recognition of unrealized gains and losses in the current period.

The System's major reserve accounts, described in Note 5

– Net Position Restricted for Pension Benefits, include Active Member (Employee) Reserve, Employer Advance Retired Reserve, DROP Reserve, PRSB Reserve and City Surplus Reserve.

Deferred Retirement Option Program (DROP) Reserve represents funds reserved for Deferred Retirement Option

Program benefits accumulated by active members and retirees. DROP is an alternate method of receiving retirement benefits. It is a voluntary program as described by the conditions and requirements of the City of Fresno Municipal Code Section 3-566. A DROP account is a nominal, bookkeeping account established within the System for each DROP participant. Monthly amounts credited to DROP accounts include an amount which represents the service retirement allowance which the member would have received if the member had retired on the date the member commenced DROP participation and interest credited at the five year average interest rate as adopted by the Retirement Board (the Board) in accordance with the City of Fresno Municipal Code requirements.

Post Retirement Supplemental Benefit (PRSB) Reserve represents surplus earnings that have been allocated but not distributed to eligible participants in accordance with the City of Fresno Municipal Code Section 3-567. PRSB is a supplemental benefit distributed to eligible participants in accordance with the City of Fresno Municipal Code Section 3-567, if and only if distributable actuarial surplus is available to provide such a benefit. Actuarial surplus means the amount by which the actuarial value of the System's assets exceeds one hundred and ten percent (110%) of the System's actuarial accrued liabilities.

The PRSB Reserve Account was exhausted at the end of December 2013.

City Surplus Reserve represents that portion of distributable actuarial surplus that has been allocated but not used as a reduction to offset or eliminate the City of Fresno's (the City) pension contributions in accordance with the conditions and requirements of Municipal Code Section 3-567 Post Retirement Supplemental Benefits. The City Surplus Reserve Account accrues interest at the average gross rate of return earned by the System's entire investment portfolio for each of the three prior fiscal years, including

realized and unrealized gains and losses and as reduced by all investment related expenses.

Table 2 shows that the vast majority of reserves are generated from Employer Advance and Retired reserves. DROP reserves represent funds credited for participants who elected to participate in the Deferred Retirement Option Program. PRSB Reserve presents that portion of distributable actuarial surplus that has been allocated for PRSB but not yet distributed to eligible participants.

Additions and deductions from PRSB occur when surpluses and allocations occur, respectively. The City Surplus reserve

represents that portion of distributable actuarial surpluses and accrued interest, reduced by required City normal pension contributions. The City Surplus Reserve Account shall be drawn upon in subsequent years if needed to reduce or eliminate the City's annual pension contribution requirement.

The City Surplus Reserve Account shows a positive balance for the fiscal year 2017, while fiscal year 2016 showed a slightly negative balance. The City's normal contribution rate for fiscal years 2017 and 2016 included an adjustment for phase-in of assumption changes in the actuarial assumed rate of return.

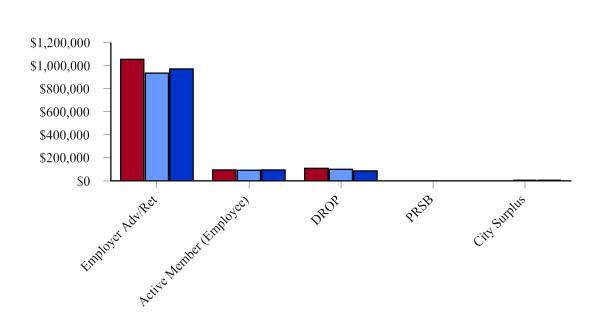
Table 2 – Employees Retirement System's Reserves

As of June 30, 2017, 2016 And 2015 (In Thousands)

	FY 2017		FY 2016	FY 2015
Employer Advance/Retired Reserves	\$	1,058,198	\$ 939,693	\$ 976,873
Active Member (Employee) Reserves		100,665	98,785	100,221
DROP Reserves		114,835	105,406	93,332
PRSB Reserves		_	_	
City Surplus Reserves		424	(585)	(499)
Net Position Restricted for Pension Benefits	\$	1,274,122	\$ 1,143,299	\$ 1,169,927

FY 2016

FY 2015



FY 2017

## System's Activities

Attributable in part to the continued global economic and financial markets volatility, the System's net position increased \$130,822,717 for the fiscal year 2017 resulting in an 11.44 percent increase in the fiduciary net position restricted for pension benefits for the fiscal year ended June 30, 2017. The System's fiduciary net position decreased \$26,627,537 for the fiscal year 2016 resulting in a 2.28 percent decrease in the fiduciary net position restricted for pension benefits for the fiscal year ended June 30, 2016, primarily attributable to the growth in the global financial markets in fiscal year 2015, the System's fiduciary net position increased \$2,769,463 resulting in a 0.24 percent increase in the fiduciary net position restricted for pension benefits for the fiscal year ended June 30, 2015.

Key elements of the additions and deductions to Fiduciary Net Position for fiscal years 2017, 2016 and 2015 are described in the sections below.

# Additions to System's Fiduciary Net Position

The reserves needed to finance retirement benefits are normally accumulated through the collection of employer and employee contributions and through earnings on investment income net of investment expense. Total additions to the System's fiduciary net position for the fiscal year ended June 30, 2017 totaled \$187,762,154.

For the fiscal year ended June 30, 2017, overall additions had increased by \$160,514,681 or 589.10 percent over fiscal year 2016, due to strong performance of the investment markets. For fiscal year 2016, overall additions had decreased by \$27,138,699 or 49.90 percent from the prior year; and for fiscal year ended June 30, 2015 primarily due to the performance of the investment markets and changes in actuarial assumptions, overall additions had decreased by \$137,772,058 or 71.70 percent from the prior fiscal year.

The investment section of this report reviews the details of the results of investment activity for the fiscal year ended June 30, 2017.

# Deductions from System's Fiduciary Net Position

The System was created to provide lifetime retirement annuities, survivor benefits and permanent disability benefits to qualified members and their beneficiaries. The cost of such programs includes recurring benefit payments, as designated by the System, refunds of contributions to terminated employees, and the cost of administering the System.

Deductions from the fiduciary net position for the fiscal year ended June 30, 2017, totaled \$56,939,437 which was an increase of \$3,064,427 or 5.69 percent over the prior fiscal year 2016 which increased \$2,258,301 or 4.38 percent over the prior fiscal year 2015. The increase in benefits paid resulted primarily from an increase in the amount of benefit payments due to the number of retirees from the prior year.

The System's increases in total deductions have closely paralleled inflation and are reflective of the membership and services provided. The System has consistently met its Administrative Budget. There are no material variances between planned expenditures and actual expenditures.

# Changes in Fiduciary Net Position (Condensed)

For Fiscal Years Ended June 30, 2017 and 2016 and 2015

					FY 2017	FY 2017
					Increase/ (Decrease)	Increase/ (Decrease)
		FY 2017		FY 2016	Amount	Percent
Additions						
Employer Contributions	\$	15,205,360	\$	13,060,088	\$ 2,145,272	16.43%
Employee Contributions		10,180,589		9,098,286	1,082,303	11.90%
Net Investment Income *		162,376,205		5,089,099	157,287,106	3,090.67%
<b>Total Additions</b>	\$	187,762,154	\$	27,247,473	\$ 160,514,681	589.10%
Deductions						
Retiree Benefit Payroll	\$	54,350,851	\$	51,198,523	\$ 3,152,328	6.16%
Post Retirement Supplemental Benefit (PRSB)						<u> </u> %
Refunds of Contributions		1,199,054		1,330,298	(131,244)	(9.87%)
Administrative Expenses		1,389,532		1,346,189	43,343	3.22%
<b>Total Deductions</b>	\$	56,939,437	\$	53,875,010	\$ 3,064,427	5.69%
Changes in Net Position		130,822,717		(26,627,537)	157,450,254	(591.31%)
Net Position Restricted for Pension Benefits						
Beginning of the Year	1	1,143,299,019	1	,169,926,556	(26,627,537)	(2.28%)
End of the Year	\$ 1	1,274,121,736	\$1	,143,299,019	\$ 130,822,717	11.44%

<sup>\*</sup> Net of investment expense of \$7,668,935 and \$5,816,655 for June 30, 2017 and 2016, respectively.

					FY 2016	FY 2016
					Increase/ (Decrease)	Increase/ (Decrease)
		FY 2016		FY 2015	Amount	Percent
Additions						
Employer Contributions	\$	13,060,088	\$	12,326,570	\$ 733,518	5.95%
Employee Contributions		9,098,286		8,750,214	348,072	3.98%
Net Investment Income *		5,089,099		33,309,388	(28,220,289)	(84.72%)
<b>Total Additions</b>	\$	27,247,473	\$	54,386,172	\$ (27,138,699)	(49.90%)
Deductions						
Retiree Benefit Payroll	\$	51,198,523	\$	49,072,063	\$ 2,126,460	4.33%
Post Retirement Supplemental Benefit (PRSB)		_				<u> </u>
Refunds of Contributions		1,330,298		1,473,650	-143,352	(9.73%)
Administrative Expenses		1,346,189		1,070,996	275,193	25.70%
<b>Total Deductions</b>	\$	53,875,010	\$	51,616,709	\$ 2,258,301	4.38%
Changes in Net Position		-26,627,537		2,769,463	(29,397,000)	(1,061.47%)
Net Position Restricted for Pension Benefits						
Beginning of the Year	]	,169,926,556	]	1,167,157,093	2,769,463	0.24%
End of the Year	\$1	,143,299,019	\$ 1	,169,926,556	\$ (26,627,537)	(2.28%)

<sup>\*</sup> Net of investment expense of \$5,816,655 and \$5,539,630 for June 30, 2016 and 2015, respectively.

#### System's Fiduciary Responsibilities

The System's Board and management staff are fiduciaries of the pension trust fund. Under the California Constitution, the assets must be used exclusively for the benefit of plan participants and their beneficiaries.

## Requests for Information

This financial report is designed to provide the Retirement Board, our membership, taxpayers, investment managers, and creditors with a general overview of the City of Fresno Employees Retirement System's finances, and to show accountability for the funds it receives. Questions concerning any of the information provided in this report, or requests for additional financial information should be addressed to:

### City of Fresno Employees Retirement System

2828 Fresno Street Suite 201

Fresno, California 93721-1327

Respectfully submitted,

Robert T. Theller

Retirement Administrator

December 6, 2017

# **Basic Financial Statements**

# Statement of Fiduciary Net Position

## As of June 30, 2017 and 2016

	2017	2016
ASSETS		
Cash (Note 7)	\$ 1,920,674	\$ 719,521
Collateral Held for Securities Lent (Note 9)	106,197,004	96,620,156
Receivables		
Receivables for Investments Sold	1,629,505	16,441,242
Interest and Dividends	3,700,596	3,503,934
Other Receivables	1,204,554	18,109,497
Total Receivables	6,534,655	38,054,673
Prepaid Expenses	210	98
Total Current Assets	114,652,543	135,394,448
Investments at Fair Value (Note 6 and 7)		
Domestic Equity	489,461,127	438,206,900
International Developed Market Equities	222,684,997	178,568,192
Government Bonds	151,938,973	134,042,281
Corporate Bonds	129,020,657	161,600,576
Direct Lending	44,196,000	21,525,843
Real Estate	170,247,234	168,067,886
International Emerging Market Equities	43,228,458	33,892,404
Short-Term Investments	24,657,023	35,631,436
Total Investments	1,275,434,469	1,171,535,518
Capital Assets Net of Accumulated Depreciation (Note 12)	1,101,255	1,235,045
Total Assets	1,391,188,267	1,308,165,011
LIABILITIES		
Collateral Held for Securities Lent (Note 9)	106,197,004	96,620,156
Payable for Investments Purchased	7,903,088	46,926,403
Other Liabilities	1,824,671	3,180,420
Payable for Foreign Currency Purchased	1,141,768	18,139,013
Total Liabilities	117,066,531	164,865,992
Net Position Restricted for Pension Benefits (Note 5)	\$ 1,274,121,736	\$ 1,143,299,019

The notes in the financial statements on pages 17 - 50 are an integral part of this statement.

# Statement of Changes in Fiduciary Net Position

## For Fiscal Years Ended June 30, 2017 and 2016

	2017	2016
ADDITIONS		
Contributions (Note 3)		
Employer	\$ 15,205,360 \$	13,060,088
Employee	10,180,589	9,098,286
<b>Total Contributions</b>	25,385,949	22,158,374
Investment Income		
Net Appreciation/(Depreciation) in Value of Investments	147,571,076	(12,911,321)
Interest	12,131,185	12,282,116
Dividends	9,336,910	10,893,053
Other Investment Related	53,786	111,369
Total Investment Income	169,092,957	10,375,217
Less: Investment Expense	(7,150,258)	(5,665,566)
<b>Total Net Investment Income</b>	161,942,699	4,709,651
Securities Lending Income		
Securities Lending Earnings (Note 9)	952,183	530,537
Less: Securities Lending Expense	(518,677)	(151,089)
<b>Total Net Securities Income</b>	 433,506	379,448
Total Additions	187,762,154	27,247,473
DEDUCTIONS		
Benefit Payments	54,350,851	51,198,523
Post Retirement Supplemental Benefits (Note 11)	_	
Refunds of Contributions	1,199,054	1,330,298
Administrative Expense	1,389,532	1,346,189
<b>Total Deductions</b>	 56,939,437	53,875,010
Changes in Net Position	130,822,717	(26,627,537)
NET POSITION RESTRICTED FOR PENSION BENEFITS		
BEGINNING OF YEAR	 1,143,299,019	1,169,926,556
END OF THE YEAR	\$ 1,274,121,736 \$	1,143,299,019

The notes in the financial statements on pages 17 - 50 are an integral part of this statement.

## Notes to the Basic Financial Statements

# 1 Significant Provisions of the Retirement System

The City of Fresno Employees Retirement System (the System) was established on June 1, 1939, under Charter Section 910 and is governed by Article 5 of Chapter 3 of the City of Fresno Municipal Code. The System is a single-employer, contributory, defined benefit plan. The System provides lifetime retirement, disability, and death benefits to the non-safety members employed by the City of Fresno, including substantially all full-time employees, other than sworn officers of the Fire and Police Departments.

The System is administered by the Employees Retirement Board (Board) which operates under the authority vested in Article 5 of Chapter 3 of the City of Fresno Municipal Code and the California Pension Protection Act of 1992 which provides that "the members of the Retirement Board of a public retirement system shall discharge their duties... solely in the interest of, and for the exclusive purpose of providing benefits to participants and their beneficiaries, minimizing employer contribution thereto, and defraying reasonable expenses of administering the System."

The Employees Retirement Board does not operate under the control of the City Council. The Board has the sole and exclusive responsibility to administer the System in a manner that will assure prompt delivery of benefits and related services to the members and their beneficiaries.

Fiduciary oversight of the Employees Retirement System is vested with the Board, which consists of five (5) members; two (2) management employees who are appointed by the Mayor and confirmed by the City Council, one (1) employee who is elected by the manual workers of the System, and one (1) employee who is elected by the clerical or supervisory workers of the System, both elected members

serve a four year term. The fifth and final member of the Board is a qualified elector of the County of Fresno, not connected with its government, elected by the previously designated four members and serves at the pleasure of the Board.

The Board, in conjunction with the Fire and Police Retirement Board, appoints, directs and oversees a Retirement Administrator. The Retirement Administrator is responsible for the overall management and administration of the Employees and Fire and Police Retirement Systems in accordance with the direction, policy and goals set by the Boards and for providing highly responsible and complex administrative support to the Boards. The Retirement Administrator serves at the pleasure of the Boards.

Working closely with the Boards, the Retirement Administrator and his staff develop investment and benefits policies, coordinate member services and programs, and develop long-term strategies that fulfill the Systems' mission and goals.

The Board oversees the Retirement Administrator and staff in the performance of their duties in accordance with the City of Fresno Municipal Code and the Board's Rules, Regulations and Policies.

#### Membership and Benefit Eligibility

All permanent full-time employees of the City of Fresno, except sworn Fire and Police personnel, are eligible to participate in the plan. Employees become eligible for membership on their first day of regular employment, and members become fully vested after earning 5 years of service credit.

Total participants of the System were comprised as follows at June 30, 2017 and 2016:

	2017	2016
Active Members		
Vested	1,405	1,462
Non-Vested	674	492
Total Active Members	2,079	1,954
Retirees and Beneficiaries of Deceased		
Retirees, Currently Receiving Benefits	1,916	1,849
Inactive Vested Members	251	261
Total Retirees and Inactive Members	2,167	2,110
Grand Total	4,246	4,064

#### Benefit Provisions

The System provides retirement allowances and other benefits such as disability and death benefits to the nonsafety members employed by the City of Fresno.

The retirement (pension) benefits the member will receive are based upon a combination of age at retirement, years of credited service, final average monthly salary, and the distribution option selected by the participant.

Members' contributions, including interest, are 100 percent vested at all times. Employer contributions do not become vested until completion of 5 years of credited service when the member becomes 100 percent vested, but are not payable until the member attains the age of 55.

Effective January 28, 2008, members may retire between age 50-55 with an actuarially equivalent service retirement benefit.

#### Member Retirement Benefits

Members are eligible for service retirement benefits upon completion of at least five years of service, upon termination of service, if they have left contributions and interest with the System and are at least age 55. Or, Members may retire upon written application to the Retirement Board provided that the Member is credited with five years of continuous service and has attained age fifty and consents in writing to the early retirement benefit reduction. Members may also be eligible for service retirement benefit if they have less than five years of service with the City of Fresno, but have established reciprocity with a prior employer and are eligible to retire from that agency.

The service retirement benefit is calculated pursuant to the provisions of Section 3-541 of the City of Fresno Municipal Code. The monthly allowance for a member is equal to 2 percent of final compensation times each of the first 25 years of accrued retirement service credit plus 1 percent of final compensation times any years of accrued retirement service credit in excess of 25 years, multiplied by the age factor at retirement age.

Final average compensation consists of the highest average consecutive 36 months of compensation earnable calculated using the rate of pay in effect at the time of retirement.

The member may elect an unmodified retirement allowance, or choose an optional retirement allowance. The unmodified retirement allowance provides the highest monthly benefit and a 50% continuance to an eligible surviving spouse or domestic partner. An eligible surviving spouse is one married to the member one year prior to the effective retirement date for members retiring on or before the effective date (February 10, 2000) of Ordinance No. 2000-5.

For members retiring after the effective date of Ordinance 2000-5, an eligible surviving spouse or domestic partner is one married to or registered with the member on or before the date of retirement.

There are four optional retirement allowances the member may choose. Each of the optional retirement allowances requires a reduction in the unmodified retirement allowance in order to allow the member the ability to provide certain benefits to a surviving spouse, domestic partner, or named beneficiary having an insurable interest in the life of the member.

# Deferred Retirement Option Program (DROP)

DROP is an optional voluntary program that allows a member to have his or her retirement benefits deposited in a special account within the System while the member continues to work in his or her current position. It is a voluntary method of receiving a distribution of retirement benefits; it is not an additional retirement benefit.

DROP may not be beneficial to all members. Each member must determine how the DROP option will affect the member's retirement benefits prior to making an election to enter the DROP.

The member's retirement benefits are determined as of the date of entry into the DROP option and accumulate in the member's DROP account while the member continues to work. Members entering DROP, after January 27, 2011 in accordance with ordinances that amended sections of the City of Fresno Municipal Code, continue making employee contributions.

Eligibility: Any member who is eligible for a service retirement, is age 55 (or age 50 for an early retirement reduced benefit) with a minimum of 5 years of service.

Participation Period: The maximum participation period is ten years. Because the participation period cannot be extended, the member must retire at its conclusion; however, the member may end participation in DROP and terminate employment with the City and begin retirement at any time prior to the end of the ten-year period.

DROP Account: A DROP account is set up for each participant; the monthly amount credited to DROP accounts include an amount which represents the service retirement allowance which the member would have received if the member had retired on the date the member commenced DROP participation. Interest is also credited to the DROP account monthly at a rate which is set annually by the Retirement Board. The rate is based on the prior five-year moving average of net market returns of the System's investments in accordance with the City of Fresno Municipal Code requirements. The Board is authorized to reduce the annual interest crediting rate up to 3 percent, if necessary, to maintain DROP's cost neutrality.

A DROP account is a nominal, bookkeeping account established within the System for each DROP participant.

Upon termination of DROP participation and retirement from the City, a member receives the amounts credited to their DROP account, including interest. In addition, the member will also begin receiving his or her monthly retirement allowance in the amount being credited to their DROP account. The member may select a method of withdrawing the money from their DROP account from the options provided.

DROP Reserves which represent funds reserved for DROP benefits accumulated by active members and retirees were \$114,834,678 and \$105,406,192 as of June 30, 2017 and 2016, respectively.

#### Terminated Member Benefits

If a member terminates before earning five years of credited service, the member forfeits the right to receive his or her service retirement benefit and is entitled to withdraw refundable contributions made, together with accumulated interest. If the member enters a reciprocal retirement system within 180 days (6 months) of terminating employment with the City of Fresno and elects to leave their accumulated contributions on deposit with the System, then the member will receive a deferred retirement allowance when eligible.

#### Death and Disability Benefits

Death benefits are based upon whether the death occurred before or after retirement. Disability benefits are based upon whether the member has at least ten years of credited service, over or under age 55 and whether the permanent incapacity is found to be service or non service-connected.

#### Cost of Living Benefits

Cost-of-living (COLA) increases for retirees under the Employees Retirement System are provided for in the Municipal Code, and are determined by annual changes in the Consumer Price Index (CPI) for each of the two immediately preceding calendar years. Retirement staff research the percentage change in CPI (United States city average for urban wage earners and clerical workers – all items) and propose that percent to the Retirement Board as the COLA to be adopted for the following fiscal year. This procedure is completed by the end of April each year for implementation in July. The COLA is limited to a five percent (5.00%) maximum change per year and any excess over 5.00 percent is banked for the retiree for use in a year where the percent of CPI change is negative.

The Board adopted the annual COLA, pursuant to Section 3-553(b) of 0.4 percent, effective July 1, 2016 for fiscal year 2017, and 0.3 percent, effective July 1, 2015 for fiscal year 2016.

# 2 Summary of Significant Accounting Policies

#### Reporting Entity

The Retirement System, with its own governing board, is an independent governmental entity separate and distinct from the City of Fresno. The System's annual financial statements are included in the City of Fresno Annual Financial Report as a pension trust fund.

#### Basis of Accounting

The System's financial statements are prepared using the accrual basis of accounting and in accordance with accounting principles generally accepted in the United States of America (GAAP), under which revenues are recognized when earned and deductions are recorded when the liability is incurred. Employer and employee contributions are recognized as revenue when due. Contributions are recorded in the period the related salaries are earned and become measurable. Investment income is recognized when it is earned. The net appreciation in fair value of investments held by the System is recorded as an increase to investment income based on the valuation of investments at fiscal year-end, which includes both realized and unrealized gains and losses on investments. Retirement benefits and refunds are recognized when due and payable under the terms of the plan as defined in Section 3-534 and 3-538 of the City of Fresno Municipal Code. Other expenses are recognized when the corresponding liabilities are incurred.

Securities lending transactions are accounted for in accordance with Governmental Accounting Standards Board (GASB) Statement No. 28, Accounting and Financial Reporting for Securities Lending Transactions, which establishes reporting standards for securities lending transactions. In accordance with GASB Statement No. 28, cash received as collateral on securities lending transactions and investments made with that cash are reported as assets and liabilities, and the results from these transactions are reported in the Statement of Fiduciary Net Position. In addition, the costs of securities lending transactions are reported as an expense in the Statement of Changes in Fiduciary Net Position.

#### Investments

The System is authorized by the City of Fresno Municipal Code and the policies of the Retirement Board to invest in any form or type of investment deemed prudent by the Board and does so through its Investment Objectives and Policy Statement which establishes and outlines responsibilities of the various parties that are associated with managing assets of the Retirement System, consistent with applicable sections of the Municipal Code, Federal laws and Article XVI, Section 17(c) of the Constitution of the State of California which provides that "the member of the Retirement Board of a public pension or retirement system shall discharge their duties...with the care, skill, prudence, and diligence under the circumstances then prevailing that a prudent person acting in a like capacity and familiar with these matters would use in the conduct of an enterprise of a like character and with like aim."

System investments are reported at fair value. Fair value is the amount that the System can reasonably expect to receive for an investment in a current sale between a willing seller, that is, other than in a forced or liquidation sale. Fair value for investments of publicly traded securities is stated at fair value based upon closing sales prices reported on recognized securities exchanges on the last business day of the period or for listed securities having no sales reported and for unlisted securities, based upon last reported bid prices. All purchases and sales of securities are accounted for on a trade date basis and dividends declared but not received are accrued on the ex-dividend date. Short-term investments are reported at cost, which approximates fair value. Securities traded on a national or international exchange are valued at the last reported sales price at current exchange rates. Investments in both bonds and mortgage-backed pass-through certificates are carried at fair value.

Cost values, as shown, are derived from Master Custodial Transaction Records. The fair value of real estate investments is based on independent appraisals. Investments that do not have an established market are reported at estimated fair values.

The asset allocation policy set by the Board, in conjunction with the Fire and Police Retirement Board, is outlined in the Boards' Investment Objectives and Policy Statement. Plan assets are managed with a long-term objective of achieving and maintaining a fully funded status for the benefits provided by the System. The table on the following page provides the Boards' adopted asset allocation policy as of June 30, 2017 and 2016.

#### **Asset Allocation Policy**

As of June 30, 2017 and 2016

Asset Class	FY 2017	FY 2016
Domestic Equity		
Large Cap	15.8%	22.5%
Small Cap	7.2%	7.5%
International Equity		
Developed Markets	19.0%	22.0%
Emerging Markets	6.0%	8.0%
Fixed Income		
Core Fixed Income	10.0%	11.0%
High Yield Bonds	5.0%	6.0%
Real Estate		
Core Real Estate	11.0%	11.0%
Value Add Real Estate/REITs	4.0%	4.0%
Alternatives		
Infrastructure	4.0%	0.0%
MLPs	5.0%	0.0%
Private Equity	5.0%	0.0%
Private Debt	8.0%	8.0%
Short Term Investments	0.0%	0.0%
	100%	100%

#### **Estimates**

The preparation of financial statements in accordance with generally accepted accounting principles (GAAP) requires the System administrator to make estimates and assumptions that affect certain amounts and disclosures. Accordingly, actual results may differ from those estimates.

# Implementation of New Accounting Pronouncements

For the year ended June 30, 2017, The Board adopted and implemented all applicable new GASB pronouncements for the fiscal year ended June 30, 2017, as required by each statement. The most recent pronouncement, effective for fiscal year ended June 30, 2017, is provided below.

GASB Statement No. 82, Pension Issues-an amendment of GASB Statements No. 67, No. 68, and No. 73, this statement is effective for reporting periods beginning after June 15,

2016, except for the requirements of this Statement for the selection of assumptions in a circumstance in which an employer's pension liability is measured as of a date other than the employer's most recent fiscal year-end. In that circumstance, the requirements for the selection of assumptions are effective for that employer in the first reporting period in which the measurement date of the pension liability is on or after June 15, 2017. There was no material impact on the System's financial statements as a result of the implementation of GASB Statement No. 82.

# 3 | Contributions

#### Authority to Collect

The responsibility for both City and employee contributions to the System is mandated by the City of Fresno Municipal Code Sections 3-523 and 3-529.

Contributions are made by the members and the employer at rates recommended by the System's independent actuary and adopted by the Board.

Employee contribution rates vary according to age and are designed to provide funding for approximately one third of retirement benefit basic normal costs and one-half of the cost-of-living component. All active members are required to make contributions to the System. The average member contribution rate as of June 30, 2017 for 2016-2017 (based on the June 30, 2015 valuation) was 8.55 percent of compensation. The average member contribution rate as of June 30, 2016 for 2015-2016 (based on the June 30, 2014 valuation) was 8.38 percent of compensation.

The employer contribution rate is designed to provide funding for the remaining regular retirement and cost-of-living benefits, as well as all regular disability and survivors' benefits. The average employer contribution rate as of June 30, 2017 for 2016-2017 (based on the June 30, 2015 valuation) was 12.78 percent of compensation. The average employer contribution rate as of June 30, 2016 for 2015-2016 (based on the June 30, 2014 valuation) was 12.03 percent of compensation.

One of the funding objectives of the System is to establish contribution rates which, over time, will remain level as a percentage of payroll unless the System benefit provisions are changed.

#### Funding Status & Method

Actuarial Funding Policy and Actuarial Cost Methodology for Funding Purposes.

The Board adopted a Comprehensive Actuarial Funding Policy on November 7, 2012. For the Employees Retirement System, that policy included a change in actuarial cost methodology from the Projected Unit Credit (PUC) method used for funding purposes to the Entry Age Normal (EAN) method as the EAN method is used by a substantial majority of the retirement systems in California and nationwide. More importantly, the Board made this change in actuarial cost methodology due to the adoption of GASB Statements No. 67 and 68 which substantially revised the financial reporting requirements for governmental pension plans and their sponsors.

#### Goals of the Actuarial Funding Policy:

- To achieve long-term full funding of the cost of benefits provided by the System;
- To seek reasonable and equitable allocation of the cost of benefits over time; and
- To minimize any volatility of the City's contribution to the extent reasonably possible, consistent with other policy goals.

# Funding Requirements and Policy Components

The System's annual funding requirement is comprised of a payment of the Normal Cost and a payment on the Unfunded Actuarial Accrued Liability (UAAL) if applicable. The Normal Cost and the amount of the payment on UAAL are determined by three components of the Board's funding policy: 1) Actuarial Cost Method – the techniques used to allocate the cost/liability of retirement benefits to a given period; 2) Asset Smoothing Method – the techniques that spread the recognition of investment gains or losses over a period of time for the purposes of determining the Actuarial Value of Assets used in the actuarial valuation process; and 3) Amortization Policy – the decisions on how, in terms of duration and pattern, to fund the difference between the Actuarial Accrued Liability and the Actuarial Value of Assets in a systematic manner.

Using the Asset Smoothing Method, the investment gains or losses of each valuation period, as a result of comparing the actual market return to the expected market return, are recognized in level amounts over five (5) years in calculating the Actuarial Value of Assets.

As of June 30, 2017, the System does not have an Unfunded Actuarial Accrued Liability (UAAL). The Board's Amortization Policy sets forth the amortization procedures for funding any UAAL or amortization and allocation of any available Surplus in the System.

Any new UAAL as a result of actuarial gains or losses identified in the annual valuation as of June 30 will be amortized over a period of fifteen (15) years. Any new UAAL as a result of any change in actuarial assumptions or methods will be amortized over a period of twenty-five (25) years. The amortization period for any increase in UAAL as a result of any amendments to the System will be amortized over a period of fifteen (15) years; while any

increase in UAAL resulting from a temporary retirement incentive will be funded over a period not to exceed five (5) years.

UAAL shall be amortized over "closed" (separate) amortization periods so that the amortization period for each layer decreases by one year with each actuarial valuation.

UAAL is amortized as a level percentage of payroll so that the amortization amount in each year during the amortization period shall be expected to be a level percentage of covered payroll, taking into consideration the current assumption for general payroll increase.

If an overfunding status exists (i.e., the Valuation Value of Assets exceeds the Unfunded Actuarial Accrued Liability (UAAL), the System is considered to have a Surplus in the System as of a point in time), such actuarial surplus and any subsequent surpluses will be amortized over an "open" amortization period of twenty-five (25) years. This amortization period of twenty-five years shall be applicable to the provisions in Fresno Municipal Code Sections relating to the amortization period used in the calculation of the Post Retirement Supplemental Benefit (PRSB). Any prior Unfunded Actuarial Accrued Liability (UAAL) amortization layers will be considered fully amortized, and any subsequent UAAL will be amortized over fifteen (15) years as the first of a new series of amortization layers.

The System uses a five year smoothing of market gains and losses to derive the actuarial value of assets. As of the fiscal year ended June 30, 2017, the actuarial value of assets was \$1.145 billion with a funded percentage of 113.0 percent on a valuation value of assets.

The progress being made towards meeting the System's funding objective through June 30, 2017 is illustrated in the Schedule of Funding Progress shown on the following page.

#### Schedule of Funding Progress

For The Three Years Ending June 30, 2017

#### (Dollars in Millions)

	(1)	(2)	(3)	(4)	(5)	(6)
Actuarial Valuation Date	Actuarial Valuation Value of Assets	Actuarial Accrued Liability (AAL)	Percentage Funded (1)/(2)	(Prefunded) / Unfunded AAL (2)–(1)	Annual Covered Payroll	(Prefunded) / Unfunded AAL Percentage of Covered Payroll (4)/(5)
2017	\$1,145	\$1,014	113.0%	\$(131)	\$126	104.3%
2016	\$1,087	\$977	111.3%	\$(110)	\$113	(97.2%)
2015	\$1,049	\$960	109.2%	\$(89)	\$110	(80.6%)

#### **Funding Policy**

The City (Employer) currently funds, at a minimum, the amounts recommended by the actuary and approved by the Retirement Board. Such amounts are determined using the individual entry age normal funding method applied to the projected benefits in determining the Normal Cost and Actuarial Accrued Liability. The Normal Cost is determined on an individual basis for each active member. If there is a positive (Surplus) or negative (Unfunded) difference between the Valuation of Assets and the Actuarial Accrued Liability (AAL), the amortization policy determines the amortization of the Unfunded Actuarial Accrued Liability (UAAL) on a level percentage of payroll needed to fund the UAAL or the amount of available surplus which would be distributable in any given year. This method produces an employer contribution rate consisting of amounts for (a) normal cost and (b) amortization of any unfunded (UAAL) or prefunded (PAAL) actuarial accrued liability.

These minimum contributions are recognized currently in the Statement of Changes in Fiduciary Net Position. Employees' contributions are funded and recognized currently through payroll deductions in amounts recommended by the actuary. Costs of administering the System are charged against System assets. Total contributions (basic and cost-of-living adjustments (COLA)) to the System for fiscal year 2017 totaled \$25,385,949. Employees contributed \$10,180,589 and the City made contributions of \$15,205,360.

Contributions aggregating \$25,385,949 (\$15,205,360 employer contributions and \$10,180,589 employee contributions) were made in fiscal year 2017, based on an actuarial valuation determined as of June 30, 2015, which became effective for the year ended June 30, 2017. During fiscal year 2017, the Employer normal contribution rate was set at 12.26 percent. However, due to an adjustment for an excess contribution from the prior year Employer and System member basic and COLA contributions represented 12.78 percent and 8.55 percent, respectively, of the fiscal year 2017 covered payroll.

Contributions aggregating \$22,158,374 (\$13,060,088 employer contributions and \$9,098,286 employee contributions) were made in fiscal year 2016, based on an actuarial valuation determined as of June 30, 2014, which became effective for the year ended June 30, 2016. During fiscal year 2016, the Employer normal contribution rate was set at 12.06 percent. Employer and System member contributions represented 12.03 percent and 8.38 percent, respectively, of the fiscal year 2016 covered payroll.

#### Contributions Required and Contributions Made

The employer's required normal contributions to the System has two components: basic and COLA; and for the first time in over a decade, contributions to fund the COLA were required for fiscal year 2013 in accordance with actuarially

determined requirements computed through an actuarial valuation performed as of June 30, 2011. For fiscal year 2017, the employer's required normal contributions (basic and COLA) to the System were as follows:

#### **Normal Cost**

	FY2017	FY2016
Employee Contributions	\$ 10,180,589	\$ 9,098,286
Employer Contribution Rate	12.26%	12.06%
<b>Employer Contributions</b>	\$ 14,590,248	\$ 13,090,053
Prior Year Contribution (Surplus)/Shortfall	615,112	(29,965)
Net Employer Contributions	\$ 15,205,360	\$ 13,060,088
Pensionable Payroll	\$119,006,918	\$108,541,068

# 4 Net Pension Liability

The components of the net pension liability of the System are as follows:

## Schedules of Changes in the System's Net Pension Liability (GASB 67)

As of June 30, 2017 and 2016 (In Thousands)

	As of	As of
	June 30, 2017	June 30, 2016
Total Pension Liability	\$1,150,077	\$1,102,213
Plan Fiduciary Net Position	(\$1,274,121)	(\$1,143,299)
Net Pension Liability	(\$124,044)	(\$41,086)
Plan Fiduciary Net Position as a percentage of the total pension liability	110.79%	103.73%

The net pension liability was measured as of June 30, 2017 and 2016 and determined based upon the total pension liability (on a GASB 67 basis) from actuarial valuations as of June 30, 2017 and 2016, respectively.

#### **Actuarial Assumptions**

# **Key Methods and Assumptions Used in Valuation of Total Pension Liability**

The total pension liability as of June 30, 2017 was determined by an actuarial valuation as of June 30, 2017, using the following actuarial assumptions, applied to all periods included in the measurement:

Valuation Date June 30, 2017<sup>1</sup>

Actuarial Experience Study 3 Year Period Ending June 30, 2015

Actuarial Cost Method Entry Age Normal Actuarial Cost Method

Normal Cost and Actuarial Accrued Liability are calculated on an individual basis and are

allocated by service.

## **Actuarial Assumptions**

Inflation 3.00%

Salary Increases 3.75% to 11.50%, varying by service, including inflation

Discount Rate 7.25%, net of pension plan investment expense, including inflation

Other assumptions See June 30, 2017 funding valuation and (Appendix A) for the service retirement rates

after they have been adjusted to treat DROP participation as service retirement.

Mortality Rates Mortality rates used in the latest actuarial valuation are based on the Headcount-Weighted

RP-2014 Healthy Annuitant Mortality Table (separate tables for males and females), projected 20 years with the two–dimensional scale MP–2015, set forward one year. For healthy members, the separate tables for males and females ages are set forward one year. For members that are disabled, the separate tables for males and females ages are set forward four years. For beneficiaries, the separate tables for males and females ages set forward one

year, weighted 35% male and 65% female.

<sup>&</sup>lt;sup>1</sup> Actuarially determined contribution rates are calculated as of June 30, two years prior to the end of the fiscal year in which contributions are reported. As such, the actuarial valuation dated June 30, 2017 and 2016 will impact the contribution rates for the fiscal years ended June 30, 2019 and 2018.

The valuation interest rate is 7.25 percent; total salary scale increases range between 3.75% to 11.50% (include 3.00 percent for inflation plus 0.50 percent across the board salary increase plus merit and promotion increases based on completed years of service) were based on the June 30, 2015 Experience Analysis and Economic Assumptions Reports.

Actuarial valuations of an ongoing plan involve estimates of the fair value of reported amounts and assumptions about the probability of occurrence of events far into the future. Examples include assumptions about future employment, mortality, inflation and investment returns. Amounts determined regarding the funded status of the plan and the annual required contributions of the employer are subject to continual revisions as actual results are compared with past expectations and new estimates are made about the future.

GASB Statement No. 67 addresses accounting and financial reporting requirements for pension plans and redefines pension liability and expense for financial reporting purposes, and does not apply to contribution amounts for pension funding purposes.

When measuring pension liability under GASB Statement No. 67, the actuary uses the same actuarial cost method (Entry Age method) and the same type of discount rate (expected return on assets) as the System uses for funding. Note that, unrelated to the investment return assumption, the new rules use a version of the Entry Age method where the Total Pension Liability (TPL) for financial reporting purposes must be fully accrued by the time a member either enters DROP or is expected to elect the DROP. This is in contrast to the version of the Entry Age method used for

funding, where the Actuarial Accrued Liability (AAL) does not have to be fully accrued until members retire from employment after participation in the DROP. Under GASB Statement No. 67, active members who are expected to enroll in the DROP in the future would report a Service Cost that is higher than the Normal Cost used for funding, while members already in the DROP would report no Service Cost even though their Normal Cost continues to accrue.

#### Long-Term Expected Real Rate of Return

The long-term expected rate of return on the System's investments was determined using a building-block method in which expected future real rates of return (expected returns, net of pension plan investment expense and net of inflation) are developed for each major asset class. This information is combined to produce the long-term expected rate of return by weighting the expected future real rates of return by the target asset allocation percentage and by adding expected inflation and deducting expected investment expenses. The target allocation and projected arithmetic real rates of return for each major asset class, after deducting inflation, but before deducting investment expenses, used in the derivation of the long-term expected investment rate of return assumption are summarized in the following table.

The actual asset class target allocations from the Board's prior adopted Asset Allocation Target Policy were utilized in the Analysis of Actuarial Experience during the period July 1, 2012 through June 30, 2015 and for the Review of Economic Actuarial Assumptions used for the June 30, 2017 and 2016 Actuarial Valuations.

# Asset Class/Target Allocation/Long-term Expected Real Rate of Return Table

	As of June 30, 2017		As of	June 30, 2016
Asset Class	Target Asset Allocation	Weighted Average Long-Term Expected Real Rate of Return* (Arithmetic)	Target Asset Allocation	Weighted Average Long-Term Expected Real Rate of Return* (Arithmetic)
Large Cap U.S. Equity	22.5%	5.80%	22.5%	5.80%
Small Cap U.S. Equity	7.5%	6.47%	7.5%	6.47%
Developed International Equity	22.0%	6.98%	22.0%	6.98%
Emerging Market Equity	8.0%	8.99%	8.0%	8.99%
Domestic Fixed Income	15.0%	0.83%	15.0%	0.83%
High Yield Fixed Income	6.0%	3.44%	6.0%	3.44%
Real Estate	15.0%	4.45%	15.0%	4.45%
Private Debt/Direct Lending	4.0%	5.73%	4.0%	5.73%
Total	100.0%	_	100.0%	

<sup>\*</sup>Based on June 30, 2015 Economic Study of Assumptions.

#### Mortality Rates

Mortality rates used in the latest actuarial valuation are based on the Headcount-Weighted RP-2014 Healthy Annuitant Mortality Table (separate tables for males and females), projected 20 years with the two-dimensional scale MP-2015. For healthy members, the separate tables for males and females ages are set forward one year. For members that are disabled, the ages are set forward four years. For beneficiaries, the separate tables for males and females ages are set forward one year, weighted 35% male and 65% female.

#### Discount Rate

The discount rate used to measure the total pension liability was 7.25 percent as of June 30, 2017 and 2016. The projection of cash flows used to determine the discount rate assumed plan member contributions will be made at the current contribution rate and that employer contributions will be made at rates equal to the actuarially determined contribution rates. For this purpose, only employer contributions that are intended to fund benefits

for current plan members and their beneficiaries are included. Projected employer contributions that are intended to fund the service costs for future plan members and their beneficiaries, as well as projected contributions from future plan members, are not included. Based on those assumptions, the pension plan's fiduciary net position was projected to be available to make all projected future benefit payments for current plan members. Therefore, the long-term expected rate of return on the System's investments was applied to all periods of projected benefit payments to determine the total pension liability as of both June 30, 2017 and June 30, 2016.

The table on the following page presents the net pension liability of the Retirement System calculated using the discount rate of 7.25 percent, as of June 30, 2017 and 2016, as well as what the System's net pension liability would be if it were calculated using a discount rate that is 1.00 percent lower or 1.00 percent higher than the current rate:

#### Sensitivity of Net Pension Liability to Changes in the Discount Rate

As of June 30, 2017 and 2016 (In Thousands)

	1%	Current	1%
	Decrease	<b>Discount Rate</b>	Increase
Net Pension Liability	6.25%	7.25%	8.25%
June 30, 2017	\$7,182	(\$124,044)	(\$232,579)
	1%	Current	1%
	Decrease	<b>Discount Rate</b>	Increase
Net Pension Liability	6.25%	7.25%	8.25%
June 30, 2016	\$85,612	(\$41,086)	(\$145,896)

# 5 Net Position Restricted for Pension Benefits

Net position restricted for pension benefits is segregated into Active Members Reserve (members' accumulated contributions) and reserves established by the Board for various benefit payments.

Reserves are established by the System from member and employer contributions and the accumulation of investment income after satisfying investment and administrative expenses. Note: The reserves do not represent the present value of assets needed, as determined by actuarial valuation, to satisfy retirements and other benefits as they become due.

#### The System's major reserves are as follows:

ACTIVE MEMBER (EMPLOYEE) RESERVES represent the total accumulated member contributions. Additions include member contributions and investment earnings; deductions include refunds of member contributions and transfers to Employer Advance/Retired Reserves.

EMPLOYER ADVANCE/RETIRED RESERVES represent the total accumulated employer contributions for future retirement payments to current active and vested

terminated members and the total accumulated transfers from Active Member Reserves and investment earnings, less payments to retirees and transfers to the DROP Reserve. Additions include contributions from the employer, transfers from Active Member Reserve and investment earnings; deductions include payments to retirees and transfers to the DROP Reserve.

DEFERRED RETIREMENT OPTION PROGRAM (DROP) RESERVE represents funds reserved for Deferred Retirement Option Benefits accumulated by members and retirees.

POST RETIREMENT SUPPLEMENTAL BENEFIT (PRSB) RESERVE represents surplus earnings that have been allocated but not distributed to eligible retirees in accordance with the City of Fresno Municipal Code Section 3-567 "Post Retirement Supplemental Benefit." The PRSB Reserve Account was exhausted at the end of calendar year 2013.

CITY SURPLUS RESERVE represents surplus earnings that have been allocated but not used as a reduction to offset or eliminate the City's pension contributions in accordance with the conditions and requirements of Municipal Code Section 3-567 "Post Retirement Supplemental Benefit." The City Surplus Reserve Account was negative for fiscal year 2016 due to the differences between the actual and estimated surplus allocation for the City for offsetting the City's contributions for those years. The City's normal contribution rate for fiscal year 2017 includes funding of the fiscal year 2016 deficit City Surplus Reserve balance.

Interest is allocated at an actuarially determined interest rate as approved by the Board and is credited monthly to the Active Member Reserves and the Employer Advance/Retired Reserves. Active members in the Deferred Retirement Option Program accrue interest on their accumulated DROP accounts monthly at an interest rate annually adopted by the Board.

The amount of reserves for the years ended June 30, 2017 and 2016, consisted of the following:

#### Reserves Table as of FY 2017 and FY 2016

#### (In Thousands)

	2017	2016
Employer Advance/Retired Reserves	\$ 1,058,198	\$ 939,693
Active Member (Employee) Reserves	100,665	98,785
DROP Reserves	114,835	105,406
PRSB Reserves	_	_
City Surplus Reserves	424	(585)
Net Position Restricted for Pension Benefits	\$ 1,274,122	\$ 1,143,299

# **6** | Fair Value Measurements

In accordance with GASB Statement No. 72, Fair Value Measurement and Application, addresses accounting and financial reporting issues related to fair value measurements and disclosures. The System's investments are measured and reported within the fair value hierarchy established by generally accepted accounting principles. The fair value hierarchy, which has three levels, is based on the valuation inputs used to measure an asset's fair value and gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (level 1 measurements) and the lowest priority to unobservable inputs (level 3 measurements). The three levels of the fair value hierarchy are as follows:

Level 1: Inputs are based on quoted prices for identical assets or liabilities in an active market that the System can access. An active market for the asset or liability is one in which transactions for the asset or liability occurs with sufficient frequency and volume to provide pricing information on an ongoing basis. A quoted price in an active market usually provides the most reliable evidence of fair value and is generally used without adjustment if available. This classification includes public equities with observable market prices.

Level 2: Inputs that are observable either directly or indirectly but are not Level 1 inputs. Level 2 inputs include quoted prices for similar instruments, broker quotes, or observable inputs that directly impact value such as interest rates, prepayment speeds, and credit risk. Pricing inputs, including broker quotes, are generally those other than exchange quoted prices in active markets, and fair values are determined through the use of models or other valuation methodologies. For investments in funds where there is an ability to redeem such investments at the Net Asset Value (NAV) per share (or its equivalent) at the measurement date

or in the near term, the fair value of the investment is generally categorized as Level 2.

Level 3: Inputs that are unobservable. Level 3 inputs are generally used in situations where there is little, if any, market activity for the investment. These inputs into the determination of fair value require significant management judgment or estimation. Due to the inherent uncertainty of these estimates, these values may differ significantly from the values that would have been used had a ready market for these investments existed. Investments that are included in this category generally include public entities and other fixed income securities where there is an inability to redeem such investments at the NAV per share (or its equivalent) at the measurement date or in the near term.

The tables on the following pages show the fair value leveling of the System's investments as of June 30, 2017 and 2016.

			Fair Value Measurements Using					
Investment Type	Jui	ne 30, 2017	A	uoted Prices in ctive Markets Identical Assets (Level 1)		onificant Other Observable Inputs (Level 2)	Un	ignificant observable Inputs (Level 3)
Investments by Fair Value Level								
<b>Debt Securities</b>								
Asset Backed Securities	\$	1,779,205	\$	_	\$	1,779,205	\$	_
Bank Loans		_		_		_		_
Commercial Mortgage-Backed		2,713,204		_		2,713,204		_
Corporate Bonds		116,846,519		_		116,835,744		10,775
Corporate Convertible Bonds		4,736,773		_		4,736,773		_
Government Agencies		3,737,200		_		2,683,093		1,054,107
Government Bonds		47,857,529		_		47,857,529		_
Government Mortgage Backed Securities		53,191,506		_		53,191,506		_
Gov't-issued Commercial Mortgage-Backed		372,933		_		372,933		_
Index Linked Government Bonds		_		_		· —		_
Municipal/Provincial Bonds		6,325,007		_		6,325,007		_
Non-Government Backed C.M.O.s		1,169,857		_		1,169,857		_
Total Debt Securities		238,729,733		_		237,664,851		1,064,882
<b>Equity Securities</b>		, -,				- , ,		, ,
Consumer Discretionary		51,497,682		51,497,682		_		_
Consumer Staples		22,604,591		22,465,902		138,689		_
Energy		9,795,797		9,644,086		151,711		_
Financials		74,836,892		74,836,892				
Health Care		28,791,141		28,791,141		_		
Industrials		66,711,611		66,711,611		_		
Information Technology		67,179,015		67,179,015		_		_
Materials		19,869,324		19,869,324				
Miscellaneous		65,750,124		17,007,524		65,744,581		5,543
Real Estate		74,613,609		74,613,609		05,744,561		5,545
Telecommunication Services		6,402,923		6,402,923		_		
Utilities  Utilities		3,874,557		3,874,557		_		_
Total Equity Securities		491,927,266		425,886,742		66,034,981		5,543
Securities Lending		106,197,004		423,000,742		106,197,004		3,343
Short-Term Investments		24,657,023		24,657,023		100,197,004		
				24,037,023		3,035,895		
Private Real Estate Holdings  Total Investments by Fair Value Level	<b>©</b> (	3,035,895				3,033,693		
Investments Measured at the Net Asset Value (NAV)	<b>3</b> (	004,340,921						
	,	220 (01 172						
Commingled Fund - Equities		329,601,173						
Commingled Fund - Real Estate		102,819,750						
Mutual Fund - Fixed Income		40,454,798						
Private Real Estate Funds		37,662,524						
Private Debt/Private Credit		6,533,476						
Total Investments Measured at NAV		517,071,721						
Total Investments Measured at Fair Value and NAV	\$1,5	381,618,642						
Investment Derivative Instruments*	¢.	10.021	¢.	12 102	¢.	700	ф	
Equities - Rights/Warrants	\$	12,831	\$	12,103	\$	728	\$	_
Equities - Stapled Securities	•	10.001	•	40.400	•		•	
<b>Total Investment Derivative Instruments</b>	\$	12,831	\$	12,103	\$	728	\$	

<sup>\*</sup> Short-term derivative instruments included on page 46 are excluded here.

		Fair Value Measurements Using					
Investment Type	June 30, 2010	6	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Un	ignificant observable Inputs (Level 3)	
Investments by Fair Value Level							
<b>Debt Securities</b>							
Asset Backed Securities	\$ 1,035,03	31	\$	\$ 1,035,031	\$	_	
Bank Loans	205,81	19	_	205,819		_	
Commercial Mortgage-Backed	2,642,55	58	_	2,642,558		_	
Corporate Bonds	136,864,88	84	_	136,758,130	\$	106,754	
Corporate Convertible Bonds	2,617,40	07	_	2,553,249		64,158	
Government Agencies	2,343,83	35	_	2,343,835		_	
Government Bonds	57,089,52	22	_	57,089,522		_	
Government Mortgage Backed Securities	62,775,21	11	_	62,775,211		_	
Gov't-issued Commercial Mortgage-Backed	547,03	38	_	547,038		_	
Index Linked Government Bonds	2,822,23	38	_	2,822,238		_	
Municipal/Provincial Bonds	7,730,19	95	_	7,730,195		_	
Non-Government Backed C.M.O.s	1,656,83	34	_	1,656,834		_	
<b>Total Debt Securities</b>	278,330,57	72	_	278,159,660		170,912	
<b>Equity Securities</b>							
Consumer Discretionary	53,753,46	66	53,699,430	_		54,036	
Consumer Staples	27,682,52	29	27,608,712	73,817		_	
Energy	14,823,66	59	14,800,524	23,145		_	
Financials	62,875,65	50	62,875,650	_		_	
Health Care	38,511,58	88	38,511,588	_		_	
Industrials	54,410,02	26	54,404,314	_		5,712	
Information Technology	65,140,14	49	65,126,458	13,691		_	
Materials	19,676,83	38	19,676,838	_		_	
Real Estate	79,043,35	59	79,005,191	38,168		_	
Telecommunication Services	11,510,49	92	11,510,492	_		_	
Utilities	8,957,95	55	8,957,955	_			
Total Equity Securities	436,385,72	21	436,177,152	148,821		59,748	
Securities Lending	96,620,15	56	_	96,620,156		_	
<b>Short-Term Investments</b>	35,631,43	36	35,631,436	_		_	
Private Real Estate Holdings	3,035,89	96	_	3,035,896		_	
<b>Total Investments by Fair Value Level</b>	\$ 850,003,78	81					
<b>Investments Measured at the Net Asset Value (NAV)</b>							
Commingled Fund - Equities	285,449,10	07					
Commingled Fund - Real Estate	95,385,65	55					
Unconstrained Bond Fund - Pooled Assets	15,057,04	47					
Direct Lending, L.P. LLC	21,525,84	42					
<b>Total Investments Measured at NAV</b>	417,417,65	_					
<b>Total Investments Measured at Fair Value and NAV</b>	\$ 1,267,421,43	32					
<b>Investment Derivative Instruments*</b>		_					
Fixed Income Derivatives - Futures	\$ 735,43	33	\$ 1,164,495	\$ (429,062	) \$	_	
Fixed Income Deriv - Margined Options	(1,19	91)	(1,191)				
<b>Total Investment Derivative Instruments</b>	\$ 734,24	42	\$ 1,163,304	\$ (429,062	\$		

<sup>\*</sup> Short-term derivative instruments included on page 46 are excluded here.

Commingled equity and real estate funds are valued based on NAV reported by the investment manager, which are generally calculated based on the last reported sale price of the underlying assets held by such funds. Direct lending funds are typically structured as limited partnerships and limited liability companies. Since there is no readily available market for these investments in limited partnerships and limited liability companies, such investments are stated at fair value as estimated in an inactive market. These investments include securities of companies that may not be immediately liquid, such as private debt securities, real estate or other assets. The valuations of these investments are based upon values provided by the investment managers, based on the guidelines established with the investment managers and in consideration of other factors related to the System's interests in these investments.

Investments that are measured at fair value using the net asset value per share (NAV or its equivalent) as a practical expedient are not classified in the fair value hierarchy. In these instances where inputs used to measure fair value fall into different levels in the fair value hierarchy, fair value measurements in their entirety are categorized based on the lowest level input that is significant to the valuation. The System's assessment of the significance of particular inputs to these fair value measurements requires judgment and considers factors specific to each asset or liability.

Equity and derivative securities classified in Level 1 are valued using prices quoted in active markets for those securities. Equity and debt securities classified in Level 2 and Level 3 are using either a bid evaluation or a matrix pricing technique. Bid evaluations may include market quotations, observable market based inputs and unobservable inputs (i.e., extrapolated data, proprietary models, and indicative quotes). Matrix pricing is used to value securities based on the securities relationship to benchmark quoted prices. Investment derivative

instruments categorized as Level 2 and 3 are valued using market approaches that consider, as applicable, benchmark interest rates or foreign exchange rates.

Real estate assets classified in Level 2 are the System's private real estate investments which are valued using independent external appraisers. The System's policy is to perform independent appraisals of the property every three years. The appraisals include a complete property and market inspection and analysis by designated Members of the Appraisal Institute (MAI). The appraisals are performed using generally accepted valuation approaches applicable to the property type. Calculations used in the System's independent appraisals are generally based on a discounted cash flow analysis.

# Investments in Entities That Calculate Net Asset Value Per Share

The fair value measurement of investments in commingled equity, real estate and direct lending funds are valued based on the investments' net asset value (NAV) per share (or its equivalent) reported by the investment manager, which are generally calculated based on the last reported sale price of the underlying assets held by such funds. These include funds that are structured as limited partnerships and limited liability companies.

Since there is no readily available market for investments in limited partnerships and limited liability companies, such investments are stated at fair value as estimated in an inactive market. These investments include securities of companies that may not be immediately liquid, such as private debt securities and real estate or other assets.

The valuations of these investments are based upon values provided by the investment managers, and in consideration of other factors, including guidelines established with those investment managers, related to the System's interests in these investments. Such fair value measurements are shown on the following page as of June 30, 2017 and 2016.

# City Of Fresno Employees Retirement System Investments Measured at the NAV As of June 30, 2017

Investment Type	Fair Value	Unfunded Commitments	Redemption Frequency (If Currently Eligible)	Redemption Notice Period
Commingled Fund - Equities	\$ 329,601,173	\$ —	Daily	None
Commingled Fund - Real Estate	102,819,750	_	Quarterly	45-90 Days
Mutual Fund - Fixed Income	40,454,798	_	Daily	None
Private Real Estate Funds	6,533,476	29,712,450	Not Eligible	N/A
Private Debt/Private Credit	37,662,524	31,309,360	Not Eligible	N/A
Total investments measured at the NAV	\$ 517,071,721	\$ 61,021,810		

# City Of Fresno Employees Retirement System Investments Measured at the NAV As of June 30, 2016

			Redemption	
			Frequency	Redemption
		Unfunded	(If Currently	Notice
<b>Investment Type</b>	Fair Value	Commitments	Eligible)	Period
Commingled - Equities	\$ 285,449,107	\$ —	Daily	None
Commingled - Real Estate	95,385,655		Quarterly	45-90 Days
Unconstrained Bond - Pooled Assets	15,057,047		Monthly	None
Direct Lending, L.P., LLC	21,525,842	24,301,447	Not Eligible	N/A
Total investments measured at the NAV	\$ 417,417,651	\$ 24,301,447		

The investment types listed in the tables on the preceding page were measured at the NAV as follows.

- (1) Commingled equity funds are highly liquid and can be redeemed within short-term periods of time. The System's investments of this type consist of institutional investment funds one international ACWIexUS equity fund that is diversified across developed and emerging market countries and sectors and two domestic large cap equity index funds (S&P 500 Index and Russell 1000 Index). The fair value of these investment types has been determined using the NAV per share of the investments.
- (2) Commingled real estate fund: The System's commingled real estate fund is a core investment strategy designed to deliver a relatively high level of current income combined with moderate appreciation potential. It is comprised of institutional quality office, retail, residential and industrial investments in major markets throughout the U.S. The redemption frequency of the real estate fund is quarterly, if liquidity is available, with a notice of redemption 45 days before the end of a quarter. The Fund fully satisfied all outstanding redemption requests as of its year end September 30, 2016 and is operating without a redemption queue.
- (3) Commingled fixed income funds: The commingled fixed income assets are held in the System's unconstrained bond portfolio and are comprised of two pooled funds invested in a Private ABS Sector Fund and a Private Short-Term Fund that are part of the overall separate account portfolio.
- (4) Private Debt direct lending funds: The System's two direct lending funds are each invested through a master-feeder structure, on a leveraged basis primarily in senior secured loans of private U.S. lower-middle-market companies. Strategies employ a capital preservation focus and structured investments with strong covenant provisions

to reduce associated risks, underwriting multiple cushions to provide downside protections. Investment period is generally 3-5 years with reinvestment of committed capital.

# **7** Deposits and Investments

The System's investment guidelines reflect the duties imposed by an investment standard known as the "prudent expert rule." The prudent expert rule establishes a standard for all fiduciaries which includes anyone who has discretionary authority with respect to the System's investments.

Northern Trust serves as custodian of the System's investments. The System's asset classes include U.S. Equity, International Equity, Emerging Market Equity, U.S. Fixed Income, and Real Estate. Any class may be held in direct form, pooled form, or both. The System has fifteen external investment managers, managing eighteen individual portfolios, Investments at June 30, 2017 and 2016, consist of those on the following page:

#### Investments at Fair Value 2017 and 2016

(In Thousands)

	2017	2016
Investments at Fair Value		
Domestic Equity	\$ 489,461	\$ 438,207
International Developed Market Equities	222,685	178,568
International Emerging Market Equities	43,228	33,892
Government Bonds	151,939	134,042
Corporate Bonds	129,021	161,601
Direct Lending	44,196	21,526
Real Estate	170,247	168,068
Short-Term Investments	24,657	35,632
<b>Total Investments at Fair Value</b>	\$ 1,275,434	\$ 1,171,536

The Board, through its Investment Objectives and Policy Statement, provides guidelines for investments and established the following target allocations with a minimum and maximum range for each of the asset classes:

## Asset Class Minimum Target and Maximum Allocations

Asset Class	Minimum	Target	Maximum
Domestic Equities			
Large Cap	13.0%	15.8%	27.0%
Small Cap	2.0%	7.2%	9.0%
International Equities			
Developed Markets	13.0%	19.0%	27.0%
Emerging Markets	0.0%	6.0%	10.0%
Fixed Income			
Core Fixed Income	4.0%	10.0%	19.0%
High Yield Bonds	3.0%	5.0%	12.0%
Real Estate			
Core Real Estate	5.0%	11.0%	20.0%
Value Add Real Estate/REITs	1.0%	4.0%	9.0%
Alternatives			
Infrastructure	0.0%	4.0%	10.0%
MLPs	0.0%	5.0%	10.0%
Private Equity	0.0%	5.0%	10.0%
Private Debt	0.0%	8.0%	10.0%
Short-Term Investments	0.0%	0.0%	0.0%
		100%	

Allowable securities must meet the reporting requirements of the Securities and Exchange Commission and must meet a "prudent expert" standard for investing. In no case may the System have five percent (5%) or more of System net position invested in any one organization.

The Board's investment policies and guidelines permit investment in numerous specified asset classes to take advantage of the non-correlated economic behavior of diverse asset classes. The result is a well-diversified portfolio.

#### Custodial Credit Risk

Custodial credit risk for investments is the risk that, in the event of the failure of the counterparty to a transaction, the System will not be able to recover the value of its investment or collateral securities that are in the possession of another party. The Retirement System's investment securities are not exposed to custodial credit risk since all securities are registered in the System's name and held by the System's custodial bank.

Custodial credit risk for deposits is the risk that, in the event of the failure of the depository financial institution, the System will not be able to recover its deposits or will not be able to recover collateral securities that are in the possession of an outside party. Any cash associated with the System's investment portfolios not invested at the end of a day is

temporarily swept overnight to the Northern Trust Collective Short-Term Investment Fund.

That portion of the System's cash held by the City in a Trust account as part of the City's cash investment pool totaled \$1,275,220 and \$156,837 at June 30, 2017 and 2016, respectively. Accordingly, the System's investments in the pool are held in the name of the City and are not specifically identifiable.

Disclosure of the legal and contractual provisions of the City's investment policy and carrying amounts by type of investments may be found in the notes to the City's separate Comprehensive Annual Financial Report for the fiscal year ended June 30, 2017.

#### Credit and Interest Rate Risk

Credit risk associated with the System's debt securities is identified by their ratings in the table below. Interest rate risk is the risk that changes in market interest rates will adversely affect the fair value of an investment. The System has no general policy on credit and interest rate risk. The System limits its investments in below investment grade bonds and monitors the interest rate risk inherent in its portfolio by measuring the duration of its portfolio.

The average duration of the System's debt portfolios in years is also listed in the following table:

		2017		2016			
<b>Type of Investment</b>	Fair Value	Credit Quality	Duration	Fair Value	Credit Quality	Duration	
Asset Backed Securities	\$ 1,779,205	A	1.65	\$ 1,035,031	A	1.65	
Commercial Mortgage-Backed	2,713,204	A	5.37	2,642,558	A-	4.46	
Corporate Bonds	116,846,519	BB+	5.76	136,864,884	BB+	5.43	
Corporate Convertible Bonds	4,736,773	$\mathrm{B}+$	4.19	2,617,407	В	3.19	
Funds - Corporate Bond	_	_	_	15,057,047	NR	1.18	
Non-Government backed C.M.O.s	1,169,857	CC	0.62	1,656,834	CCC-	1.58	
Bank Loans	_	_	_	205,819	BB-	0.77	
Rights & Warrants	728	NR	0.00	_	_	_	
Convertible Equity	290,399	CC	3.60	349,863	BB-	4.69	
Common Stock	223,887	CCC+	0.02	38,168	CCC+	9.20	
Preferred Stock	1,260,085	BB	0.12	1,132,965	BB	0.00	
Government Agencies	3,737,200	AAA	4.04	2,343,835	AAA	3.97	
Government Bonds	47,857,529	AAA	4.94	57,089,522	AAA	5.24	
Gov't Issued Commercial Mortgage Backed Securities	372,933	AAA	6.20	547,038	AAA	4.69	
Government Mortgage Backed Securities	53,191,506	AAA	2.98	62,775,211	AAA	2.02	
Funds - Government Agencies	40,454,798	AAA	0.00	_	_	_	
Fixed Income Derivatives - Futures	_	_	_	735,433	AA+	0.00	
Fixed Income Derivatives - Margined Options	_	_	_	(1,191)	B-	0.00	
Municipal/Provincial Bonds	6,325,007	A-	9.23	7,730,195	A	9.24	
Index Linked Government Bonds	_	_	_	2,822,238	AAA	8.49	
Total Credit Risk Fixed Income	\$ 280,959,630			\$ 295,642,857			

Per section 3.5.f.i. of the System's Investment Policy Statement, no more than 15 percent of an investment manager's fixed income portfolio may be invested in below investment grade rated securities (BB or B rated bonds). Therefore, at least 85 percent of the manager's fixed income portfolio must be invested in investment grade securities. Intermediate Bond portfolios shall maintain an average credit quality of A+ or better.

High yield fixed income portfolios, in accordance with section 3.5.f.ii. of the System's Investment Policy Statement, shall maintain an average credit quality rating equal to or higher than that of the Barclays US Corporate High Yield Index. Based on the Barclays US Corporate High Yield Index, a high yield manager's portfolio shall have a constraint of the benchmark weight plus five percent (5%) in bonds rated Caa1/CCC+ or lower with non-rated bonds being limited to five percent (5%) of the portfolio

with both limits subject to maintaining the average portfolio credit quality requirement of the Barclays US Corporate High Yield index. No more than 25 percent of a high yield manager's portfolio may be invested in foreign securities; within this limit, a manager may allocate up to 20 percent in emerging market government securities including both on-US dollar denominated securities and US dollar denominated Yankee securities and up to 15 percent of the portfolio may be invested in non-US dollar denominated securities.

High yield bond portfolios may hold up to the benchmark weight plus five percent (5%) of assets in Rule 144A bond issues with or without registration rights. No more than 10 percent of the high yield manager's portfolio may be invested in convertibles or preferreds; and no more than 20 percent may be invested in securitized bank debt. No single security and/or issuer can represent more than five percent

(5%) of the market value of a portfolio at the time of purchase, and no single industry can represent more than 25 percent of the market value of the account at the time of purchase.

Firms that manage fixed income portfolios will continually monitor the risk associated with their fixed income investments. They will be expected to report, as a component of their quarterly report, a risk/reward analysis of the management decisions relative to their benchmarks. Statistics that relate performance variance to effective duration decisions will be included in each quarterly report.

#### Concentration Risk

The investment portfolio as of June 30, 2017 and 2016, contained no concentration of investments in any one entity (other than those issued or guaranteed by the U.S. Government) that represented five percent (5%) or more of the total investment portfolio or fiduciary net position.

#### Foreign Currency Risk

Foreign Currency Risk is the risk that changes in foreign exchange rates will adversely affect the fair value of an investment or deposit. The System has no general investment policy with respect to foreign currency risk. The System's investment policy guidelines allow international developed and emerging equity managers to hedge their currency risks in foreign countries through the purchase of derivatives. Used as a defensive measure and in an effort to control the risks associated with international portfolios, international equity investment managers are permitted to invest in forward currency contracts, swaps, currency futures, and exchanged-traded index futures that represent broad equity exposure to countries represented in their respective benchmark index.

The positions shown on the following page represent the System's exposure to foreign currency risk as of June 30, 2017 and 2016.

# Foreign Currency Risk Exposure

As of June 30, 2017

	Base Currency	Country		Equities /	C	Foreign urrency ontracts	ights & arrants		Cash & Cash Juivalents	Total
	Dasc Currency	United Arab	10	- Ixeu Income		Uniti acts	 arrants	E	urvaichts	 10tai
AED	United Arab Emirates Dirham	Emirates	\$	220,538	\$	_	\$ _	\$	_	\$ 220,538
ARS	Argentine Peso	Argentina		266,833		_	_		_	266,833
AUD	Australian Dollar	Australia		9,151,157		_	_		_	9,151,157
BRL	Brazilian Real	Brazil		2,248,545		365,182	_		(366,323)	2,247,404
CAD	Canadian Dollar	Canada		10,100,829		_	_		3,048	10,103,877
CHF	Swiss Franc	Switzerland		15,209,801		_	_		_	15,209,801
CLP	Chilean Peso	Chile		121,750		7,253	_		(2,363)	126,640
CNY	Chinese Yuan Renminbi	China		_		_	_		_	_
COP	Colombian Peso	Colombia		_		_	_		_	_
CZK	Czech Koruna	Czech Republic		77,059		_	_		_	77,059
DKK	Danish Krone	Denmark		9,957,981		_	_		_	9,957,981
EGP	Egyptian Pound	Egypt		72,266		_	_		_	72,266
EUR	Euro	Europe		57,753,098		_	12,103		(256,510)	57,508,691
GBP	British Pound Sterling	United Kingdom		32,220,994		_	_			32,220,994
HKD	Hong Kong Dollar	Hong Kong		15,294,478		_	_		1,194	15,295,672
HUF	Hungarian Forint	Hungary		_		_	_		_	_
IDR	Indonesian Rupiah	Indonesia		1,696,071		_	_		1,809	1,697,880
ILS	New Israeli Shekel	Israel		287,668		_	_		_	287,668
INR	Indian Rupee	India		4,073,806		_	_		8,372	4,082,178
JPY	Japanese Yen	Japan		34,202,638		46,492	_		(46,491)	34,202,639
KRW	South Korean Won	South Korea		12,708,225		_	_		3,733	12,711,958
MXN	Mexican Peso	Mexico		2,378,856		_	_		11,182	2,390,038
MYR	Malaysian Ringgit	Malaysia		1,205,027		_	_		16,203	1,221,230
NOK	Norwegian Krone	Norway		834,886		_	_		_	834,886
NZD	New Zealand Dollar	New Zealand		_		_	_		_	_
PEN	Peruvian Nuevo Sol	Peru		2,881		_	_		171	3,052
PHP	Philippine Peso	Philippines		526,181		_	_		1,142	527,323
PLN	Polish Zloty	Poland		1,100,232		_	_		1,929	1,102,161
QAR	Qatari Rial	Qatar		419,272		_	_		2,942	422,214
RUB	Russian Ruble	Russia		_		_	_		_	_
SEK	Swedish Krona	Sweden		7,874,737		_	_		_	7,874,737
SGD	Singapore Dollar	Singapore		2,046,269		_	_		_	2,046,269
THB	Thai Baht	Thailand		1,322,287		_	_		2,907	1,325,194
TRY	Turkish Lira	Turkey		2,173,830		_	_		10,262	2,184,092
TWD	New Taiwan Dollar	Taiwan		7,971,645		_	_		268	7,971,913
USD	United States Dollar	United States		860,975,082		602,282	728	1	18,862,471	880,440,563
ZAR	South African Rand	South Africa		6,218,047		_	_		5,660	6,223,707
Total	<b>Equities (In USD)</b>		1	,100,712,969		1,021,209	12,831	1	18,261,606	1,120,008,615
Total	Non-USD Equities (In USD)		\$	\$239,737,887		\$418,927	\$12,103		(\$600,865)	\$239,568,052

# Foreign Currency Risk Exposure

As of June 30, 2016

	Base Currency	Country	Fi	Equities /	Cur	eign rency tracts	Futures, Options & Swaps		Cash & Cash Equivalents		Total
AED	H '/ 14 1 F ' / D'1	United Arab	Ф	250.050	Ф		Ф		Φ.	Ф	250.050
AED	United Arab Emirates Dirham	Emirates	\$	258,958	\$	_	\$ —			\$	258,958
AUD	Australian Dollar	Australia		6,798,068	1.7		46,475		28,416		6,872,959
BRL	Brazilian Real	Brazil		3,068,072	1,7.	35,705	(75,940	))	(2,499,764)		2,228,073
CAD	Canadian Dollar	Canada		8,753,111		_	_	-	(60,726		8,692,385
CHF	Swiss Franc	Switzerland		11,849,849		_	_	-			11,849,849
CLP	Chilean Peso	Chile		71,489		_	_	-	1,728		73,217
CNH	Offshore Chinese Yuan Renminbi	China		_	3,4	73,361	_	-	(981,660)		2,491,701
CNY	Chinese Yuan Renminbi	China		_		_	_	-	(2,501,094)		(2,501,094)
COP	Colombian Peso	Colombia		588,606		_	_	-	_		588,606
CZK	Czech Koruna	Czech Republic		65,762		_	_	-	271		66,033
DKK	Danish Krone	Denmark		9,180,849		_	_	-	_		9,180,849
EGP	Egyptian Pound	Egypt		73,555		_	_	-	_		73,555
EUR	Euro	Europe		40,658,040	2	26,001	2,504,542	2	(2,015,594)		41,172,989
GBP	British Pound Sterling	United Kingdom		30,189,073	52	26,856	(66,411	.)	(952,968)		29,696,550
HKD	Hong Kong Dollar	Hong Kong		11,816,529		_	_	-	6,769		11,823,298
HUF	Hungarian Forint	Hungary		127,299		_	_	-	_		127,299
IDR	Indonesian Rupiah	Indonesia		1,266,140		_	_	-	3,183		1,269,323
ILS	New Israeli Shekel	Israel		213,796		_	_	-	_		213,796
INR	Indian Rupee	India		3,262,141			_	-	(17,526)		3,244,615
JPY	Japanese Yen	Japan		30,335,969		_	(37,900	))	(1,704,861)		28,593,208
KRW	South Korean Won	South Korea		10,050,662	4	14,379	_	-	(61,029)		10,034,012
MXN	Mexican Peso	Mexico		2,835,460	,	70,285	5,964	ļ	(198,215)		2,713,494
MYR	Malaysian Ringgit	Malaysia		636,372		_	_	-	3,371		639,743
NOK	Norwegian Krone	Norway		551,028		_	_	-	211		551,239
NZD	New Zealand Dollar	New Zealand		_			_	-	118		118
PEN	Peruvian Nuevo Sol	Peru		3,286			_	-	_		3,286
PHP	Philippine Peso	Philippines		713,266			_	-	4,049		717,315
PLN	Polish Zloty	Poland		798,695		_	_	-	_		798,695
QAR	Qatari Rial	Qatar		463,542		_	_	-	_		463,542
RUB	Russian Ruble	Russia		_	20	04,576	_	-	(339,470)		(134,894)
SEK	Swedish Krona	Sweden		7,068,089		_	_	_	_		7,068,089
SGD	Singapore Dollar	Singapore		1,605,112		_	_	_	_		1,605,112
THB	Thai Baht	Thailand		1,222,539		_	_	_	1,011		1,223,550
TRY	Turkish Lira	Turkey		1,192,761		_	_	_	_		1,192,761
TWD	New Taiwan Dollar	Taiwan		5,721,993		_	_	_	36,743		5,758,736
USD	United States Dollar	United States			11.50	08,636	(20,035,580	))	(825,817)		(9,352,761)
ZAR	South African Rand	South Africa		5,090,078		36,860		_	(32,146)		5,094,792
	Equities (In USD)	20 mm 1 11110 m		196,530,189		26,659	(17,658,850	))	(12,105,000)		184,392,998
	Non-USD Equities (In USD)		9	\$196,530,189		18,023	\$2,376,730		(\$11,279,183)		193,745,759
Total	Ton Cob Equities (III Cob)			p170,000,107	Ψυ,1	10,020	ΨΞ,Ο / Θ, / Ο θ		(41192179100)	ψ	17091709107

Per section 3.5.e. of the System's Investment Objectives and Policy Statement, assets in international equity portfolios shall consist of liquid, publicly traded equity and equity like securities traded on major stock exchanges as well as cash and cash equivalents as necessary. Securities will be primarily composed of foreign ordinary shares and depository receipts (American Depository Receipts (ADR's) and Global Depository Receipts (GDR's) including ADR's and GDR's that are 144A securities). Securities that are 144A securities, including ADR and GDR 144A securities are authorized investments which in aggregate cannot exceed 10 percent of the portfolio. Primarily large capitalization securities may be held, although investments in small and mid capitalization securities are also allowed. Firms will continually monitor their country, currency, sector and security selection risks associated with their international portfolios. All of the risks will be included in the manager's quarterly reports and performance attribution based on these factors will also be included.

The System's complete Investment Objectives and Policy Statement can be found on the System's website at www.CFRS-CA.org or by contacting the Retirement Office at 2828 Fresno Street, Suite 201, Fresno, CA 93721.

#### Rate of Return

For the fiscal years ended June 30, 2017 and 2016, the annual money-weighted rate of return on the assets of the System, net of investment expense, was 14.35 and 0.53 percent, respectively. The money-weighted rate of return expresses investment performance, net of investment expense, adjusted for timing of cash flows and the changing amounts actually invested.

## 8 Derivatives

The Retirement Board has authorized certain investment managers to invest in or otherwise enter into transactions involving derivative financial instruments when, in the judgment of management, such transactions are consistent with the investment objectives established for a specific investment manager's assignment. The acceptable investment purposes for the use of derivatives are as follows:

- a. Mitigation of risk (or risk reduction).
- b. A useful substitute for an existing, traditional investment. In certain circumstances it may be cheaper, quicker or easier to invest in a derivative instrument or security rather than transacting in cash or in the traditional security market.
- c. To provide investment value to the portfolio while being consistent with the System's overall and specific investment policies.
- d. To obtain investment exposure which is appropriate for the manager's investment strategy and the System's investment guidelines, but could not be made through traditional investment securities.

The Retirement Board monitors and reviews each investment manager's securities and derivative position as well as the manager's performance relative to established benchmark rates of return and risk measures. In management's opinion, derivative activities must be evaluated within the context of the overall portfolio performance and cannot be evaluated in isolation.

Allowable derivative financial instruments held by the System include stable and well-structured collateralized mortgage obligations (CMOs); centrally cleared instruments including, but not limited to, futures, swaps and options; and forwards including currency forwards. Derivative investments with allocation limits include

mortgage derivatives (interest only and principal only CMOs); non centrally cleared derivatives; caps and floors; and inverse floating rate notes and bonds. Allocation limits will be determined and specified in portfolio guidelines with individual investment managers based on the objectives and risk tolerances of a given strategy.

Cash securities containing derivative features include callable bonds, structural notes, and collateralized mortgage obligations (CMOs). These instruments are generally traded in over-the-counter bond markets.

Financial instruments whose value is dependent upon a contractual price or rate relative to one or more reference prices or rates, applied to a notional amount, including interest rate futures, options, swaps and caps, and foreign currency futures and forward contracts. Some of these instruments are exchange-traded and others are traded overthe-counter (OTC).

#### Market Risk

Market risk is the risk of change in fair value of an instrument in response to changes in a market price or index. While all investments are subject to market risk, derivatives often have a higher degree of market risk than other types of Values of cash securities investment instruments. containing derivative features are often more susceptible to market risk than other types of fixed income securities because the amounts and/or timing of their scheduled cash flows may fluctuate under changing market conditions, according to their contractual terms. For other types of derivatives, amounts of contractual cash flows may be either positive or negative depending upon prevailing market conditions relative to the reference prices or rates, and thus the values of such instruments may be positive or negative, despite the fact that little or no cash is initially exchanged to enter into such contracts.

#### Credit Risk

Credit risk of cash securities containing derivative features, is based upon the credit worthiness of the issuers of such securities. The Retirement Board establishes minimum credit requirements for such securities. The other derivative instruments described above are subject to credit risk to the extent their value is a positive market fair value, and the counterparty to such contract fails to perform under the terms of the instrument.

Exchange traded derivatives are generally considered to be of lower credit risk than OTC derivatives due to the exchange margin requirements. Equity Index Swaps are derivatives and represent an agreement between two parties to swap two sets of equity values. Equity Futures are contracts used to replicate an underlying stock or stock market index. These futures can be used for hedging against an existing equity position, or for speculating on future movement of the index.

As of June 30, 2017 and 2016, the System held a total fair value of \$6,923,924 and \$2,815,874, respectively, in derivative holdings. These holdings consisted of Rights/ Warrants and Foreign Currency Forwards and Futures designed to synthetically create equity returns and are held as components of the System's international equity investments, and S&P 500 E Mini Index Futures, S&P MidCap 400 E Mini Futures and a variety of ACWIexUS index related futures as components of the System's investments in BlackRock S&P 500 Equity Index, Russell 1000, and ACWIexUS Index Funds. Holdings also consist of futures - interest rate contracts, options and swaptions held as components of the System's absolute return fixed income strategy. These derivatives are used for the purpose of synthetically creating equity returns, synthetically creating floating rates and to buy or sell credit protection on the assets.

There is no net counterparty exposure for which there is a positive replacement cost to the fund. The details of these derivative holdings are as follows:

Derivative Type:	FY	Z <b>2017</b>	FY 2016	
••	Notional Amount	Fair Value	Fair Value	FY 2017 - FY 2016 Change in Fair Value
Foreign Currency Forward Future Contracts - Domestic Equity Index Future Contracts - International Equity Index Futures - Interest Rate Contracts Options/Swaption Rights & Warrants Swaps	\$ (1,026,54) 	1) \$ 1,021,209 4,903,156 982,179 — — — 17,380	\$ 17,626,659 2,309,198 538,867 (16,333,961) (27,284) — (1,297,605)	\$ (16,605,450) 2,593,958 443,312 16,333,961 27,284 17,380 1,297,605
Derivative Type:	Tota  FY  Notional  Amount	1 \$ 6,923,924 7 2016  Fair Value	\$ 2,815,874  FY 2015  Fair Value	FY 2016 - FY 2015 Change in Fair Value
Foreign Currency Forward Future Contracts - Domestic Equity Index Future Contracts - International Equity Index Futures - Interest Rate Contracts Options/Swaption	\$17,608,260 ————————————————————————————————————	\$ 17,626,659 2,309,198 538,867 (16,333,961 (27,284	\$ 22,237,836 3,946,611 504,918 (5,272,323 (63,436	\$ (4,611,177) (1,637,413) 33,949 (11,061,638 36,152
Swaps	— Tota	(1,297,605) <b>\$ 2,815,874</b>	194,382 <b>\$ 21,547,988</b>	(1,491,987

# 9 | Securities Lending

The City of Fresno Municipal Code and the Board's policies permit the Retirement Board of the City of Fresno Fire and Police Retirement System and the City of Fresno Employees Retirement System (the Systems) to use investments of both Systems to enter into securities lending transactions, i.e., loans of securities to broker-dealers and other entities for collateral with a simultaneous agreement to return the collateral for the same securities in the future. The Systems have contracted with Northern Trust, their custodian, to manage the securities lending program for the Systems and all securities held in a separately managed account are available for lending. As the securities lending agent, Northern Trust calculates collateral margins and accepts collateral in the form of cash or marketable securities and irrevocable bank letters of credit for all securities lending transactions. Transactions are collateralized at 102 percent of fair value (contract value) for domestic securities and 105 percent of fair value (contract value) for international securities. Collateral is marked to market daily. When a loan is secured by cash, a rebate is negotiated and the cash collateral is invested according to the guidelines in the collateral pool.

As designated by the Board, cash collateral is invested in Northern Trust's Core U.S.A. Collateral Section (short-term investment pool), which, as of June 30, 2017 and 2016, had a weighted average duration of 95 days and 119 days respectively, an average maturity of 33 days and 30 days respectively and an average monthly yield of 1.38 percent

and 0.72 percent, respectively. The relationship between the maturities of the investment pool and the System's loans is affected by the maturities of the security loans made by other entities that use the Northern Trust Core U.S.A. Collateral Section and a definitive statement of that relationship cannot be formulated by the System. As of June 30, 2017 and 2016, the Northern Trust CORE U.S.A. Cash Collateral Fund had zero exposure in below investment grade long-term securities and there were no known credit risks related to the securities lending transactions.

Northern Trust will ensure that, in any agreement with a borrower, it retains its absolute right to terminate the agreement without cause, upon short notice and without any penalty. The System cannot pledge or sell collateral securities received unless the borrower defaults. In the event of a borrower default, Northern Trust indemnifies the System against losses and will replace or reimburse the System for any borrowed securities not replaced. In general, the average term of all System loans is overnight or "on demand". All securities loans can be terminated on demand by either the lender or the borrower, although the average term of the System's loans were approximately 82 days and 87 days, respectively, as of June 30, 2017 and 2016.

The System's securities lending income is as follows:

## Securities Lending Income

For Fiscal Years Ended June 30, 2017 and 2016

	2017	2016
Gross Income	\$952,183	\$530,537
Expenses:		
Bank Fees	518,677	151,089
Total Expenses	518,677	151,089
Net Income from Securities Lending	\$433,506	\$379,448

#### Fair Value of Loaned Securities

As of June 30, 2017 and 2016

		FY 2017			FY 2016	
Collateralized by	Cash	Securities	Total	Cash	Securities	Total
U.S. Government & Agency	\$ 29,464,084	\$1,214,466	\$ 30,678,550	\$ 15,654,920	\$ 545,394	\$ 16,200,314
Domestic Equities	50,438,019	4,712,770	55,150,789	58,526,433	1,011,369	59,537,802
Domestic Fixed	14,280,395	224,924	14,505,319	15,278,053	232,430	15,510,483
International Equities	692,280	2,664,114	3,356,394	3,187,901	463,701	3,651,602
International Fixed	_	_	<u> </u>		_	
Total Value	\$ 94,874,778	\$8,816,274	\$103,691,052	\$ 92,647,307	\$2,252,894	\$ 94,900,201

#### Fair Value of Collateral Received for Loaned Securities

As of June 30, 2017 and 2016

	FY 2017					FY 2016	
Collateralized by	Cash	Securities	Total		Cash	Securities	Total
U.S. Government & Agency	\$ 30,127,406	\$1,241,671	\$ 31,369,077	\$	15,928,979	\$ 552,235	\$ 16,481,214
Domestic Equities	51,610,987	4,809,640	56,420,627		59,385,666	1,025,367	60,411,033
Domestic Fixed	14,616,833	229,812	14,846,645		15,523,224	236,050	15,759,274
International Equities	729,813	2,830,844	3,560,657		3,353,226	492,273	3,845,499
International Fixed		_			123,136	_	123,136
Total Value	\$ 97,085,039	\$9,111,967	\$106,197,006	\$	94,314,231	\$2,305,925	\$ 96,620,156

## **10** Administrative Expenses

Section 3-325 of the City of Fresno Municipal Code provides that all administrative costs of the System shall be a charge against the assets of the System. Per the City of Fresno Municipal Code, the Administrative expenses are a component of the City's contribution calculation.

# Post Retirement Supplemental Benefit (PRSB)

The System is not obligated to provide for or fund any other post-employment benefits as retirees do not receive paid healthcare benefits from the System. The Post Retirement Supplemental Benefit (PRSB) Program was created as a contingent program to provide supplemental distributions to eligible retirees which they could use to pay for various post retirement expenses. The Retirement Board will annually review the actuarial valuation report and declare an actuarial surplus, if available, in accordance with the procedures in the City of Fresno Municipal Code Section 3-567.

If an actuarial surplus is declared by the Board, the surplus is allocated into two components. One component composed of two-thirds of the declared surplus shall be used to reduce or eliminate the City's pension contributions. Any unused portion shall be reserved in the City Surplus Reserve and drawn upon in subsequent years if needed. The remaining one-third component shall be distributed among eligible post retirement supplemental benefit recipients in accordance with procedures in the City of Fresno Municipal Code Section 3-567(f)(4). Any unused portion shall be reserved in the PRSB Reserve and drawn upon in subsequent years if needed.

For the fiscal years ended June 30, 2017 and 2016, there was a surplus (or prefunded actuarial accrued liability) as the System had a valuation value of assets which was in excess of the actuarial accrued liability. The System's

valuation value of assets was 113.0 percent and 111.3 percent, respectively, which is above the required 110 percent for declaration of a surplus, therefore, there was an actuarial surplus available to reduce a portion of the City's and members' COLA contributions for Fiscal Years 2018 and 2017 but not enough surplus to fund new PRSB benefits. There was no declaration of a surplus for the fiscal year ended June 30, 2015; and the PRSB Reserve Account was exhausted at the end of calendar year 2013.

As of June 30, 2017 and 2016, the City Surplus Reserve balances were \$423,638 and \$(585,354), respectively. The City's normal rate in fiscal year 2017 included an adjustment of 0.51% that absorbed the fiscal year 2016 shortfall in the City Surplus Reserve.

## **12** | Capital Assets

Capital assets are carried at historical cost, net of accumulated depreciation. Capital assets are any items of equipment or furnishings purchased with a value of or an initial cost of \$500 or greater and \$5,000 for land, buildings and infrastructure and an estimated useful life in excess of two years.

Accumulated depreciation shall be summarized and reflected on the System's annual financial statements. Capital assets shall be depreciated over their estimated useful lives using the straight-line depreciation method. Intangible assets with limited useful lives (e.g., by legal or contractual provisions) should be depreciated over their estimated useful lives. Depreciation of computer software begins when the program is placed into service.

The System's major two-year project to program and install an upgrade to our original pension administration system that was installed in 1997 (the LRS Pension Gold Retirement Solutions' Version 3 project) includes software costs of \$1,063,675 and \$1,196,635 which were capitalized as of

June 30, 2017 and 2016, respectively, and are amortized over a ten-year useful life period commencing July 1, 2015.

As of June 30, 2017, other capital assets consisting of office furniture and equipment for the System's Retirement Offices located at 2828 Fresno Street, Fresno, California, in the amount of \$37,580 are capitalized and depreciated over remaining estimated useful lives of 2-15 years.

As of June 30, 2016, capital assets consisting of office furniture and equipment for the System's Retirement Offices in the amount of \$38,410 were capitalized and depreciated over remaining estimated useful lives of 2-15 years.

# 13 Leases

Under the lease agreement with CFRS Realty Holding Corporation, the holding corporation formed jointly by the Retirement Boards to take ownership of the building, effective September 19, 2005, the City of Fresno Employees and City of Fresno Fire and Police Retirement Boards and their staff occupy approximately 7,900 square feet of the second floor of the renovated building at 2828 Fresno Street, Fresno, California. The term of the lease is ten years with an option for two additional five year extensions.

Under the terms of the lease agreement, the Systems share equally a base rent of \$10,706 per month which amounts to \$1.35 per square foot per month, triple net.

# 14 Related Party Transactions

The Retirement System is involved in various business transactions with the City of Fresno, the primary plan sponsor. These include reimbursement to the City for the salary and benefits of the System's Retirement Staff members paid through the City, reimbursement to the City Personnel Department for personnel consulting services,

and reimbursement to the City Information Services

Department for computer and telephone support.

The Retirement Systems lease office space from the CFRS Realty Holding Corporation, a title holding company controlled jointly by the City of Fresno Employees and City of Fresno Fire and Police Retirement Systems. See note 13 for a description of this arrangement.

# 15 Commitments and Contingencies

The Board, in accordance with its Asset Allocation Plan, has committed capital for investment in Private Debt/Private Credit and Private Real Estate Funds. The following table details the outstanding capital commitments in these investments as of June 30, 2017 and 2016.

Unfunded						
Commitments						
FY 2017	FY 2016					
\$ 6,449,062	\$ —					
19,770,372						
3,493,016						
\$ 29,712,450	\$ —					
it						
\$ 5,735,498	\$ 14,893,869					
8,000,198	9,407,578					
17,573,664						
\$ 31,309,360	\$ 24,301,447					
	Comm FY 2017  \$ 6,449,062 19,770,372 3,493,016 \$ 29,712,450 it \$ 5,735,498 8,000,198 17,573,664					

## 16 Date of Management Review

The date to which events occurring after June 30, 2017, have been evaluated for possible adjustments to the financial statements or disclosures is December 6, 2017, which is the date the financial statements were available to be issued.

Management did not identify any subsequent financial events that require disclosure.

#### Required Supplementary Information

#### Schedule of Changes in the Net Pension Liability

(Dollars in Thousands)

For Fiscal Years Ended June 30, 2013-2017

GASB 67 Basis\*

	Financial Reporting					
Change in Net Pension Liability	2017	2016	2015	2014	2013	
Total Pension Liability						
Service cost	\$18,885	\$18,687	\$18,476	\$19,342	\$18,903	
Interest	79,266	79,762	78,212	77,009	76,279	
Change of benefit terms	_	_	_	_	_	
Differences between expected and actual experience	5,263	(24,394)	(24,691)	(29,889)	(11,346)	
Changes of assumptions	_	9,612	_	_	36,845	
Benefit Payments (including refunds, excluding PRSB)	(55,550)	(52,528)	(50,546)	(48,580)	(47,040)	
Net Change in Total Pension Liability	47,864	\$31,139	\$21,451	\$17,882	\$73,641	
Total Pension Liability - Beginning	1,102,213	\$1,071,074	\$1,049,623	\$1,031,741	\$958,100	
Total Pension Liability - Ending (a)*	1,150,077	\$1,102,213	\$1,071,074	\$1,049,623	\$1,031,741	
Plan Fiduciary Net Position						
Employee Contributions	\$10,181	\$9,098	\$8,750	\$7,946	\$7,995	
Employer Contributions	15,205	13,060	12,327	11,440	13,330	
Net Investment Income	162,373	5,089	33,309	172,773	121,116	
Actual Benefit Payments (including Refunds, PRSB)	(55,550)	(52,529)	(50,546)	(48,581)	(47,040)	
Administrative & Professional Expense	(1,387)	(1,346)	(1,071)	(1,086)	(1,138)	
Net Change in Plan Fiduciary Net Position	\$130,822	\$(26,628)	\$2,769	\$142,492	\$94,263	
Plan Fiduciary Net Position - Beginning	\$1,143,299	\$1,169,927	\$1,167,158	\$1,024,666	\$930,403	
Plan Fiduciary Net Position - Ending (b)	\$1,274,121	\$1,143,299	\$1,169,927	\$1,167,158	\$1,024,666	
System Net Pension Liability (Surplus) - Ending (a) - (b)	(\$124,044)	(\$41,086)	(\$98,853)	(\$117,535)	\$7,075	
Plan fiduciary net position as a percentage of						
total pension liability	110.79%	103.73%	109.23%	111.20%	99.31%	
Covered Employee Payroll	119,007	108,541	105,820	103,597	105,509	
Net Pension Liability as a percentage of covered employee payroll	(104.23)%	(37.85)%	(93.42)%	(113.45)%	6.71%	

<sup>\*</sup> Data above, as of June 30, 2013 through June 30, 2017, are provided in accordance with provisions of GASB 67 for determining Total Pension Liability which for financial reporting purposes uses a version of the Entry Age method whereby the Actuarial Accrued Liability is fully accrued when a member either enters DROP or is expected to elect DROP. Data as of June 30, 2008 through June 30, 2012 are not available in a comparable format.

#### Note to Schedule:

Changes of Assumptions: The calculations above for June 30, 2017, 2016, 2015 and 2014, reflect various assumption changes, including the modification of the Board's assumed rate of return to 7.25 percent for use in preparing the June 30, 2017 annual actuarial valuation and other assumption changes based on the triennial experience study for the period from July 1, 2012 through June 30, 2015 and 7.50 percent for use in preparing the June 30, 2013 annual actuarial valuation and other assumption changes based on the triennial experience study for the period from July 1, 2009 through June 30, 2012 which included changes in assumptions for retirement from active employment, pre-retirement mortality, healthy life post-retirement mortality, disabled life post-retirement mortality, vested termination, disability DROP election, percentage of members married, spouse age difference and salary increases.

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## Required Supplementary Information Continued

#### Schedule of Changes in the Net Pension Liability Continued

(Dollars in Thousands)

For Fiscal Years Ended June 30, 2008-2012

GASB 25 Basis\*\*

	Actuarial Funding					
<b>Change in Net Pension Liability</b>	2012	2011	2010	2009	2008	
Total Pension Liability						
Service Cost	\$24,000	\$21,730	\$24,382	\$24,386	\$21,926	
Interest	67,000	59,000	57,000	55,000	51,000	
Salary Increase (Greater) Less than Expected	(13,000)	(6,083)	(10,093)	_	8,000	
COLA Increase Greater (Less) than Expected	(1,000)	(8,787)	(3,931)	_	_	
Other Experience	(4,000)	7,980	1,000	(19,000)	10,000	
Economic Assumption Changes	_	_	10,000	_	0	
Change in Valuation Programs and Methods	52,000	3,000	_	_	_	
Benefit Payments (including refunds, excluding PRSB)	(44,147)	(41,993)	(37,350)	(34,969)	(32,398)	
Net Change in Total Pension Liability	\$80,853	\$34,847	\$41,008	\$25,417	\$58,528	
Total Pension Liability - Beginning	\$791,105	\$756,258	\$715,250	\$689,833	\$631,305	
Total Pension Liability - Ending (a)**	\$871,958	\$791,105	\$756,258	\$715,250	\$689,833	
Plan Fiduciary Net Position						
Employee Contributions	\$5,507	\$5,275	\$5,740	\$5,845	\$5,666	
Employer Contributions	11,374	8,215	3,267	1,345	355	
Net Investment Income (Loss)	(5,620)	188,925	104,511	(199,694)	(68,482)	
Benefit Payments (including Refunds, PRSB)	(44,147)	(43,580)	(41,598)	(40,054)	(36,469)	
Administrative & Professional Expense	(1,087)	(1,029)	(929)	(894)	(898)	
Net Change in Plan Fiduciary Net Position	\$(33,973)	\$157,806	\$70,991	\$(233,452)	\$(99,828)	
Plan Fiduciary Net Position - Beginning	\$964,376	\$806,570	\$735,579	\$969,031	\$1,068,859	
Plan Fiduciary Net Position - Ending (b)	\$930,403	\$964,376	\$806,570	\$735,579	\$969,031	
System Net Pension Liability (Surplus) - Ending (a) - (b)	\$(58,445)	\$(173,271)	\$(50,312)	\$(20,329)	\$(279,198)	
Plan fiduciary net position as a percentage of						
total pension liability	106.70%	121.90%	106.65%	102.84%	140.47%	
Covered Employee Payroll	112,307	117,577	131,224	139,274	133,110	
Net Pension Liability as a percentage of covered employee payroll	(52.04)%	(147.37)%	(38.34)%	(14.60)%	(209.75)%	

<sup>\*\*</sup>Data above, as of June 30, 2008 through June 30, 2012, are provided in accordance with provisions of GASB 25 and the System's funding policy for determining Total Pension Liability which for funding purposes uses a version of the Entry Age method whereby the Actuarial Accrued Liability is fully accrued when a member retires from employment after participation in DROP.

## Required Supplementary Information Continued

## Schedule of Employer Contributions Last Ten Fiscal Years

(Dollars in Thousands)

Fiscal Year Ending June 30	Actuarially Determined Contribution (ADC)	Contributions in Relation to the ADC	Contribution Deficiency (Excess)	Covered Employee Payroll	Contributions as a Percentage of Covered Employee Payroll	
2017	\$15,205	\$15,205	<u>—</u>	\$119,007	12.78%	
2016	13,060	13,060		108,541	12.03%	
2015	12,327	12,327		105,820	11.65%	
2014	11,440	11,440		103,597	11.04%	
2013	13,330	13,330		105,509	12.63%	
2012	11,374	11,374		110,492	10.29%	
2011	8,215	8,215		119,260	6.89%	
2010	3,267	3,267		129,258	2.53%	
2009	1,345	1,345		132,512	1.02%	
2008	355	355		129,440	0.27%	

## Schedule of Investment Returns Last Ten Fiscal Years

Fiscal Year	Annual Money-Weighted Rate of Return	Annual Money-Weighted Rate of Return
Ending June 30	Gross of Investment Expenses	Net of Investment Expense
2017	14.73%	14.35%
2016	0.82%	0.53%
2015	3.32%	2.93%
2014	17.61%	17.16%
2013	13.65%	13.20%
2012	(0.20%)	(0.57%)
2011	24.42%	23.88%
2010	15.13%	14.55%
2009	(20.14%)	(20.50%)
2008	(6.00%)	(6.44%)

The Schedule of Investment Returns above shows the annual money-weighted rate of return on the assets of the System, both gross and net of investment expense for ten fiscal years (2008 – 2017). The money-weighted rate of return expresses investment performance adjusted for timing of cash flows and the changing amounts actually invested. These returns differ slightly from the time-weighted rate of returns calculated and reported by the System's custodian, Northern Trust (shown in the Transmittal Letter on page i and within the Investment Section beginning on page 60) and as independently reported by the System's investment consulting firm, NEPC, LLC, (shown in the Investments Section on pages 67-68). The System's custodian and investment consulting firm must use time-weighted returns as opposed to money-weighted returns in order to meet Global Investment Performance Standards for the purposes of effectively evaluating and reporting the performance of the System's investment managers.

The time-weighted return method is a measure of the compound rate of return of a portfolio over a stated period of time. It requires a set of sub-period returns to be calculated whenever there is an external cash flow, such as a deposit or withdrawal from the portfolio. In essence, it calculates the geometric total and mean return as opposed to the arithmetic total and mean return. This method does not include or have any distortions created when money is deposited or withdrawn from a portfolio. This is in contrast to Money-weighted returns.

#### Notes to the Required Supplementary Information

For Fiscal Years Ended June 30, 2017 and 2016

#### Actuarial Assumptions

The Segal Company, the System's actuary, performed the most recent annual actuarial valuation as of June 30, 2017, which computes the contribution requirements (employee and employer contributions rates for fiscal year 2019), and determines the funding status of the Plan.

Valuation Date: Actuarially determined contribution rates are calculated as of June 30,

two years prior to the end of the fiscal year in which contributions are

reported.

Actuarial Cost Method: Entry Age Actuarial Cost Method

Amortization Method: Level percent of payroll for total Unfunded or Prefunded Actuarial

Accrued Liability (UAAL or PAAL)

Remaining Amortization Period: Effective with the June 30, 2013 valuation, any new UAAL established

> plan amendments are amortized over separate 15-year declining periods (with the exception of temporary retirement incentives which are amortized over its own declining period of up to 5 years). Any new UAAL

> on each subsequent valuation as a result of actuarial gains or losses or

established as a result of changes in actuarial assumptions or methods at each valuation is amortized over separate 25-year declining periods. Any

actuarial surplus (when the funded ratio is over 110%) will be amortized

over a non-declining 25-year period.

Asset Valuation Method: Market value of assets less unrecognized returns from each of the last five

> years. Unrecognized returns are equal to the difference between the actual market return and the expected return on a market value basis and are recognized over a five-year period. The Actuarial Value of Assets is

reduced by the value of the non-valuation reserves.

### Notes to the Required Supplementary Information

#### Actuarial Assumptions (Continued):

Investment Rate of Return: 7.25%

Inflation Rate: 3.00%

Real Across-the-Board Salary Increase: 0.50%

Projected Salary Increases: Ranges from 3.75 percent to 11.50 percent based on years of service.

Includes inflation at 3.00% plus real across-the-board salary increase of

0.50% plus merit and promotion increases.

Cost of Living Adjustments: 3.00 percent of retirement income

Other Assumptions: See June 30, 2017 funding valuation report and Appendix A for the service

retirement rates after they have been adjusted to treat DROP participation

as service retirement.

Post-Retirement Mortality Rates: For healthy members, Headcount-Weighted RP-2014 Healthy Annuitant

Mortality Table (separate tables for males and females), projected 20 years with the two-dimensional scale MP-2015, set forward one year; set forward four years for disabled members; For beneficiaries, set forward

one year, weighted 35% male and 65% female.

## Other Supplementary Information

## Schedule of Administrative Expenses

For Fiscal Years Ended June 30, 2017 And 2016

	2017	2016
Personnel Services		
Staff Salaries	\$ 526,130	\$ 450,375
Fringe Benefits	144,918	118,248
Total Personnel Services	\$ 671,048	\$ 568,623
Professional Services		
Actuarial	\$ 55,500	\$ 93,614
Legal Counsel	73,046	68,484
Information Systems Services	132,970	120,191
Specialized Services	59,257	78,161
Total Professional Services	\$ 320,773	\$ 360,450
Communication		
Telephone	3,877	4,853
Postage	1,179	903
Total Communication	\$ 5,056	\$ 5,756
Rentals		
Office Rent	\$ 64,241	\$ 64,241
Common Area Maintenance (CAM) Charges	34,404	33,202
Total Rentals	\$ 98,645	\$ 97,443
Other		
Education and Conference	\$ 36,295	\$ 38,376
Membership & Dues	3,510	3,090
Subscriptions & Publications	27	213
Office Supplies	7,211	5,800
Computer Equipment	2,169	1,132
Equipment Lease	8,701	6,292
Insurance	37,189	35,685
Miscellaneous	6,514	15,739
Reimbursement to City for Inter-Dept Services	53,440	68,904
Depreciation	 138,954	138,686
Total Other	\$ 294,010	\$ 313,917
<b>Total Administrative Expenses</b>	\$ 1,389,532	\$ 1,346,189

## Other Supplementary Information Continued

## Schedule of Investment Management Expenses

For Fiscal Years Ended June 30, 2017 and 2016

	2017	2016
Investment Manager Fees		
Equity		
Domestic	\$ 867,229	\$ 836,438
International	1,315,837	1,225,316
Fixed Income		
Domestic	2,609,761	711,836
Real Estate	1,202,473	1,292,501
<b>Total Investment Manager Fees</b>	5,995,300	4,066,091
Other Investment Expenses		
Foreign Income Taxes & Related Services, Charges	854,916	1,254,302
Custodial Services	124,043	193,546
Investment Consultant	111,655	108,671
Investment Legal Counsel	21,001	35,430
Analytical Database Service	43,343	7,526
<b>Total Other Investment Expenses</b>	1,154,958	1,599,475
<b>Total Fees &amp; Other Investment Expenses</b>	7,150,258	5,665,566
Securities Lending Expenses		
Agent Fees	518,677	151,089
<b>Total Securities Lending Expenses</b>	518,677	151,089
Total Investment Expenses	\$ 7,668,935	\$ 5,816,655

## Schedule of Payments To Consultants

For Fiscal Years Ended June 30, 2017 and 2016

	2017	2016
Actuarial Services	\$ 55,500	\$ 93,614
Audit Services	16,375	20,011
City Information Services	132,970	120,191
Legal Services	73,046	68,484
Medical Consultant	23,684	10,383
Miscellaneous	19,198	47,767
Total Payments to Consultants	\$ 320,773	\$ 360,450

We promise to carry
out our Mission
through a competent,
professional, impartial
and open decisionmaking process. In
providing benefits and
services, all persons
will be treated fairly,
with courtesy and
respect.

#### INVESTMENT

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For the Years June 30, 2017 and 2016

#### Analysis of Issues Affecting Our Portfolio in FY 2017

In spite of the overwhelming challenges of the global economy, the continued prudent leadership of the City of Fresno Employees Retirement System (the System) Retirement Board (the Board) is undoubtedly the most important factor in the long-term success of our System. Our Board understands that the Retirement System's portfolio requires a sound and stable strategy for meeting investment goals over the long-term and that in times of unprecedented financial market volatility a well-diversified portfolio with strong controls to manage risk and ensure compliance are likely to produce superior performance relative to its indices over the long term.

The System is well funded at a fully funded status on both a market fair value basis and an actuarial valuation value of assets basis. From a long-term perspective the System is positioned to provide a solid rate of return that is equal to or better than the respective asset classes market indices even as we enter yet another year of uncertainty in the global financial markets.

Ten years ago the financial world was in shock over the disaster that materialized as the fallout in the credit crisis began with the sub-prime mortgage defaults, rising home foreclosures and the ensuing tightening of credit which impacted less credit worthy individuals and companies. Fast forward to today and the key barometers of market sentiment and economic health have hit all-time highs. Yet many of the same global macroeconomic themes that have plagued investors over the past few years continue unabated resulting in increased volatility, economic uncertainty, and

around the world the threat of deflation continues to haunt economies.

Following the surprise US presidential election last year which raised questions for many investors as to whether the current stock market momentum could be sustained, the US stock market roared ahead to close 2016 on a high note. And, since the US election, the global financial markets appear to have confidently placed their bets squarely on hope. There is hope that the presidential campaign promise to do "great" things for America will indeed come to fruition. Hope that proposed massive infrastructure spending, aggressive tax cuts, repatriated earnings and potential for less onerous regulation will succeed in galvanizing the US economy. Hope that the Federal Reserve will be able to normalize rates without any ill effects. Hope that Europe will not see any political fallout from their 2017 elections. And hope that the emerging markets will stabilize and not be burdened by the US dollar's surge. Only time will tell what the outcome will be.

Throughout these uncertain and volatile times, it is the Board's responsibility to manage in and through the global financial market environment as it is unfolding. The Board in its wisdom feel certain that the path forward will be marked by uncertainty and market volatility. While the outcome of the recent US election represents a seismic shift, and as markets are discovering how this shift will change the landscape, we anticipate sharp market moves along the way-in both up and down directions.

All investments involve risks, including possible loss of principal. Stock prices fluctuate, sometimes rapidly and dramatically, due to factors affecting individual companies, particular industries or sectors, or general market conditions. Bond prices generally move in the opposite direction of interest rates. Thus, as prices of bonds in an investment portfolio adjust to a rise in interest rates, the value of the portfolio may decline. Special risks are associated with foreign investing, including currency fluctuations, economic instability and political developments. Investments in emerging markets involve heightened risks related to the same factors, in addition to those associated with these markets' smaller size, lesser liquidity and lack of established legal, political, business and social frameworks to support securities markets.

Some express the opinion that risk is greater now than in the past. However, we should be careful of that statement as businesses faced extremely high levels of uncertainty in periods such as the early 1970s (with the Arab oil embargo and transition to floating exchange rates) and the financial crisis that began in August 2007. Today's risks are different, but they are hardly greater. The balance of risks, however, looks biased toward things that could go wrong; that's why many judge the potential risk of slower growth to be greater than the risk of faster growth. This creates an environment in which well-timed and careful investment can still be profitable, and in which the probability remains high that job growth and the economy will stay relatively healthy.

#### Investment Performance

Highlighted Investment Performance of the System's Investment Portfolio gross of fees provided by its custodian for Fiscal Year 2017:

	Return
Total Fund	14.74%
Domestic Equity	19.88%
International Equity	23.19%
Fixed Income	5.45%
Real Estate	4.89%

Fiscal Year End Fund Value: \$1,274,121,736

The principal goals of the System's Board in managing the System's Investment Portfolios are the following:

- 1) To fund the System's benefit payments;
- To assume a prudent risk posture to minimize the cost of meeting the obligations of the System;
- 3) To achieve rates of return above inflation;
- 4) To comply with legal statutes and regulations; and
- 5) To maintain a fully funded pension status.

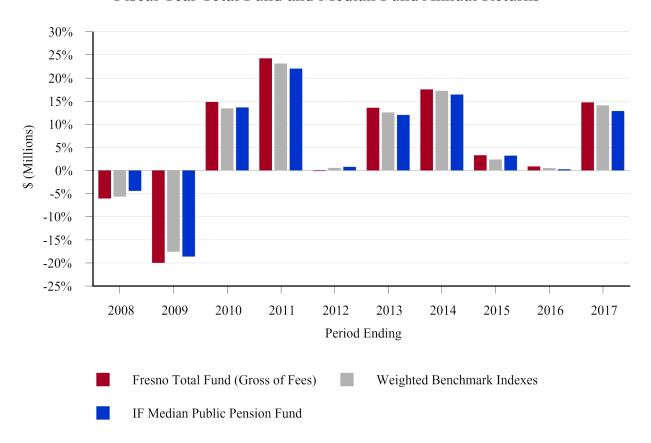
These are the fundamental goals as stated in the Board's Investment Objectives and Policy Statement. The Board has strong controls in place to manage the overall investment objectives of the System's assets and hold the fiduciary responsibility for the System.

The System's Total Fund Returns versus NEPC, LLC's InvestorForce (IF) Public Fund Universe (Gross of Fee) Returns for the one-year period ended June 30, 2017, 14.74 percent ranked the System in the 2nd quartile (38th percentile) of our Investment Consultant's universe of all public funds (\$1 Billion + in assets). For the three years ended June 30, 2017, the System's Total Fund Returns of 6.15 percent ranked the System in the 2nd quartile (41st percentile), exceeding its policy weighted benchmark by 0.80 percent and also exceeding the Median IF Public

Pensions Funds (\$1 Billion+ in assets) return of 0.30 percent by 0.60 percent. Over the past ten years, the System's investment returns have remained sound and outperformed its policy benchmark returns in seven of the ten years and the median fund returns in six of the nine years as shown in the chart below.

Due to the extreme volatility in the various economies of the world and the global financial markets over the past twenty to twenty-five years, it is of utmost importance to examine the System's investment returns with a long-term view rather than a short-term focus which tends to distort the perception of how well the investments have actually performed. As an example, you cannot isolate the high returns during the Tech Bubble in the 1990's without including the Tech Bubble corrections in the early 2000's. The intermediate term (five, ten, and fifteen-year) performance rates demonstrate the extreme volatility of the markets, while the historical long-term performance rates of returns demonstrate that, despite the short and intermediate term volatility, the System has been able to meet or exceed its actuarial assumed rate of return of 7.25 percent over long periods. As of June 30, 2017, the System's 25-year annualized return is 8.70 percent and its 20-year annualized return is 7.37 percent, ranking the System in the top quartile (17<sup>th</sup> and 18<sup>th</sup> percentile, respectively).

## City of Fresno Retirement Systems Fiscal Year Total Fund and Median Fund Annual Returns



#### Summary of Portfolio Results

The fiscal year ended June 30, 2017, marked yet another extraordinarily volatile year which ended with a decline from its peak fiscal year performance for the System. The System experienced a total investment gain of 14.74 percent for the fiscal year ended June 30, 2017, outperforming the System's actuarial interest rate assumption of 7.25 percent by 7.49 percent and outperforming the System's policy benchmark (a weighted average of the fund's asset classes and their respective benchmarks) return of 13.74 percent by 1.00 percent. The System's ten-year annualized returns averaged 5.52 percent slightly outperforming its policy benchmarks return of 5.35 percent, for the period by 0.17 percent. Over the longer term, our investment results remain sound with annualized returns of 7.37 percent and 8.70 percent, respectively, over the past twenty and twenty-five years. After paying all benefits and expenses of the System, the year-end value of the System reached \$1.274 billion.

#### General Information

The System's investment assets are managed by external investment management firms. Professional investment consultants, along with staff, closely monitor the activity of these managers and assist the Board with the implementation of investment policies and long-term strategies. The System's goal is to fund benefit payments, while assuming a risk posture that is consistent with the Board's risk tolerance, protecting against loss of purchasing power by achieving rates of return above inflation, and to maintain a fully funded pension status.

#### Summary of General Investment Guidelines. Policies and Procedures

The Board, having sole and exclusive authority and sole and exclusive fiduciary responsibility for the investment and administration of the System and its assets, has adopted an Investment Objectives and Policy Statement which reflects

the Board's policies for management of the System's investments. The Board reserves the right to amend, supplement or rescind this statement at any time. This Investment Objectives and Policy Statement establishes the investment program goals and policies, asset allocation policies, performance objectives, investment management policies and risk controls. It also defines the principal duties of the Board, staff, investment managers, master custodian and consultants.

The System's primary investment objective is to take prudent risk, as necessary, to minimize the cost of meeting the obligations of the System. The purpose of the Investment Objectives and Policy Statement is to express, in operational terms: Return expectations, prudence with respect to risk and compliance with statutes and regulations.

An integral part of the overall investment policy is the strategic asset allocation policy. This allocation mix is designed to provide an optimal mix of asset categories with return expectations that reflect expected risk. This emphasizes a maximum diversification of the portfolio that protects the System from declines that a particular asset class may experience in a given period. Both traditional assets (cash, bonds, domestic stocks, fixed income and mortgages) and nontraditional assets (real estate, international stock and emerging equity market stock) are included in the mix.

Total portfolio return, over the long-term, is directed toward achieving and maintaining a fully funded status for the System. Prudent risk taking is warranted within the context of overall portfolio diversification to meet this objective. All activities will be conducted so as to serve the best interests of the System's members and beneficiaries.

## Summary of Proxy Voting Guidelines and Procedures

In recognition of its duty to manage retirement plan assets in the best interest of the plan participants, the Board has established proxy voting guidelines and procedures which are intended to assist in the faithful discharge of the Board's duty to vote proxies on behalf of plan participants. These guidelines consist of preferences with respect to specific, recurring proxy-voting issues followed by a general statement of voting policies. The System will at all times strive to cast proxy votes so as to advance the overall good of the System.

The Board incorporates International equity proxy voting guidelines for share-blocking markets into its Proxy Voting policy. Share-blocking markets are markets of countries outside the U.S. and Canada, which restrict trade activity by shareholders who vote proxies. For portfolio managers managing assets in these international developed and emerging market countries, the requirement to vote proxies may prevent the full exercise of their fiduciary duty to manage the portfolio in the best interest of the System. Therefore, under these circumstances, the portfolio manager is granted the authority to choose whether or not to vote proxies in share-blocking markets based upon the manager's determination of what is in the best interest of the System.

## Specific Investment Results by Asset Classification

As of June 30, 2017, the System's portfolio was slightly over-weight in total equities, with 60.2 percent in total equities versus the target of 48.0 percent. Domestic equities were slightly over-weight with 29.1 percent versus the target of 23.0 percent, and international equity with 22.8 percent developed and 8.3 percent emerging markets was slightly over-weight total international equity with 31.1 percent versus the target of 25.0 percent. Fixed income with 19.5 percent was 4.5 percent over-weight its target of 15.0 percent and real estate at 13.8 percent was 1.2 percent under-weight its target of 15.0 percent. Alternative investments represented 6.5 percent of the System's portfolio, which is 15.5 percent under-weight of its target of 22.0 percent.

The investments were further diversified into the following asset classes and target percentages:

<b>Asset Classification</b>	Actual	Target
Domestic Equities:		
Large-Cap	21.5%	15.8%
Small-Cap	7.6%	7.2%
International Equities:		
Developed Markets	22.8%	19.0%
Emerging Markets	8.3%	6.0%
Fixed Income:		
Domestic Fixed Income	13.3%	10.0%
High Yield Fixed Income	6.2%	5.0%
Real Estate:		
Core Real Estate	8.1%	11.0%
Value Add Real Estate/REITs	5.7%	4.0%
Alternatives		
Infrastructure		4.0%
MLPs		5.0%
Private Equity	_	5.0%
Private Debt	6.5%	8.0%
Short-Term Investments	_	0.0%
Total	100.0%	100.0%

This asset class diversification along with portfolio investment style diversification is all part of the Retirement Board's Investment Risk Management Program. The investment returns presented herein are based on a time-weighted rate of return methodology based upon market values.

Respectfully submitted,

Robert T. Theller

Retirement Administrator

December 6, 2017

## **Investment Consultant's Report**



DON STRACKE
SENIOR CONSULTANT

December 4, 2017

City of Fresno Retirement Systems 2828 Fresno Street Suite 201 Fresno, California 93721

Dear Board Members,

The overall objective of the City of Fresno Retirement Systems (CFRS) is to ensure continued access to retirement, disability and survivor benefits for current and future CFRS participants. To ensure a solid foundation for the future of the Retirement Systems, CFRS' Boards carefully plan and implement an investment program designed to produce superior long-term investment returns, while prudently managing the risk in the portfolio. Investment policy and asset allocation are reviewed and revised by the CFRS Retirement Boards, at least annually, to reflect the Systems' actuarial assumptions, accrued liabilities, and economic and investment outlook. The following is a report on the performance of the Fund for the fiscal year ending June 30, 2017 with background on the underlying market environment.

#### Fiscal Year 2017 Market Review

Capital markets remained largely driven by an accommodative, yet tightening, U.S. Central Bank and stimulative actions by international Central Banks, resulting in the continuation an of an eight year valuation expansion of growth assets (equities) in the U.S, and even stronger gains for international equities. Anti-establishment political movements globally, the U.S. election outcome, divergent Central Bank policies, historically low and broadly negative real interest rates and concerns over growth in China contributed to higher levels of volatility in the first half of the year. Post the U.S. election, volatility around global risk factors was largely shrugged off by markets, resulting in U.S. equities posting their eighth consecutive positive year with a +17.9% return as measured by the S&P 500 Index. U.S. high quality fixed income investments produced a negative return (-0.3%), measured by the Bloomberg Barclays U.S. Aggregate Bond Index, driven lower by 10 year U.S. Treasury yields spiking in the wake of U.S. elections. International developed-markets equities outperformed domestic equities by 2.4% as European equity returns overcame political uncertainty and reflected signs of relative economic strength. Emerging markets equities outperformed U.S. and developed-international equities by 5.8% and 3.4% respectively. One year core bond returns, influenced by modestly rising short-term interest rates, ranged from -0.3% in the US to -4.1% internationally.

The Systems returned 14.7%, gross of fees, for the fiscal year ending June 30, 2017. By comparison, the median public fund in the comparative universe returned 12.8% for the period 1. The Systems' allocation to public equities is significantly higher than many of its peers, and the US-equity exposure and Non-US Equity exposure were positive contributors to performance. Non-US Equity was the primary contributor to outperformance during the fiscal year, as it exhibited strong absolute performance, returning 23.2%, gross of fees, for the year.

For the five-year period ending June 30, 2017, the Systems returned 9.8% gross of fees per annum. As you can see in the chart below, this was an above average return but with a higher level of volatility than the average public fund.

900 Veterans Blvd. | Ste. 340 | Redwood City, CA 94063-1741 | TEL: 650.364.7000 | www.nepc.com BOSTON | ATLANTA | CHARLOTTE | CHICAGO | DETROIT | LAS VEGAS | PORTLAND | SAN FRANCISCO

<sup>&</sup>lt;sup>1</sup> As of June 30, 2017, the InvestorForce Public Funds Greater than \$1 Billion Universe was comprised of 86 total funds with approximately \$1.64 trillion in assets.

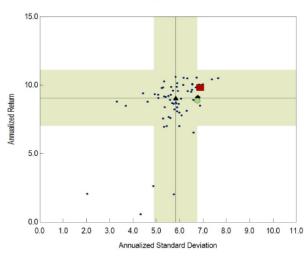
## **Investment Consultant's Report Continued**



Data as of 6/30/2017	1 Yr(%)	3 Yr(%)	5 Yr(%)	10 Yr(%)	15(%)
Systems' Total Return (Gross of Fees)	14.7	6.1	9.8	5.5	7.8
Systems' Total Return (Net of Fees)	14.4	5.8	9.4	5.1	7.3
Weighted Benchmark	14.1	5.4	9.1	5.4	7.6

#### Investor Force Public Funds Greater than \$1 Billion Universe Risk-Return Comparison (Gross of Fees)





- Weighted Index
- Allocation Index Universe Median
- 68% Confidence Interval InvestorForce Public DB > \$1B Gross

NEPC provides the Systems with quarterly economic and investment market updates, performance reviews, investment manager monitoring and selection advice, and related investment services for traditional and nontraditional asset classes. In preparing our performance analysis for the Systems, we rely on the accuracy of financial data provided by the Systems' custodian bank and investment managers. CFRS's custodian, The Northern Trust Company, independently prepared the underlying performance data used in this report. The Systems' goals are measured against stated policy objectives, appropriate benchmarks and comparative universes over multiple time periods. This review process allows the Boards to evaluate whether established goals are being achieved on an absolute, relative and risk-adjusted basis.

Sincerely,

Don Stracke

Dan Strails

#### Investment Results

Gross of Fees Ending June 30, 2017 Market Value (\$) % of Portfolio 1 Yr (%) 3 Yrs (%) 5 Yrs (%) 10 Yrs (%) Total Fund (Employees and Fire & Police Systems) 2,776,792,519 100.00 14.73 6.15 9.82 5.52 14.08 9.11 5.38 Weighted Index 5.42 Allocation Index 13.26 5.12 8.87 5.51 InvestorForce Public DB > \$1B Gross Median 12.85 5.37 9.06 5.25 Total Equity Composite 1,668,387,343 60.08 21.62 6.31 11.97 4.74 MSCI ACWI 3.71 18.78 4.82 10.54 InvestorForce Public DB Glbl Eq Gross Median 21.36 6.84 12.07 1.85 808,084,637 29.10 19.87 9.29 14.85 7.57 Domestic Equity Composite Domestic Equity Index 19.67 9.14 14.48 7.20 InvestorForce Public DB US Eq Gross Median 18.61 8.80 14.44 7.19 Large Cap Equity Composite 596,639,164 21.49 9.33 14.84 18.38 7.37 S&P 500 17.90 9.61 14.63 7.18 18.32 14.37 7.58 eA US Large Cap Equity Gross Median 8.67 Small Cap Equity Composite 211,445,472 7.61 24.33 9.19 14.88 8.21 Russell 2000 24.60 7.36 13.70 6.92 eA US Small Cap Equity Gross Median 23.25 8.00 14.81 7.95 860,302,706 30.98 23.19 3.29 9.13 1.62 International Equity Composite International Equity Index 21.37 1.50 7.93 1.49 InvestorForce Public DB ex-US Eq Gross Median 20.76 8.52 1.74 2.17 764,925,005 27.55 International Developed Equity Composite 22.68 3.27 9.71 1.44 20.92 Developed Equity Index 1.45 8.45 1.31 InvestorForce Public DB Dev Mkt ex-US Eq Gross Median 19.85 1.49 8.89 1.44 ACWI ex US Equity Composite 560,414,812 20.18 23.91 3.44 9.08 0 21.00 1.27 7.70 1.59 MSCI ACWI ex USA Gross 9.79 eA ACWI ex-US All Cap Equity Gross Median 21.26 3.04 3.28 204,510,193 7.36 19.49 2.84 1.29 **EAFE Equity Composite** 10.10 MSCI EAFE Gross 20.83 9.18 1.50 1.61 21.07 2.98 10.17 2.70 eA All EAFE Equity Gross Median International Emerging Markets Equity Composite 95,377,701 3.43 27.34 3.53 5.58 2.29 MSCI Emerging Markets Gross 24.17 1.44 4.33 2.25 InvestorForce Public DB Emg Mkt Eq Gross Median 20.79 1.45 4.69 1.74

722,866,657

477,838,139

152,546,237

92,482,282

383,498,914

239,583,310

143,915,604

2,039,605

26.03

17.21

5.49

3.33

13.81

8.63

5.18

0.07

5.46

4.47

2.78

3.02

-0.31

0.93

12.09

12.70

0.93

9.79

8.10

4.89

4.35

7.19

8.23

7.87

0.31

-1.23

-0.39

0.74

0.54

3.56

3.34

2.65

3.25

2.48

2.77

4.79

4.48

2.77

0.00

7.63

10.69

10.51

10.81

10.88

11.34

10.36

8.82

8.82

0.39

0.24

4.44

3.73

3.02

3.29

2.21

2.67

7.45

6.89

2.67

0.00

7.50

11.75

11.12

11.28

12.20

11.78

11.08

9.70

9.98

0.29

0.16

67

5.57

5.46

5.31

4.86

4.48

4.73

8.04

7.67

4.73

0.00

8.05

6.61

6.48

5.12

6.04

5.25

7.43

5.70

7.21

0.72

0.44

Calculations are prepared by NEPC, LLC using a time-weighted rate of return based on market values.

**Total Fixed Income Composite** 

InvestorForce Public DB Total Fix Inc Gross Median

InvestorForce Public DB US Fix Inc Gross Median

InvestorForce Public DB US Fix Inc Gross Median

InvestorForce Public DB Real Estate Pub+Priv Gross Median

Fixed Income Index

Core Fixed Composite
BBgBarc US Aggregate TR

High Yield Composite

3-Month LIBOR + 7%

Real Estate Composite

Private Real Estate Composite

Public Real Estate Composite

Cash & Equivalents Composite

eA US REIT Gross Median

Real Estate Index

NCREIF ODCE

Wilshire RESI

91 Day T-Bills

Private Credit

BBgBarc US High Yield TR

#### **Investment Results**

Net of Fees Ending June 30, 2017 Market Value (\$) % of Portfolio 1 Yr (%) 3 Yrs (%) 5 Yrs (%) 10 Yrs (%) Total Fund (Employees and Fire & Police Systems) 2,776,792,519 100.00 14.35 5.76 9.41 5.08 14.08 9.11 5.38 Weighted Index 5.42 Allocation Index 13.26 5.12 8.87 5.51 4.91 8.58 4.76 InvestorForce Public DB > \$1B Net Median 12.66 **Total Equity Composite** 1,668,387,343 60.08 21.26 5.97 11.58 4.30 MSCI ACWI 10.54 3.71 18.78 4.82 InvestorForce Public DB Glbl Eq Net Median 21.12 6.19 12.02 1.53 808,084,637 29.10 19.61 14.53 7.20 Domestic Equity Composite 9.00 Domestic Equity Index 19.67 9.14 14.48 7.20 InvestorForce Public DB US Eq Net Median 18.35 8.58 14.09 6.91 Large Cap Equity Composite 596,639,164 21.49 18.34 9.23 14.72 7.17 S&P 500 17.90 9.61 14.63 7.18 17.77 7.84 13.66 7.01 eA US Large Cap Equity Net Median Small Cap Equity Composite 211,445,472 7.61 23.42 8.35 14.01 7.37 Russell 2000 24.60 7.36 13.70 6.92 eA US Small Cap Equity Net Median 22.53 7.25 13.97 7.08 860,302,706 30.98 22.72 2.90 8.68 1.12 International Equity Composite International Equity Index 21.37 1.50 7.93 1.49 InvestorForce Public DB ex-US Eq Net Median 7.93 1.32 20.14 1.72 764,925,005 27.55 International Developed Equity Composite 22.29 2.94 9.32 1.00 Developed Equity Index 20.92 1.45 8.45 1.31 InvestorForce Public DB Dev Mkt ex-US Eq Net Median 19.15 1.08 8.15 1.49 ACWI ex US Equity Composite 560,414,812 20.18 23.58 3.17 8.77 0 21.00 1.27 7.70 1.59 MSCI ACWI ex USA Gross eA ACWI ex-US All Cap Equity Net Median 20.03 2.40 9.24 2.54 204,510,193 7.36 18.90 2.33 0.76 **EAFE Equity Composite** 9.55 MSCI EAFE Gross 20.83 9.18 1.50 1.61 eA All EAFE Equity Net Median 20.11 2.35 9.64 2.31 International Emerging Markets Equity Composite 95,377,701 3.43 26.24 2.70 4.69 1.35 MSCI Emerging Markets Gross 24.17 1.44 4.33 2.25 InvestorForce Public DB Emg Mkt Eq Net Median 20.00 0.75 3.92 1.51 722,866,657 26.03 5.23 3.29 4.18 5.33 **Total Fixed Income Composite** 4.47 3.34 3.73 5.46 Fixed Income Index InvestorForce Public DB Total Fix Inc Net Median 2.78 2.65 3.02 5.31 477,838,139 17.21 3.06 3.12 4.69 Core Fixed Composite 2.86 BBgBarc US Aggregate TR -0.31 2.48 2.21 4.48 InvestorForce Public DB US Fix Inc Net Median 0.422.58 2.41 4.43 152,546,237 5.49 11.52 4.26 6.91 7.50 High Yield Composite 12.70 BBgBarc US High Yield TR 4.48 6.89 7.67 InvestorForce Public DB US Fix Inc Net Median 0.42 2.58 2.41 4.43 92,482,282 3.33 9.79 Private Credit 0.00 0.00 0.00 3-Month LIBOR + 7% 8.10 7.63 7.50 8.05 383,498,914 13.81 9.85 10.89 5.73 Real Estate Composite 4.15 4.35 10.51 11.12 Real Estate Index 6.48 InvestorForce Public DB Real Estate Pub+Priv Net Median 6.50 10.51 10.79 4.00 Private Real Estate Composite 239,583,310 8.63 7.32 9.88 11.15 5.00 NCREIF ODCE 7.87 11.34 11.78 5.25 143,915,604 5.18 -0.21 10.49 Public Real Estate Composite 9.74 6.83 9.70 5.70 Wilshire RESI -1.238.82 eA US REIT Net Median -1.16 8.23 9.45 6.44 Cash & Equivalents Composite 2,039,605 0.07 0.74 0.39 0.29 0.72 91 Day T-Bills 0.540.24 0.16 0.44

Calculations are prepared by NEPC, LLC using a time-weighted rate of return based on market values.

## **Target and Actual Asset Allocation**

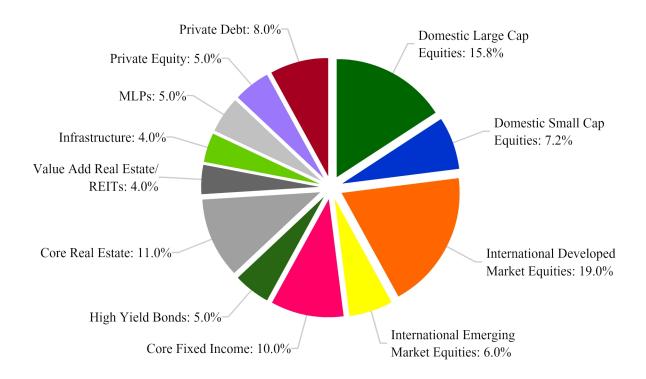
As of June 30, 2017

Asset Class	<b>Current Target</b>	Allocation Range	Actual
Domestic Large Cap Equities	15.8%	13.0% - 27.0%	21.5%
Domestic Small Cap Equities	7.2%	2.0% - 9.0%	7.6%
International Developed Market Equities	19.0%	13.0% - 27.0%	22.8%
International Emerging Market Equities	6.0%	0.0% - 10.0%	8.3%
Core Fixed Income	10.0%	4.0% - 19.0%	13.3%
High Yield Bonds*	5.0%	3.0% - 12.0%	6.2%
Core Real Estate	11.0%	5.0% - 20.0%	8.1%
Value Add Real Estate/REITs	4.0%	1.0% - 9.0%	5.7%
Infrastructure	4.0%	0.0% - 10.0%	
MLPs	5.0%	0.0% - 10.0%	
Private Equity	5.0%	0.0% - 10.0%	
Private Debt	8.0%	0.0% - 10.0%	6.5%
Short-Term Investments	0.0%	0%	0%

<sup>\* 1%</sup> High Yield Bonds Managed Within Domestic Fixed Income

## **Target Asset Allocation\***

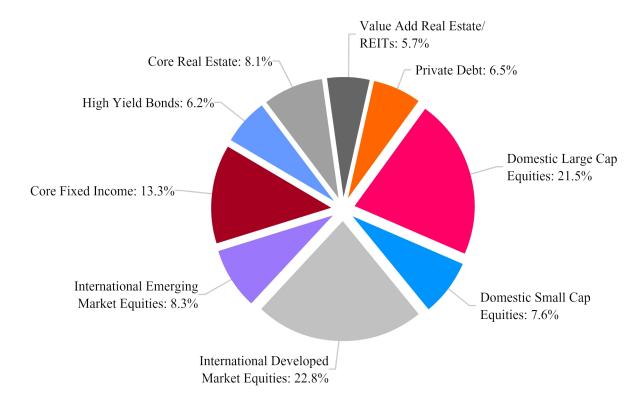
As of June 30, 2017



<sup>\*</sup> Short-Term Investments is 0%.

#### **Actual Asset Allocation\***

As of June 30, 2017



<sup>\*</sup> Short-Term Investments is 0%.

## Largest Stock Holdings (by Market Value)

As of June 30, 2017

	Shares	Stock Holding	M	larket Value
1)	3,759	SAMSUNG ELECTRONIC KRW5000	\$	7,808,707
2)	66,325	NESTLE SA CHF0.10(REGD)		5,779,549
3)	799,968	TAIWAN SEMICON MAN TWD10		5,483,014
4)	25,750	NASPERS 'N' ZAR0.02		5,001,710
5)	38,811	SAP SE		4,048,094
6)	35,135	ADR RYANAIR HLDGS PLC SPONSORED ADR NEW		3,780,924
7)	13,846	MERCADOLIBRE INC COM STK		3,473,716
8)	23,237	ADR ALIBABA GROUP HOLDING LTD SPONSORED ADS		3,274,101
9)	45,236	BRITISH AMERICAN TOBACCO ORD GBP0.25		3,075,442
10)	163,929	JAPAN EXCHANGE GROUP INC NPV		2,968,994
Total I	Total Largest Stock Holdings			44,694,251

## Largest Bond Holdings (by Market Value)

As of June 30, 2017

	Share/Par		Coupon	Maturity		
Value		<b>Bond Holding</b>	Rate	Date	M	arket Value
1)	5,720,594	UNITED STATES TREAS NTS 2.125% DUE	2.000%	31 Dec 2021	\$	5,761,936
2)	2,825,946	UNITED STATES TREAS NTS DTD 1.625% DUE	4.000%	1 Mar 2025		2,962,298
3)	2,745,885	UNITED STATES TREAS NTS 1.875% DUE	1.375%	31 Jan 2021		2,717,138
4)	2,517,061	FNMA SINGLE FAMILY MORTGAGE 3.5% 30	1.125%	30 Sep 2021		2,448,431
5)	2,288,238	UNITED STATES TREAS NTS DTD 00407 .625%	1.875%	31 Jan 2022		2,291,098
6)	2,196,708	UNITED STATES TREAS INFL INDEXED BONDS	1.500%	31 May 2019		2,201,600
7)	2,007,700	UNITED STATES TREAS NTS DTD 05/31/2014	1.750%	31 May 2022		1,995,936
8)	1,544,560	VERIZON COMMUNICATIONS 6.55% BDS DUE	6.625%	23 May 2036		1,866,814
9)	1,716,178	UNITED STATES TREAS NTS 1.0% DUE	1.875%	28 Feb 2022		1,718,256
10)	1,594,902	CALIFORNIA ST 7.5% DUE 04-01-2034 BEO	1.500%	31 Jan 2019		1,598,141
Tota	l Largest Bond	Holdings			\$	25,561,648

## A complete list of portfolio holdings is available upon request.

## **Brokerage Commission Recapture**

The System participates in a commission recapture program offered by Northern Trust Securities Inc. (NTSI). Investment Managers are instructed to seek best execution and to seek to minimize omission and market impact costs when trading securities. Consistent with the pursuit of best execution, equity managers participating in the Brokerage Commission Recapture Program are to give consideration to executing a portion of the trades for their account through brokerage firms identified by NTSI as eligible Broker Dealer firms. The System receives a rebate in the amount of 80 percent for domestic and 70 percent for international of the total commissions directed through the NTSI Network. For fiscal years ended June 30, 2017 and 2016, the net income from Brokerage Commission Recapture was \$23,852 and \$19,153, respectively. During these periods, the overall participating rate by the System's equity managers was 8.89 percent and 7.77 percent, respectively. The percentage of equity trading being executed through the program is generally at a low cost and has resulted over the years in a meaningful cost recapture. Program economics are tough in the lower commission environment and participation by the System's investment managers is voluntary.

#### Schedule of Commissions

For The Fiscal Year Ended June 30, 2017

		Total	Number of	Coi	nmission
Brokerage Firm	Cor	mmissions	Shares	Co	st/Share
NORTHERN TRUST SECURITIES, INC.	\$	23,994	1,822,381	\$	0.0132
INVESTMENT TECHNOLOGY GROUP LTD.		14,127	1,928,678		0.0073
JEFFERIES LLC		12,192	6,100,459		0.0020
KCG AMERICAS LLC		8,783	246,418		0.0356
CITIGROUP GLOBAL MARKETS INC.		8,676	27,812,066		0.0003
STIFEL, NICOLAUS & COMPANY, INCORPORATED		8,530	418,036		0.0204
MERRILL LYNCH INTERNATIONAL LIMITED		8,391	19,658,972		0.0004
CREDIT SUISSE SECURITIES (USA) LLC		7,895	432,043,670		0.0000
INSTINET, LLC		7,573	286,750		0.0264
WEEDEN AND CO		7,441	328,196		0.0227
	\$	107,602	490,645,626	\$	0.0002
All Other Brokerage Firms		197,852	4,470,878,267		0.00004
TOTAL	\$	305,454	4,961,523,893	\$	0.0001

## **Investment Summary**

For The Fiscal Year Ended June 30, 2017

	In	vestment Value	Percent of Fund	Investment Management Fees	
Equity					
Domestic	\$	489,461,127	38.4%	\$	867,229
International Developed Market		222,684,997	17.5%		979,335
International Emerging Market		43,228,458	3.4%		336,502
Fixed Income					
Domestic		325,155,630	25.5%		2,609,761
Real Estate		170,247,234	13.3%		1,202,473
Short-term Investments		24,657,023	1.9%		
Total	\$	1,275,434,469	100.0%	\$	5,995,300

Assets will be invested and administered to balance the need to control risk with superior performance.

We expect excellence in all activities. We will also be accountable and act in accordance with the law.

#### ACTUARIAL

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## **Actuarial Certification Letter**



100 Montgomery Street Suite 500 San Francisco, CA 94104-4308 T 415.263.8200 www.segalco.com

VIA E-MAIL

November 28, 2017

Board of Retirement City of Fresno Employees Retirement System 2828 Fresno Street, Suite 201 Fresno, CA 93721-1327

Re: City of Fresno Employees Retirement System June 30, 2017 Actuarial Valuation

Dear Members of the Board:

Segal Consulting (Segal) prepared the June 30, 2017 annual actuarial valuation of the City of Fresno Employees Retirement System. We certify that the valuation was performed in accordance with generally accepted actuarial principles and practices and the System's funding policy that was last reviewed with the Board in 2012. In particular, it is our understanding that the assumptions and methods used for funding purposes meet the parameters set by Actuarial Standards of Practice (ASOPs).

As part of the June 30, 2017 actuarial valuation, Segal conducted an examination of all participant data for reasonableness. Summaries of the employee data used in performing the actuarial valuations over the past several years are provided in our valuation report. We did not audit the System's financial statements. For actuarial valuation purposes, Plan assets are valued at Actuarial Value. Under this method, the assets used to determine employer contribution rates take into account market value by recognizing the differences between the total actual investment return at market value and the expected investment return over a five-year period.

One of the general goals of an actuarial valuation is to establish contribution rates which, over time, will remain level as a percentage of payroll unless Plan benefit provisions are changed. Actuarial funding is based on the Entry Age Cost Method. Under this method, the employer contribution rate provides for current cost (normal cost) plus a level percentage of payroll to amortize any prefunded actuarial accrued liability or unfunded actuarial accrued liability (UAAL). The UAAL is amortized over different periods depending on the source.

Benefits, Compensation and HR Consulting. Member of The Segal Group. Offices throughout the United States and Canada

#### **Actuarial Certification Letter Continued**

Board of Retirement City of Fresno Employees Retirement System November 28, 2017 Page 2

Effective with the June 30, 2013 valuation, any new UAAL established as a result of actuarial gains or losses or plan amendments are amortized over separate 15-year declining periods (with the exception of temporary retirement incentives which are amortized over a separate declining period of up to 5 years). Any new UAAL established as a result of changes in actuarial assumptions or methods at each valuation is amortized over separate 25-year declining periods. Any actuarial surplus (when the funded ratio is over 110%) will be amortized over a non-declining 25-year period. The progress being made towards meeting the funding objective through June 30, 2017 is illustrated in the Schedule of Funding Progress.

Notes number 1, 3 and 4 to the Basic Financial Statements and the Required Supplemental Information (RSI) included in the Financial Section were prepared by the System based on the results of the Governmental Accounting Standards Statement No. 67 (GAS 67) actuarial valuation as of June 30, 2017 prepared by Segal. For the Financial Section of the Comprehensive Annual Financial Report (CAFR), Segal provided the Schedule of Funding Progress, Schedule of Changes in Net Pension Liability and Schedule of Employer Contributions as shown in the RSI. A listing of the other supporting schedules Segal prepared for inclusion in the Actuarial and Statistical Sections of the System's CAFR is provided below. These schedules were prepared based on the results of the actuarial valuation as of June 30, 2017 for funding purposes.

- 1. Summary of Actuarial Assumptions and Methods;
- 2. Solvency Test; and
- 3. Actuarial Analysis of Financial Experience.

The valuation assumptions included in the Actuarial Section were adopted by the Retirement Board based on the June 30, 2015 Experience Analysis and the June 30, 2016 Economic Assumptions Report. It is our opinion that the assumptions used in the June 30, 2017 valuation produce results, which, in the aggregate, reflect the future experience of the Plan. Actuarial valuations are performed on an annual basis. An experience analysis is performed every three years. The next experience analysis is due to be performed as of June 30, 2018 and those assumptions will be used in the June 30, 2019 valuation. The Retirement System utilizes the actuarial surplus to provide contribution rate offsets and a PRSB benefit. The impact of the application of the actuarial surplus on the future financial condition of the Plan has not been explicitly measured in the valuation.

In the June 30, 2017 valuation, the ratio of the valuation assets to actuarial accrued liabilities increased from 111.3% to 113.0%. The employer's rate has decreased from  $11.39\%^1$  of payroll to  $10.58\%^2$  of payroll, while the employee's rate has decreased from  $8.24\%^3$  of payroll to  $7.80\%^4$  of payroll.

<sup>&</sup>lt;sup>1</sup> This rate has been decreased by 0.33% of payroll as a result of surplus allocation.

<sup>&</sup>lt;sup>2</sup> This rate has been decreased by 0.71% of payroll as a result of surplus allocation.

<sup>&</sup>lt;sup>3</sup> This rate has been decreased by 0.41% of payroll as a result of surplus allocation.

<sup>&</sup>lt;sup>4</sup> This rate has been decreased by 0.87% of payroll as a result of surplus allocation. 5517152v1/09313.001

#### **Actuarial Certification Letter Continued**

Board of Retirement City of Fresno Employees Retirement System November 28, 2017 Page 3

As a result of using the actuarial value of assets in the actuarial valuation, there were \$13.8 million in unrecognized deferred investment **gains** as of June 30, 2017, which represented 1.1% of the market value of assets. This is an improvement from last year's amount of \$48.6 million in unrecognized deferred investment **losses**. If \$13.8 million in deferred investment gains were recognized immediately in the actuarial value of assets, the funded percentage would increase from 113.0% to 114.3%, the aggregate employer's rate would decrease from 10.58% of payroll to 10.26% of payroll and the aggregate employee's rate would decrease from 7.80% of payroll to 7.40% of payroll.

The undersigned are Members of the American Academy of Actuaries and we meet the Qualification Standards of the American Academy of Actuaries to render the actuarial opinion contained herein.

Sincerely,

Paul Angelo, FSA, MAAA, FCA, EA Senior Vice President and Actuary

Andy Yeung, ASA, MAAA, FCA, EA Vice President and Actuary

MYM/hy Enclosures

5517152v1/09313.001

## Summary of Actuarial Assumptions and Funding Method

These actuarial assumptions and methods based on June 30, 2016 data were adopted by the City of Fresno Employees Retirement System (the System) Retirement Board on November 22, 2016, and were effective for July 1, 2017.

#### **Assumptions**

Valuation Interest Rate 7.25% Inflation: 3.00%

#### Post-Retirement Mortality

#### (a) Service Retirement

Headcount-Weighted RP-2014 Healthy Annuitant Mortality Table (separate tables for males and females), projected 20 years with the two-dimensional scale MP-2015, set forward one year.

Beneficiary: Headcount-Weighted RP-2014 Healthy Annuitant Mortality Table (separate tables for males and females), projected 20 years with the two-dimensional scale MP-2015, set forward one year, weighted 35% male and 65% female.

#### (b) Disability Retirement

Member: Headcount-Weighted RP-2014 Healthy Annuitant Mortality Table (separate tables for males and females), projected 20 years with the two-dimensional scale MP-2015, set forward four years.

#### Pre-Retirement Mortality

Based upon the Analysis of Actuarial Experience during the period July 1, 2012 through June 30, 2015.

#### Withdrawal Rates

Based upon the Analysis of Actuarial Experience during the period July 1, 2012 through June 30, 2015.

#### Disability Rates

Based upon the Analysis of Actuarial Experience during the period July 1, 2012 through June 30, 2015.

#### Service Retirement Rates

Based upon the Analysis of Actuarial Experience during the period July 1, 2012 through June 30, 2015.

#### Assets

Five-year smoothed recognition of realized and unrealized capital gains and losses greater or lesser than the actuarial assumed rate of return.

#### **Funding Method**

The System's liability is being funded on the Entry Age Normal Actuarial Cost method. Entry age is the age of the member on their hire date. Normal Cost and Actuarial Accrued Liability are compensation, as if the current benefit formulas have always been in effect (i.e., "replacement life").

The System's funding policy for determining Total Pension Liability (for funding purposes) uses a version of the Entry Age method whereby the Actuarial Accrued Liability is fully accrued when a member retires from employment after participating in DROP (Deferred Retirement Option Program). While for financial reporting purposes only, in accordance with GASB 67 provisions, for determining Total Pension Liability, the Actuarial Accrued Liability is fully accrued when a member either enters DROP or is expected to elect DROP. (See page 27 of the Financial Section and pages 54 and 55 of the Required Supplementary Information on the different actuarial assumptions used for financial reporting versus funding progress).

## Summary of Actuarial Assumptions and Funding Method Continued

#### **DROP RATES**

1st year eligible	30% participation
2nd year eligible	15% participation
3rd and 4th year eligible	10% participation
5th year eligible	15% participation
6th year eligible	10% participation
Thereafter	0% participation

Members are assumed to remain in DROP for six years.

#### Marriage Rates

It is assumed that 80% of all male members and 55% of all female members will be married at retirement.

Wives are 2 years younger than their husbands.

### Cost-of-Living (COLA) Assumption

3.00% per year; Retiree COLA increases due to Consumer Price Index (CPI) are limited to maximum at 3.00% per year.

#### Ultimate Salary Scale

Salary Scale is made up of merit and longevity, and inflation components. The inflation component is equal to 3.00%; plus 0.50% real across-the-board salary increase. The merit and longevity component varies by service and is illustrated below:

Years Since Hire	Merit and Longevity Assumption
< 1 year	8.00%
1 year	5.75%
2 years	4.50%
3 years	3.75%
4 years	3.00%
5 years	1.85%
6 years	1.05%
7 years	0.70%
8 years	0.70%
9 or more years	0.25%

## Probabilities of Separation Prior to Retirement

	Rate (%)	'						
	Mortality							
Age	Male	Female						
25	0.04	0.01						
30	0.04	0.02						
35	0.04	0.03						
40	0.05	0.03						
45	0.07	0.05						
50	0.13	0.09						
55	0.22	0.15						
60	0.40	0.21						
65	0.68	0.30						

All pre-retirement deaths are assumed to be non-service connected.

Ra	nte (%)
Di	sability
Age	All Members
20	0.00
25	0.00
30	0.01
35	0.03
40	0.14
45	0.20
50	0.26
55	0.48
60	0.90
65	1.79

All disabilities are assumed to be non-service connected.

Total Terminations (Less than 5 years of service)							
Years of Service	All Members						
0 – 1	12.00						
1 - 2	10.00						
2 - 3	5.00						
3 - 4	5.00						

Rate (%)

85% of members are assumed to elect a withdrawal of contributions. No termination is assumed after a member is assumed to retire.

5.00

4 - 5

Rate (%)				
Total Terminations				
(5 or more years of service)				
Age	All Members			
20	7.50			
25	7.20			
30	7.00			
35	6.40			
40	4.80			
45	3.70			
50	0.00			

40% of members are assumed to elect a withdrawal of contributions. The remaining members are assumed to elect a deferred vested benefit. No termination is assumed after a member is assumed to retire.

## Schedule of Active Member Valuation Data

Valuation			Annual	Annual	% Increase
Date	Active/DROP	Number	Payroll	Average Pay	in Average Pay
June 30, 2017	Active Members	1,715 \$	102,354,521	\$ 59,682	4.4%
	<b>DROP</b> Participants	370	23,560,592	63,677	3.9%
	Totals	2,085 \$	125,915,113	\$ 60,391	-
June 30, 2016	Active Members	1,592 \$	91,007,785	\$ 57,166	(1.1%)
	DROP Participants	366	22,428,051	61,279	1.3%
	Totals	1958 \$	113,435,836	\$ 57,935	-
June 30, 2015	Active Members	1,524 \$	88,090,729	\$ 57,802	(0.2%)
June 30, 2013	DROP Participants	364	22,015,866	60,483	0.3%
	Totals	1888 \$	110,106,595	\$ 58,319	
	Totals	1000 φ	110,100,373	\$ 30,317	-
June 30, 2014	Active Members	1,517 \$	87,842,034	\$ 57,905	(3.6%)
Ź	DROP Participants	350	21,100,432	60,287	(4.4%)
	Totals	1,867 \$	108,942,466	\$ 58,352	-
					-
June 30, 2013	Active Members	1,535 \$	92,244,313	\$ 60,094	3.0%
	<b>DROP</b> Participants	311	19,610,437	63,056	0.7%
	Totals	1,846 \$	111,854,750	\$ 60,593	
		1 (25 ф	04.766.040	<b>4</b> 50.210	(0.20()
June 30, 2012	Active Members	1,625 \$	94,766,049	\$ 58,318	(0.2%)
	DROP Participants	280	17,540,903	62,646	(0.4%)
	Totals	1,905 \$	112,306,952	\$ 58,954	-
June 30, 2011	Active Members	1,739 \$	101,597,247	\$ 58,423	2.4%
vane 30, 2011	DROP Participants	254	15,980,093	62,914	3.3%
	Totals	1,993 \$	117,577,340	\$ 58,995	-
					-
June 30, 2010	Active Members	2,040 \$	116,427,736	\$ 57,072	2.7%
	DROP Participants	243	14,796,085	60,889	3.3%
	Totals	2,283 \$	131,223,821	\$ 57,479	
Luna 20, 2000	Active Members	2 217 \$	102 176 704	\$ 55,560	5.00/
June 30, 2009		2,217 \$	123,176,724	•	5.9%
	DROP Participants  Totals	273 2,490 \$	16,097,424 139,274,148	\$ 55,933	1.6%
	Totals	Δ,470 ψ	137,274,140	Ψ 33,733	-
June 30, 2008	Active Members	2,245 \$	117,793,489	\$ 52,469	5.3%
•	DROP Participants	264	15,316,424	58,017	2.9%
	Totals	2,509 \$	133,109,913	\$ 53,053	-

## Schedule of Retirees and Beneficiaries Added to or Removed from Rolls

	Adde	d to Rolls	Remove	Removed from Rolls Rolls at End of Year				
Year Ended June 30	Number	Annual Allowance	Number	Annual Allowance	Number	Annual Allowance	Average Annual Allowance	% Increase/ (Decrease) in Retiree Allowance
June 30, 2017	135	\$1,458,929	(68)	\$(786,272)	1,916	\$54,350,851	\$28,367	2.44
June 30, 2016	123	\$1,578,451	(64)	\$(898,105)	1,849	\$51,198,523	\$27,690	1.00
June 30, 2015	103	\$1,402,353	(62)	\$(718,791)	1,790	\$49,072,063	\$27,415	1.21
June 30, 2014	110	\$1,518,754	(61)	\$(686,326)	1,749	\$47,376,551	\$27,088	0.36
June 30, 2013	104	\$1,607,660	(66)	\$(825,889)	1,700	\$45,883,057	\$26,990	4.73
June 30, 2012	99	\$1,026,077	(59)	\$(640,326)	1,662	\$42,833,718	\$25,772	0.76
June 30, 2011	160	\$1,810,188	(41)	\$(541,232)	1,622	\$41,487,860	\$25,578	(3.76)
June 30, 2010	151	\$2,030,635	(48)	\$(558,850)	1,503	\$39,946,446	\$26,578	(4.67)
June 30, 2009	85	\$1,406,728	(48)	\$(682,366)	1,400	\$39,031,190	\$27,879	7.47
June 30, 2008	113	\$3,136,606	(49)	\$(706,739)	1,363	\$35,357,509	\$25,941	(11.20)

## Solvency Test (In thousands)

#### **Portion of Accrued Liabilities**

		Aggregate Accrue	Covered by Reported Asset				
Valuation Date As Of June 30	Active Member Contributions	Retirees and Beneficiaries (Includes Deferred Vested)	Active Members (Employer Financed Portion)	Actuarial Valuation Value of Assets	Active Member Contributions	Retirees and Beneficiaries (Includes Deferred Vested)	Active Members (Employer Financed Portion)
6/30/2017	\$84,476	\$768,142	\$161,066	\$1,145,061	100%	100%	100%
6/30/2016	84,142	736,665	156,102	1,087,125	100%	100%	100%
6/30/2015	85,644	704,462	170,258	1,049,093	100%	100%	100%
6/30/2014	85,712	694,761	169,801	993,641	100%	100%	100%
6/30/2013	86,768	663,832	184,347	933,722	100%	100%	100%
6/30/2012	86,590	609,218	176,150	891,366	100%	100%	100%
6/30/2011	87,568	572,959	130,578	920,217	100%	100%	100%
6/30/2010	94,746	525,289	136,223	926,370	100%	100%	100%
6/30/2009	95,047	480,189	140,014	958,032	100%	100%	100%
6/30/2008	90,891	475,565	123,377	980,961	100%	100%	100%

## Actuarial Analysis of Financial Experience

(Dollars in Millions)

	Plan Years												
	2	2017	2016	20	15	2014	2013	2012	20	11	2010	2009	2008
Prior Valuation Actuarial Accrued Liability	\$	977 \$	960	\$	950 \$	935 \$	872 5	5 791	\$	756 \$	715 \$	690 \$	631
Expected Increase from Prior Valuation		_	_		_	_	_	_		_	_	_	_
Salary Increase (Greater) Less than Expected		5	(7)		(11)	(17)	(3)	(13)		(6)	(10)	_	8
Asset Return (Less) Greater than Expected		_	_		_	_	_	_		_	_	_	_
COLA Increase Greater (Less) than Expected		(7)	(18)		(18)	(10)	(9)	(1)		(9)	(4)	_	_
Other Experience		3	(6)		(2)	(1)	(2)	(4)		7	_	(20)	10
Economic Assumption Changes		_	8		_	_	33	_		_	10	_	_
Noneconomic Assumption Changes		_	_		_	_	_	_		_	_	_	_
Normal Cost		21	22		22	23	22	24		22	24	24	22
Interest		70	71		70	69	69	67		60	58	56	51
Payments		(55)	(52)		(51)	(49)	(47)	(44)		(42)	(37)	(35)	(32)
Change in Valuation Programs and Methods		_	(1)		_	_	_	52		3	_	_	_
Ending Actuarial Accrued Liability	\$	1,014 \$	977	\$	960 \$	950 \$	935	872	\$	791 \$	756 \$	715 \$	690

## Schedule of Funding Progress

(Dollars in Millions)

						(6)
	(1)	(2)		(4)		(Prefunded) /
	Actuarial	Actuarial	(3)	(Prefunded) /	(5)	<b>Unfunded AAL</b>
Actuarial	Valuation	Accrued	Percentage	Unfunded	Annual	Percentage of
Valuation	Value of	Liability	Funded	AAL	Covered	<b>Covered Payroll</b>
As of June 30	Assets	(AAL)	(1) / (2)	(3)	Payroll	(4) / (5)
2017	\$1,145	\$1,014	113.0%	(\$131)	\$126	104.30%
2016	\$1,087	\$977	111.3%	(\$110)	\$113	(97.20%)
2015	\$1,049	\$960	109.2%	(\$89)	\$110	(80.60%)
2014	\$994	\$950	104.6%	(\$43)	\$109	(39.80%)
2013	\$934	\$935	99.9%	\$1	\$112	1.10%
2012	\$891	\$872	102.2%	(\$19)	\$112	(17.30%)
2011	\$920	\$791	116.3%	(\$129)	\$118	(109.80%)
2010	\$926	\$756	122.5%	(\$170)	\$131	(129.60%)
2009	\$958	\$715	133.9%	(\$243)	\$139	(174.30%)
2008	\$981	\$690	142.2%	(\$291)	\$133	(218.70%)

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## Major Benefit Provisions of the Retirement System

#### **ELIGIBLE EMPLOYEES**

All non-Fire and Police employees who enter service after July 1, 1952, and are certified from a civil service list for permanent employment.

#### FINAL AVERAGE SALARY (FAS)

Highest three consecutive-year average using the rate of pay in effect at the time of Retirement.

#### NORMAL RETIREMENT

Requirement: age 55 and 5 years of service.

Benefit: Sum of (1) and (2) times (3)

- (1) 2% of FAS times years of service, not-to-exceed25 years
- (2) 1% of FAS times years of service in excess of 25 years

#### (3) RETIREMENT AGE FACTOR TABLE

Age	Factor	Age	Factor				
55	1.000	61	1.140				
56	1.020	62	1.180				
57	1.040	63	1.220				
58	1.060	64	1.260				
59	1.080	65	1.300				
60	1.100	Add .01	Add .01 for every				
		quarter a	fter age 65				

#### EARLY RETIREMENT PROVISION

An employee who is age 50 with 5 years of continuous service may elect an early retirement and shall have his or her retirement allowance reduced by the early retirement actuarial adjustment factor.

#### DEFERRED RETIREMENT OPTION PROGRAM (DROP)

An employee who is age 55 with 5 years of service may DROP. The eligibility age may be reduced to age 50 with 5 years of service if the employee elects an early retirement. Retirement amount is calculated and monthly deposits are made to the employee's DROP account while employee continues to work up to maximum of 10 years.

#### DISABILITY RETIREMENT

Requirement: 10 years of service.

Benefit: 1.8 percent times FAS times years of service, if exceeds 1/3 of FAS; or 33-1/3%, or service retirement, if higher.

#### MEMBER CONTRIBUTIONS RATES

Basic rates are based on a formula reflecting the age at entry into the System. The rates are such as to provide an average annuity, at age 55, of 1/150 of FAS for each of the first 25 years of service, plus 1/300 of FAS for each year of service after 25. Member cost-of-living rates are designed to pay for one-half of the future cost-of-living increases.

#### DEATH BEFORE RETIREMENT

- A. Before eligible to retire for disability (less than 5 years):
  - (1) One month's salary for each year of service, not-to-exceed six months.
  - (2) Return of contributions with interest.
- B. While eligible for service retirement: Fifty percent (50%) of service retirement benefit to eligible beneficiary
- C. With 5 or more years:Fifty percent (50%) of service retirement benefit formula at age 55, based on years of service at death.

#### DEATH AFTER RETIREMENT

Fifty percent (50%) of the member's allowance continued to eligible spouse for life.

#### WITHDRAWAL OF BENEFITS

If less than five years of service, return of contributions. If more than five years of service, right to have vested deferred retirement benefit at normal retirement date.

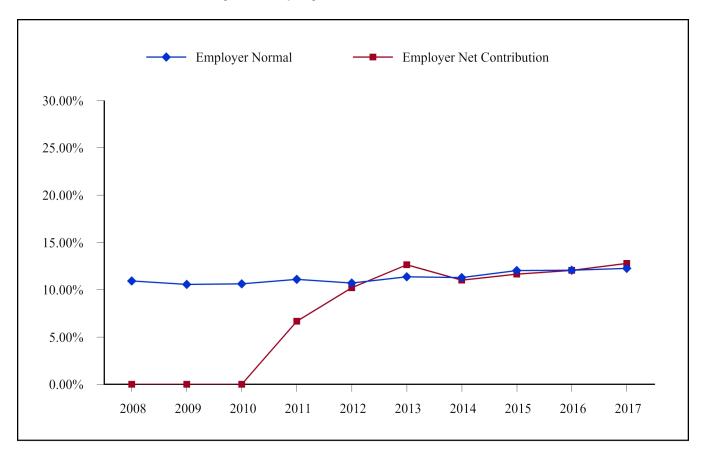
#### POST RETIREMENT SUPPLEMENTAL BENEFIT (PRSB)

On August 27, 1998, the City Council adopted the Post Retirement Supplemental Benefit (PRSB) Program which is intended to provide assistance to retirees to pay for various post-retirement expenses. Annually, after an actuarial study has been performed, the Retirement Board will review the availability of surplus earnings in the System and determine whether a benefit can be paid to eligible PRSB recipients. If a surplus is declared by the Board, PRSB benefit payments will be calculated for eligible recipients and payments for the following calendar year will begin in January.

#### **COST-OF-LIVING BENEFITS**

Based on the percentage change in Consumer Price Index (U.S. city-average for urban wage earners and clerical works—all items), limited to a five percent (5%) maximum change per year each July 1.

## History of Employer Net Contribution Rates



Fiscal Year Ending June 30	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017
Employer Normal	10.93 %	10.56%	10.62 %	11.09%	10.70%	11.37%	11.28%	12.03 %	12.06%	12.26%
Prefunded Liability/Prepaid Contributions	10.93 %	10.56%	10.62 %	4.42 %	0.49 %	-1.26 %	0.27%	0.38%	0.02 %	-0.51 %
<b>Employer Net Contribution</b>	0.00%	0.00%	0.00%	6.67%	10.21%	12.63%	11.01%	11.65%	12.04%	12.77%

To create an environment in which Board Members can maximize their performance as trustees.

To improve business processes and our delivery of services provided to members and retirees.

To improve communications with members, retirees and the employer.

#### STATISTICAL

- 88 Schedule of Changes in Fiduciary Net Position
- 89 Schedule and Graph of Additions by Source
- 90 Schedule and Graph of Deductions by Type
- 91 Membership Information

#### Statistical Section Review

This section provides additional historical perspective, context, and detail in order to provide a more comprehensive understanding of this year's financial statements, note disclosures, and supplementary information which covers the benefits provided by the City of Fresno Employees Retirement System.

It also provides multi-year trend of financial and operation information to facilitate comprehensive understanding of how the organization's financial position and performance has changed over time.

More specifically, the financial and operating information provides contextual data for the System's net position, benefits, refunds, contribution rates and different types of retirement benefits.

The financial and operating trend information is located on the following pages.

## Schedule of Changes in Fiduciary Net Position

## Last Ten Fiscal Years 2008 - 2017

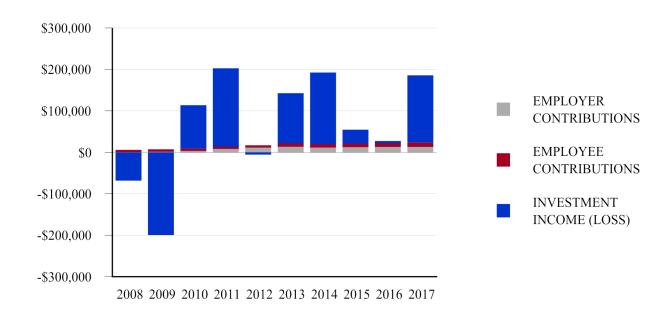
(Dollars in Millions)

	2017	2016	201	5	2014	2013
Additions						
Employer Contributions	\$ 15.2	\$ 13.1	\$	12.3	\$ 11.4	\$ 13.3
Employee Contributions	10.2	9.1		8.8	7.9	8.0
Investment Income (Loss)	162.4	5.0		33.3	172.9	121.1
<b>Total Additions</b>	187.8	27.2		54.4	192.2	142.4
Deductions						
Benefit Payments	\$ 54.4	\$ 51.2	\$	49.1	\$ 47.4	\$ 45.8
Post Retirement Supplemental Benefits	0.0	0.0		0.0	0.0	0.1
Refunds	1.2	1.3		1.5	1.2	1.2
Administrative	1.4	1.3		1.1	1.1	1.1
<b>Total Deductions</b>	57.0	53.8		51.7	49.7	48.2
<b>Change in Fiduciary Net Position</b>	\$ 130.8	\$ (26.6)	\$	2.7	\$ 142.5	\$ 94.2

	2012		2011	2010	2009	2008	
Additions							
Employer Contributions	\$	11.4 \$	8.2 \$	3.3 \$	1.3 \$	0.4	
Employee Contributions		5.5	5.3	5.7	5.8	5.7	
Investment Income (Loss)		(5.6)	188.9	104.5	(199.7)	(68.5)	
<b>Total Additions</b>		11.3	202.4	113.5	(192.6)	(62.4)	
Deductions							
Benefit Payments		42.7	39.9	35.7	33.9	31.3	
Post Retirement Supplemental Benefits		0.1	1.6	4.2	5.1	4.1	
Refunds		1.3	2.1	1.7	1.0	1.1	
Administrative		1.1	1.0	0.9	0.9	0.9	
<b>Total Deductions</b>		45.2	44.6	42.5	40.9	37.4	
Change in Fiduciary Net Position	\$	(33.9) \$	157.8 \$	71.0 \$	(233.5) \$	(99.8)	

# Schedule and Graph of Additions by Source (In Thousands)

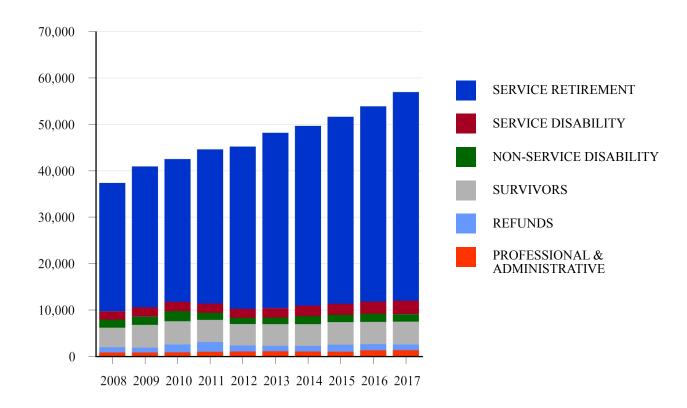
Last Ten Fiscal Years 2008 - 2017



	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017
EMPLOYER CONTRIBUTIONS	\$ 355	\$ 1,345	\$ 3,267	\$ 8,215	\$ 11,374	\$ 13,330	\$ 11,440	\$ 12,327	\$ 13,060	\$ 15,205
EMPLOYEE CONTRIBUTIONS	5,666	5,845	5,740	5,275	5,507	7,995	7,945	8,750	9,098	10,181
INVESTMENT INCOME (LOSS)	(68,482)	(199,694)	104,511	188,925	(5,620)	121,116	172,773	33,309	5,089	162,376
TOTAL	\$ (62,461)	\$(192,504)	\$113,518	\$202,415	\$ 11,261	\$142,441	\$192,158	\$ 54,386	\$ 27,247	\$187,762

# Schedule and Graph of Deductions by Type (In Thousands)

### Last Ten Fiscal Years 2008 - 2017



	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017
SERVICE RETIREMENTS	\$ 27,631	\$ 30,336	\$ 30,751	\$ 33,193	\$ 34,944	\$ 37,748	\$ 38,677	\$40,261	\$42,031	\$ 44,883
SERVICE DISABLITY	1,771	1,989	2,014	1,997	1,940	2,042	2,286	2,358	2,625	2,915
NON-SERVICE DISABILITY	1,768	1,792	2,141	1,527	1,338	1,400	1,709	1,579	1,744	1,602
SURVIVORS	4,188	4,914	5,041	4,771	4,612	4,693	4,704	4,874	4,799	4,951
REFUNDS	1,111	1,022	1,651	2,092	1,313	1,157	1,204	1,474	1,330	1,199
PROFESSIONAL & ADMINISTRATIVE	898	894	929	1,029	1,087	1,138	1,086	1,071	1,346	1,390
TOTAL	\$ 37,367	\$40,947	\$ 42,527	\$ 44,609	\$45,234	\$48,178	\$49,666	\$51,617	\$ 53,875	\$ 56,940

### Schedule of Average Benefit Payments

		1	Yea	rs of Cre	dit	ed Service	e			Fiscal Year
										Average/ New
Retirement Effective Dates	5-10	10-15		15-20		20-25		25-30	30+	Retirants
Period 7/1/16 to 6/30/17*										
Average Monthly Pension Benefits	\$ 976	\$ 1,446	\$	2,448	\$	2,624	\$	2,851	\$ 3,648	\$ 2,332
Average Monthly DROP Payment	_	153		901		1,590		1,989	1,718	1,270
Average Final Average Salary	5,707	4,938		5,905		5,403		4,333	5,531	5,303
Number of New Retired Members	12	26		23		20		8	9	98
Period 7/1/15 to 6/30/16*										
Average Monthly Pension Benefits	\$ 938	\$ 1,567	\$	1,847	\$	2,606	\$	2,596	\$ 2,402	\$ 1,993
Average Monthly DROP Payment	1,506	1,046		1,446		2,264		1,684	1,624	1,595
Average Final Average Salary	5,576	5,480		5,048		5,325		4,961	4,395	5,131
Number of New Retired Members	14	23		24		16		20	11	108
Period 7/1/14 to 6/30/15										
Average Monthly Pension Benefits	\$ 912	\$ 1,409	\$	2,173	\$	2,509	\$	5,125	\$ 5,039	\$ 2,861
Number of New Retired Members	13	11		25		6		16	6	77
Period 7/1/13 to 6/30/14										
Average Monthly Pension Benefits	\$ 1,060	\$ 1,610	\$	2,144	\$	3,586	\$	3,258	\$ 6,795	\$ 3,076
Number of New Retired Members	12	12		17		15		10	8	74
Period 7/1/12 to 6/30/13										
Average Monthly Pension Benefits	\$ 864	\$ 1,476	\$	2,315	\$	3,598	\$	4,335	\$ 4,925	\$ 2,919
Number of New Retired Members	16	15		14		12		10	10	77
Period 7/1/11 to 6/30/12										
Average Monthly Pension Benefits	\$ 568	\$ 1,551	\$	2,341	\$	2,659	\$	4,268	\$ 5,167	\$ 2,759
Number of New Retired Members	22	13		17		13		7	5	77
Period 7/1/10 to 6/30/11										
Average Monthly Pension Benefits	\$ 848	\$ 1,231	\$	1,966	\$	2,966	\$	3,293	\$ 4,409	\$ 2,452
Number of New Retired Members	33	31		17		15		18	19	133
Period 7/1/09 to 6/30/10										
Average Monthly Pension Benefits	\$ 839	\$ 1,309	\$	2,731	\$	3,461	\$	3,626	\$ 4,023	\$ 2,665
Number of New Retired Members	13	20		20		24		27	14	118
Period 7/1/08 to 6/30/09										
Average Monthly Pension Benefits	\$ 939	\$ 1,464	\$	2,828	\$	3,028	\$	3,925	\$ 4,449	\$ 2,772
Number of New Retired Members	17	15		12		8		6	4	62
Period 7/1/07 to 6/30/08										
Average Monthly Pension Benefits	\$ 711	\$ 1,498	\$	2,346	\$	3,240	\$	3,008	\$ 3,916	\$ 2,453
Number of New Retired Members	12	13		19		10		12	7	73

Data Source: PensionGold Administration System V3

\*The Schedule of Average Benefit Payments above now includes information about the average final salary in accordance with GASB Statement No. 44 for the period July 1, 2015 to June 30, 2017. Fortunately, with the implementation of our new PensionGold Administration System we are able to present a reasonably accurate calculation of the average final salary because we show the separate payment amount for members who participated in the Deferred Retirement Option Program (DROP). We are currently unable to provide this data for Fiscal Years 2008-2015 but plan to do so as soon as realistically achievable. DROP, which is not a separate plan, is an alternate method of receiving retirement benefits. Amounts credited to the Member's DROP account include an amount which represents the service retirement allowance which the member would have received if the member had retired on the date the member commenced DROP participation and interest credited to the DROP account at the adopted rate. Members that elect to participate in DROP have their retirement benefit calculated based upon their years of service and final average salary as determined at the time they enter DROP (potentially a full 10 years earlier than their actual retirement date) rather than at the time the member actually retires. When the member retires, they receive their monthly retirement benefit and included is a DROP payment. Since we are now able to provide the final average salary which created the monthly pension benefit payment, the appearance of disproportional benefits when viewed in relationship with the average final average salary is now eliminated.

# Retirees by Type of Benefit

As of June 30, 2017

Amount of	<b>Number of</b>		Гуре of Retirement	*
<b>Monthly Benefit</b>	Retirees	1	2	3
\$1 - \$1,000	374	266	2	106
\$1,001 - \$2,000	643	399	91	153
\$2,001 - \$3,000	424	347	36	41
\$3,001 - \$4,000	224	205	13	6
\$4,001 - \$5,000	119	113	3	3
\$5,001 - \$6,000	61	53	7	1
\$6,001 - \$7,000	34	34	_	_
> \$7,000	37	37	_	_
Total	1,916	1,454	152	310

### \*Type of Retirement

- 1 Service Retiree
- 2 Disability Retiree
- 3 Beneficiary/Continuant/Survivor

Amount of	<b>Number of</b>		Option So	elected**	
<b>Monthly Benefit</b>	Retirees	Unmodified	Option 1	Option 2	Option 3
\$1 - \$1,000	374	228	68	60	18
\$1,001 - \$2,000	643	324	168	113	38
\$2,001 - \$3,000	424	208	105	80	31
\$3,001 - \$4,000	224	101	53	51	19
\$4,001 - \$5,000	119	53	27	25	14
\$5,001 - \$6,000	61	33	14	11	3
\$6,001 - \$7,000	34	20	5	5	4
> \$7,000	37	11	9	14	3
Total	1,916	978	449	359	130

### \*\*Option Selected

Unmodified - Beneficiary receives 50% of the member's allowance

Option 1 - Beneficiary receives lump sum of member's unused contributions

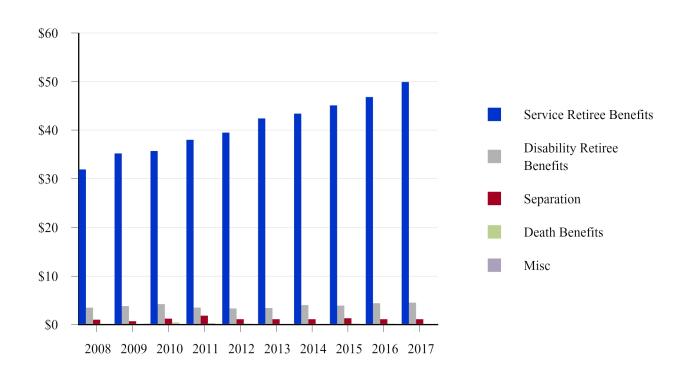
Option 2 - Beneficiary receives 100% of member's reduced monthly benefit

Option 3 - Beneficiary receives 75% of member's reduced monthly benefit

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# Schedule and Graph of Pension Benefit Payments Deductions by Type

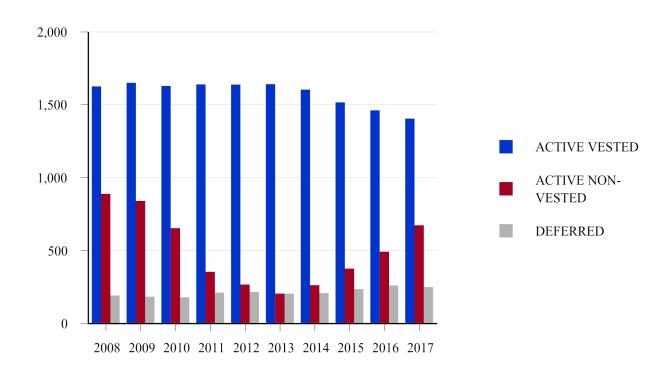
Last Ten Fiscal Years 2008 - 2017 (Dollars in Millions)



	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017
Service Retiree Benefits	\$31.9	\$35.2	\$35.7	\$38.0	\$39.5	\$42.4	\$43.4	\$45.1	\$46.8	\$49.9
Disability Retiree Benefits	3.5	3.8	4.2	3.5	3.3	3.4	4.0	3.9	4.4	4.5
Separation	1.0	0.7	1.2	1.8	1.1	1.1	1.1	1.3	1.1	1.1
Death Benefits	0.1	0.1	0.4	0.3	0.2	0.1	0.1	0.2	0.2	0.0
Misc	0.0	0.2	0.0	_	_	0.0	_	_	_	
<b>Total Benefit Deductions</b>	\$36.5	\$40.0	\$41.5	\$43.6	\$44.1	\$47.0	\$48.6	\$50.5	\$52.5	\$55.5

# Schedule and Graph of Active Vested, Active Non-Vested and Deferred Membership History

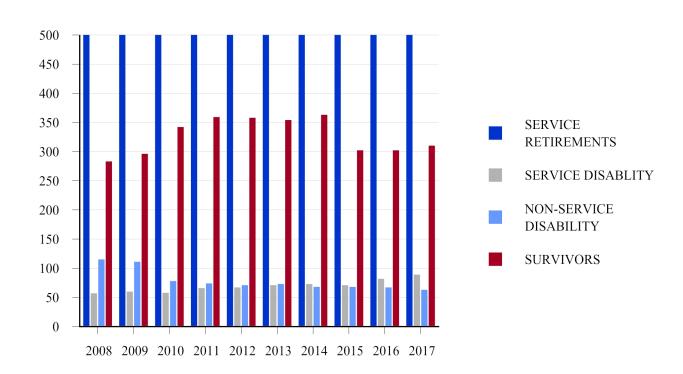
Last Ten Fiscal Years 2008 - 2017



	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017
ACTIVE VESTED	1,626	1,650	1,629	1,639	1,638	1,641	1,604	1,517	1,462	1,405
ACTIVE NON-VESTED	889	840	654	354	267	205	263	376	492	674
DEFERRED	192	184	180	212	217	205	209	236	261	251
TOTAL	2,707	2,674	2,463	2,205	2,122	2,051	2,076	2,129	2,215	2,330

# Schedule and Graph of Retirees Pension Benefit Payments by Type of Benefit

Last Ten Fiscal Years 2008 - 2017



	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017
SERVICE RETIREMENTS	908	933	1,025	1,123	1,166	1,202	1,237	1,342	1,398	1,454
SERVICE DISABLITY	57	60	58	66	67	71	73	71	82	89
NON-SERVICE DISABILITY	115	111	78	74	71	73	68	68	67	63
SURVIVORS	283	296	342	359	358	354	363	302	302	310
TOTAL	1,363	1,400	1,503	1,622	1,662	1,700	1,741	1,783	1,849	1,916

# **Summary of Active Participants**

	<b>NUMBER OF</b>	<b>PENSIONABLE</b>	ANNUAL	<b>NET CHANGE IN</b>
YEAR	<b>MEMBERS</b>	<b>PAYROLL</b>	AVERAGE SALARY	AVERAGE SALARY
2017	2,079	\$119,006,918	\$57,242	3.05%
2016	1,954	\$108,541,068	\$55,548	(0.63%)
2015	1,893	\$105,820,382	\$55,901	0.46%
2014	1,867	\$103,890,391	\$55,646	(2.64%)
2013	1,846	\$105,508,591	\$57,155	(1.46%)
2012	1,905	\$110,492,026	\$58,001	(3.07%)
2011	1,993	\$119,260,220	\$59,840	5.69%
2010	2,283	\$129,258,191	\$56,618	6.39%
2009	2,490	\$132,511,895	\$53,218	3.40%
2008	2,515	\$129,440,108	\$51,467	9.17%

The fiscal year 2008 increase in pensionable compensation is a reflection of the rare occurrence, approximately every 11 years, in which there are 27 rather than 26 payroll periods reportable.

## **Summary of Retirees**

	NUMBER	ANNUAL BENEFITS TO	ANNUAL AVERAGE ALLOWANCE	NET CHANGE IN BENEFITS TO
YEAR	OF RETIREES	PARTICIPANTS	(INDIVIDUAL)	PARTICIPANTS
2017	1,916	\$54,350,851	\$28,367	2.44%
2016	1,849	\$51,198,523	\$27,690	0.61%
2015	1,783	\$49,072,063	\$27,522	1.14%
2014	1,741	\$47,376,551	\$27,212	0.82%
2013	1,700	\$45,883,057	\$26,990	4.72%
2012	1,662	\$42,833,718	\$25,772	0.76%
2011	1,622	\$41,487,860	\$25,578	(3.76%)
2010	1,503	\$39,946,446	\$26,578	(4.67%)
2009	1,400	\$39,031,190	\$27,879	7.47%
2008	1,363	\$35,357,509	\$25,941	(11.20%)

# Member and City Contribution Rates

Last Ten Fiscal Years 2008 - 2017

		Me	ember Ra	tes			City Co	ontribution Rates	
As of J Fiscal Year	une 30 Valuation Date	Basic	e at Entry 25	Age	Basic	COLA	Total City Rate	Less Prefunded Actuarial Accrued Liability (PAAL)	Net City Contribution Rate
June 30, 2017	June 30, 2015	5.69%	6.69%	7.99%	9.5%	2.76%	12.26%	0.51%	12.77%
June 30, 2016	June 30, 2014	5.69%	6.68%	7.98%	9.31%	2.75%	12.06%	(0.02%)	12.04%
June 30, 2015	June 30, 2013	5.69%	6.68%	7.98%	9.02%	3.01%	12.03%	(0.38%)	11.65%
June 30, 2014	June 30, 2012	5.33%	6.28%	7.53%	8.63%	2.65%	11.28%	(0.27%)	11.01%
June 30, 2013	June 30, 2011	5.34%	6.29%	7.56%	8.75%	2.62%	11.37%	1.26%	12.63%
June 30, 2012	June 30, 2010	3.47%	4.09%	4.91%	8.2%	2.5%	10.70%	(0.49%)	10.21%
June 30, 2011	June 30, 2009	2.99%	3.59%	4.38%	8.48%	2.61%	11.09%	(4.42%)	6.67%
June 30, 2010	June 30, 2008	2.99%	3.59%	4.38%	8.09%	2.53%	10.62%	(10.62%)	0.00%
June 30, 2009	June 30, 2007	2.99%	3.59%	4.38%	8.02%	2.54%	10.56%	(10.56%)	0.00%
June 30, 2008	June 30, 2006	3.02%	3.62%	4.42%	7.96%	2.97%	10.93%	(10.93%)	0.00%

Data Source: Annual Actuarial Valuation Reports

## **Economic Assumptions and Funding Method**

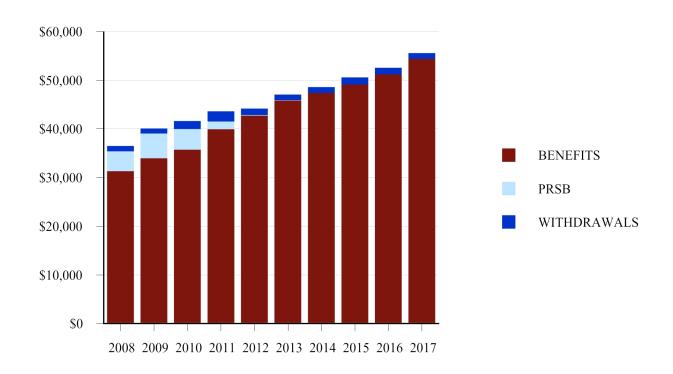
Last Ten Fiscal Years 2008 - 2017

Valuation Date					
as of		Salary	Cost-of-	Inflation	Funding
June 30	Interest	Scale	Living (COLA)	Component	Method
June 30, 2017	7.25%	.25 - 8.0%	3.00%	3.00%	Entry Age Normal
June 30, 2016	7.25%	.25 - 8.0%	3.00%	3.00%	Entry Age Normal
June 30, 2015	7.50%	.50 - 8.0%	3.25%	3.25%	Entry Age Normal
June 30, 2014	7.50%	.60 - 8.5%	3.25%	3.25%	Entry Age Normal
June 30, 2013	7.50%	.60 - 8.5%	3.25%	3.25%	Entry Age Normal
June 30, 2012	8.00%	.60 - 8.5%	3.50%	3.50%	Entry Age Normal
June 30, 2011	8.00%	.60 - 8.5%	3.50%	3.50%	Projected Unit Credit
June 30, 2010	8.00%	.60 - 8.5%	3.50%	3.50%	Projected Unit Credit
June 30, 2009	8.25%	4.8%	3.75%	3.75%	Projected Unit Credit
June 30, 2008	8.25%	4.8%	3.75%	3.75%	Projected Unit Credit

Source: The Segal Company June 30, 2017, Actuarial Valuation Report

### Benefits and Withdrawals Paid

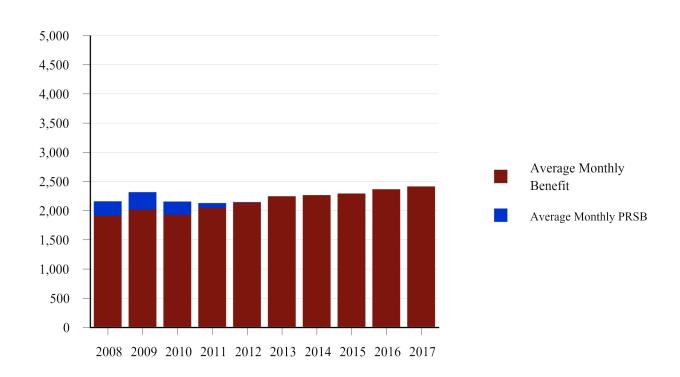
Last Ten Fiscal Years 2008 - 2017 (In Thousands)



	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017
BENEFITS	\$ 31,286	\$ 33,947	\$ 35,699	\$ 39,901	\$ 42,696	\$ 45,807	\$ 47,368	\$ 49,072	\$ 51,199	\$ 54,351
PRSB	4,072	5,084	4,248	1,587	138	76	9	_	_	_
WITHDRAWALS	1,112	1,022	1,651	2,092	1,313	1,157	1,204	1,474	1,330	1,199

# Average Monthly Benefits to Retirees

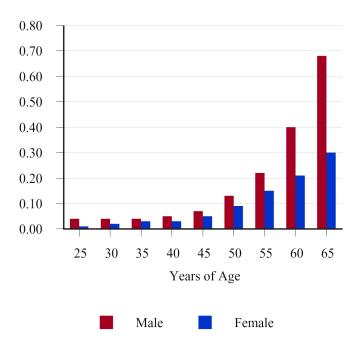
Last Ten Fiscal Years 2008 - 2017 (In Thousands)



Average Monthly	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017
Benefit	\$1,913	\$2,018	\$1,927	\$2,050	\$2,141	\$2,245	\$2,267	\$2,294	\$2,367	\$2,416
PRSB	249	302	229	81	7	4	0	0	0	0
<b>Total Average Monthly</b>	\$2,162	\$2,320	\$2,156	\$2,131	\$2,148	\$2,249	\$2,267	\$2,294	\$2,367	\$2,416

### **EXPECTATION OF LIFE**

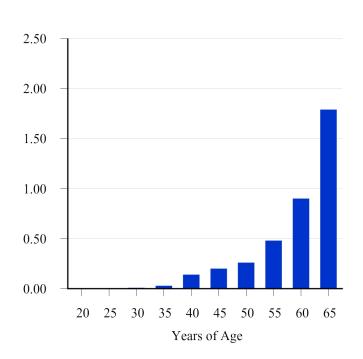
(Age and Service Retirees)



EXPECTATION OF LIFE						
Age and Service Retirees						
RP-2014 Healthy Annuitant Morality Table						
Male $(x = 0)$ , Female $(x+1)$						
, , , , ,						
Age	Male	Female				
25	0.04	0.01				
30	0.04	0.02				
35	0.04	0.03				
40	0.05	0.03				
45	0.07	0.05				
50	0.13	0.09				
55	0.22	0.15				
60	0.40	0.21				
65	0.68	0.30				

### **EXPECTATION OF LIFE**

(Disabled Retirees)



EXPECTATION OF LIFE					
<b>Disabled Retirees</b>					
RP-2014 Healthy Annuitant Morality Table (x+4)					
Age	<b>Rate</b> (%)				
20	0.00				
25	0.00				
30	0.01				
35	0.03				
40	0.14				
45	0.20				
50	0.26				
55	0.48				
60	0.90				
65	1.79				

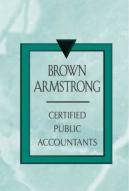
To attract, develop and retain competent and professional staff.

To achieve and maintain superior investment performance on a risk controlled basis measured by the Public Fund Universe.

### COMPLIANCE

102 Independent Auditor's Report on Internal Control Over Financial Reporting and On Compliance and Other Matters Based on an Audit of Financial Statements Provided in Accordance with Government Auditing Standards

# Independent Auditor's Internal Control Letter



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REGISTERED with the Public Company Accounting Oversight Board and MEMBER of the American Institute of Certified Public Accountants

### BROWN ARMSTRONG

Certified Public Accountants

INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

To the Board of Retirement City of Fresno Employees Retirement System Fresno, California

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of the City of Fresno Employees Retirement System (the System), as of and for the year ended June 30, 2017 and the related notes to the financial statements, which collectively comprise the System's basic financial statements, and have issued our report thereon dated December 6, 2017.

#### Internal Control over Financial Reporting

In planning and performing our audit of the financial statements, we considered the System's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinions on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the System's internal control. Accordingly, we do not express an opinion on the effectiveness of the System's internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the System's financial statements will not be prevented, or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

### Independent Auditor's Internal Control Letter Continued

#### **Compliance and Other Matters**

As part of obtaining reasonable assurance about whether the System's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

We noted one matter that we reported to management of the System in a separate letter titled Agreed Upon Conditions Report Designed to Increase Efficiency, Internal Controls, and/or Financial Reporting (Management Letter) dated December 6, 2017.

#### Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the System's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the System's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

BROWN ARMSTRONG

Brown Armstrong Secountaincy Corporation

Bakersfield, California December 6, 2017